# (THIS SHELF DISCLOSURE DOCUMENT IS NOT A PROSPECTUS) (FOR PRIVATE CIRCULATION ONLY)

Dated: November 19, 2020



#### **CENTRUM FINANCIAL SERVICES LIMITED**

(CIN: U65910MH1993PLC192085)

A Public Limited Company Incorporated on 27<sup>th</sup>January 1993 under the Companies Act, 1956, as amended and registered as a Non-Banking Financial Company within the meaning of the Reserve Bank of India Act, 1934 (2 of 1934)

Registered Office: 2nd Floor, Bombay Mutual Building, Dr. D.N. Road, Fort, Mumbai-400001

Corporate Office: Centrum House, CST Road, Vidyanagari Marg, Kalina, Santacruz East, Mumbai-400098

Tel: +91 22 42159000; Website: www.centrum.co.in

Contact Person: Ms. Archana Goyal, Company Secretary & Compliance Officer; Email:cs@centrum.co.in

SHELF DISCLOSURE DOCUMENT FOR PRIVATE PLACEMENT OF PRINCIPAL PROTECTED, SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE, MARKET LINKED DEBENTURES OF THE FACE VALUE RS. 1,00,000 (RUPEES ONE LAKH ONLY) EACH ("DEBENTURES" OR "NCDs" OR "MLDs") FOR CASH, AGGREGATING UPTO RS. 120,00,00,000 (RS. ONE HUNDRED AND TWENTY CRORES ONLY) TO BE ISSUED IN ONE OR MORE TRANCHES (THE "ISSUE")

#### **GENERAL DISCLAIMER**

This Shelf Disclosure Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by Centrum Financial Services Limited (the "Issuer" / the "Company"). This Shelf Disclosure Document is for the exclusive use of the institutions to whom it is addressed and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same entity shall be deemed to be offered to the same person. No document in relation to the Issuer or this Issue of Debentures has been delivered for registration to any authority.

This Shelf Disclosure Document is strictly, for a private placement and is only an information brochure intended for private use. Nothing contained in this Shelf Disclosure Document shall constitute and/or deemed to 'constitute an offer or an invitation to offer to the public or any section thereof to subscribe for or otherwise acquire the Debentures in general under any law for the time being in force. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

#### **GENERAL RISK**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. Investors are advised to read the section titled 'Risk Factors' of this Shelf Disclosure Document carefully before taking an investment decision in relation to any Tranche of this Issue. For taking an investment decision, the investors must rely on their own examination of the Company, this Shelf Disclosure Document and any Supplemental Disclosure Document issued in pursuance hereof and the Issue including the risks involved. The Issue has not been recommended or approved by Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Shelf Disclosure Document. Prospective investors are advised to carefully read the risks associated with the Issue of Debentures. Specific attention of investors is invited to the section titled 'Risk Factors' of this Shelf Disclosure Document. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the Debentures or investor's decision to purchase the Debentures.

### **ISSUER'S ABSOLUTE RESPONSIBILITY**

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Shelf Disclosure Document contains all information as required under Schedule I of SEBI (Issue and Listing of Debt Securities) Regulations, 2008 as amended from time to time, that this information contained in this Shelf Disclosure Document is true and fair in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Shelf Disclosure Document as a whole or any of such information or the expression

of any such opinions or intentions misleading in any material respect.

#### **CREDIT RATING**

"CARE PP-MLD BBB+ with Stable Outlook" rating has been assigned by CARE Ratings Limited for Rs. 542,40,00,000 (Rupees Five Hundred Forty Two Crores and Forty Lakhs Only) for long term principal protected market linked debentures programme of our Company. Instruments with this rating are considered to have moderate degree of safety regarding timely servicing of financial obligations. Such instruments carry moderate credit risk. The present issue is part of the aforesaid programme. The letters 'PP-MLD' suffixed to a rating symbol stand for 'Principal Protected Market Linked Debentures'. The present issue is part of the aforesaid programme.

The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. The credit rating and rationale issued by CARE Ratings Limited is annexed as 'Annexure B' to this Shelf Disclosure Document.

#### LISTING

The Debentures to be issued under this Shelf Disclosure Document are proposed to be listed on the Wholesale Debt Market segment ("WDM") of the BSE Limited ("BSE").

The Company reserves the right to appoint an arranger(s) for any Tranche/Series under the Issue and the details of such arranger shall be specified in the Supplemental Disclosure Document relevant to such Tranche/Series.

TRUSTEE

# REGISTRAR NSDL

#### **NSDL Database Management Limited**

Address: 4th Floor, Trade World AWing, Kamala Mills Compound

SenapatiBapat Marg, Lower Parel, Mumbai – 400 013

Tel: +91 22 49142700
Fax: +91 22 49142503
E-mail: nileshb@nsdl.co.in
Website: www.nsdl.co.in

**Issue Opens on:** As specified in the relevant Supplement Disclosure Document.

Beacon Trusteeship Limited

Address: 4C, Siddhivinayak Chambers, Gandhi Nagar, Opposite

MIG Club, Bandra (E), Mumbai 400 051

Tel: +91 22 +91 22 26558759

E-mail: contact@beacontrustee.co.in

vaishali@beacontrustee.co.in

Website: www.beacontrustee.co.in

Issue Opens on: As specified in the relevant Supplemental Issue Closes on: As specified in the relevant Supplemental

Disclosure Document.

#### The Shelf Disclosure Document is dated November 19, 2020.

#### **ISSUE SCHEDULE:**

The Issue Opening Date, Closing Date and Deemed Date of Allotment for each Tranche/Series will be informed to the Debenture Trustee separately and shall be incorporated in the Supplemental Disclosure Document.

Each Tranche/Series of Debentures offered pursuant to this Shelf Disclosure Document shall be subject to the terms and conditions pertaining to the Debentures outlined hereunder as modified /supplemented by the terms of the respective Supplemental Disclosure Document(s) and/or the Private Placement Offer Letter(s) filed with the Stock Exchange in relation to such Series/Tranches and other documents in relation to such issuance. The terms and conditions contained in this Shelf Disclosure shall be read in conjunction with the provisions (as may be mutually agreed between the Issuer and respective Debenture Holders from time to time) contained in the respective Supplemental Disclosure Document(s) and/or the Private Placement Offer Letter(s), and in case of any repugnancy, inconsistency or where there is a conflict between the terms and conditions as are stipulated in the respective Supplemental Disclosure Document(s) / Private Placement Offer Letter(s)on one hand, and the terms and conditions in the Shelf Disclosure Document on the other, the provisions contained in the Supplemental Disclosure Document(s)/ Private Placement Offer Letter(s)shall prevail over and override the provisions of this Shelf Disclosure Document for all intents and purposes.

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#### **SECTION I – NOTICE TO INVESTORS AND DISCLAIMER**

#### **GENERAL DISCLAIMER:**

This Shelf Disclosure Document ("Disclosure Document") is not a prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by Centrum Financial Services Limited (the "Issuer"). Neither this Disclosure Document nor any other information supplied in connection with the contemplated issue should be construed as legal, tax, accounting or investment advice.

The Issue is proposed to be listed on the BSE and is being made strictly on a private placement basis. Multiple copies hereof given to the same entity shall be deemed to be given to the same person and shall be treated as such. It does not constitute and shall not be deemed to constitute an offer or an invitation to subscribe to the Debentures to the public in general.

This Disclosure Document is for private placement of Debentures and has been prepared in conformity with the Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide circular no. LAD-NRO/GN/2008/13/127878 dated June 06, 2008, and Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2012 issued vide circular no. LAD-NRO/GN/2012-13/19/5392 dated October 12, 2012, and SEBI circular no. CIR/IMD/DF/18/2013 dated October 29, 2013 and the Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2014 issued vide circular no. LAD-NRO/GN/2013-14/43/207 dated January 31, 2014, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 issued vide circular no. No. LAD-NRO/GN/2014-15/25/539 dated March 24, 2015, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2016 issued vide circular no. SEBI/ LAD-NRO/GN/2016-17/004 dated May 25, 2016, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2017 issued vide circular dated SEBI/LAD-NRO/GN/2017-18/009 dated June 13, 2017 and SEBI (Issue and Listing of Debt Securities) (Second Amendment) Regulations, 2017 issued vide circular SEBI/LAD-NRO/GN/2017-18/023 dated December 15, 2017, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2019 issued vide circular SEBI/LAD-NRO/GN/2019/13 dated May 7, 2019, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2020 issued vide circular SEBI/LAD-NRO/GN/2020/35 dated October 8, 2020 and section 42 of the Companies act, 2013 and the Companies (Prospectus and Allotment of Securities) Rules, 2014. As per the applicable provisions, copy of this Disclosure Document has not been filed or submitted to SEBI for its review and/or approval.

This Disclosure Document has been prepared to provide general information about the Issuer to potential investors to whom it is addressed and who are willing and eligible to subscribe to the Debentures. This Disclosure Document does not purport to contain all the information that any potential investor may require. Neither this Disclosure Document nor any other information supplied in connection with the Debentures is intended to provide the basis of any credit or other evaluation and any recipient of this Disclosure Document should not consider such receipt a recommendation to purchase any Debentures. Each investor contemplating purchasing any Debentures should make its own independent investigation of the financial condition and affairs of the Issuer, and its own appraisal of the creditworthiness of the Issuer. Each recipient of this Disclosure Document acknowledges that such person has not relied on the Issuer or any of its affiliates, shareholders, directors, employees, agents or advisors in connection with its investigation of the accuracy of such information or its investment decision and such person has relied solely on its own examination of the creditworthiness of the Issuer and the merits and risks involved in investing in the Debentures. Potential investors should consult their own financial, legal, tax and other professional advisors as to the risks and investment considerations arising from an investment in the Debentures and should possess the appropriate resources to analyse such investment and the suitability of such investment to such investor's particular circumstances.

No person has been authorized to give any information or to make any representation not contained or incorporated by reference in this Disclosure Document or in any material made available by the Issuer to any potential investor pursuant hereto and, if given or made, such information or representation must not be relied upon as having been authorized by the Issuer.

This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly and specifically through a communication by the Issuer and only such recipients are eligible to apply for the Debentures. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The

contents of this Disclosure Document are intended to be used only by those investors to whom it is distributed. It is not intended for distribution to any other person and should not be reproduced by the recipient.

No invitation is being made to any persons other than those to whom application forms along with this Disclosure Document being issued have been sent by or on behalf of the Issuer. Any application by a person to whom the Disclosure Document has not been sent by or on behalf of the Issuer shall be rejected without assigning any reason.

#### **DISCLAIMER CLAUSE OF THE COMPANY**

The Company accepts no responsibility for statements made otherwise than in the Shelf Disclosure Document and in any Supplemental Disclosure Document(s) read with the Private Placement Offer Letter(s) and anyone placing reliance on any other source of information would be doing so at their own risk.

The Company has certified that the disclosures made in this Disclosure Document are adequate and in conformity with SEBI regulations/guidelines and RBI guidelines in force for the time being. This requirement is to facilitate investors to take an informed decision for making an investment in the proposed Issue.

#### DISCLAIMER OF THE SECURITIES AND EXCHANGE BOARD OF INDIA

This Disclosure Document has not been filed with the Securities & Exchange Board of India (SEBI). The securities have not been recommended or approved by SEBI nor does SEBI guarantee the accuracy or adequacy of this document. This document should not, in any way, be deemed or construed to have been cleared or vetted by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this document. The issue of Debentures is being made on a private placement basis and, therefore, filing of this document with SEBI is not required, however SEBI reserves the right to take up at any point of time, with the Issuer, any irregularities or lapses in this document.

### **DISCLAIMER OF THE STOCK EXCHANGE**

As required, a copy of this Disclosure Document shall be submitted to the BSE for hosting the same on its website. It is to be distinctly understood that such submission of the document with BSE or hosting the same on its website should not in any way be deemed or construed that the document has been cleared or approved by BSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this document; nor does it warrant that this Issuer's securities will be listed or continue to be listed on the exchange; nor does it take responsibility for the financial or other soundness of the Issuer, its promoters, its management or any scheme or project of the Issuer. Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/ acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

#### **DISCLAIMER BY THE RESERVE BANK OF INDIA:**

THE COMPANY IS HAVING A VALID CERTIFICATE OF REGISTRATION DATED AUGUST 14, 2009 BEARING REGISTRATION NO. B-1301946 ISSUED BY THE RESERVE BANK OF INDIA UNDER SECTION 45 IA OF THE RESERVE BANK OF INDIA ACT, 1934. HOWEVER, RBI DOES NOT ACCEPT ANY RESPONSIBILITY OR GUARANTEE ABOUT THE PRESENT POSITION AS TO THE FINANCIAL SOUNDNESS OF THE COMPANY OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS OR REPRESENTATIONS MADE OR OPINIONS EXPRESSED BY THE COMPANY AND FOR REPAYMENT OF DEPOSITS/ DISCHARGE OF LIABILITY BY THE COMPANY.

#### **DISCLAIMER OF THE TRUSTEE**

The Debenture Trustee, "ipso facto" does not have the obligations of a borrower or a principal debtor or a guarantor as to the monies paid/invested by Debenture Holders.

#### **DISCLAIMER IN RESPECT OF JURISDICTION**

The private placement of Debenture is made in India to Companies, Corporate Bodies, Trusts registered under the Indian Trusts Act, 1882, Societies registered under the Societies Registration Act, 1860 or any other applicable laws, provided that such Trust/ Society is authorised under constitution/ rules/ byelaws to hold debenture in a Company, Indian Mutual Funds registered with SEBI, Indian Financial Institutions, Insurance Companies, Commercial Banks including Regional Rural Banks and Cooperative Banks, Provident, Pension, Gratuity, Superannuation Funds as defined under Indian laws. The Disclosure Document does not, however, constitute an offer to sell or an invitation to subscribe to securities offered hereby in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Disclosure Document comes is required to inform him about and to observe any such restrictions. Any disputes arising out of this issue will be subject to the exclusive jurisdiction of the courts at New Delhi. All information considered adequate and relevant about the Issuer has been made available in this Information Memorandum for the use and perusal of the potential investors and no selective or additional information would be available for a section of investors in any manner whatsoever.

#### **DISCLAIMER CLAUSE OF THE RATING AGENCIES**

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities / instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities / instruments.

#### **FORCE MAJEURE**

The Company reserves the right to withdraw the Issue at any time or any Tranche/Series under the Issue prior to the closing date thereof in the event of any unforeseen development adversely affecting the economic and/or regulatory environment or otherwise. In such an event, the Company will refund the application money, if any, collected in respect of that Tranche/Series without assigning any reason.

#### ISSUE OF DEBENTURES IN DEMATERIALISED FORM

The Debentures will be issued in dematerialised form The Issuer has made arrangements with the Depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of the Depositories Act. The Issuer shall take necessary steps to credit the Debentures allotted to the beneficiary account maintained by the Investor with its Depository Participant. The Issuer will make the Allotment to Investors on the Deemed Date(s) of Allotment after verification of the Application Form, the accompanying documents and on realisation of the application money.

#### EACH PERSON RECEIVING THIS DISCLOSURE DOCUMENT ACKNOWLEDGES THAT:

Such person has been afforded an opportunity to request and to review and has received all additional information considered by it to be necessary to verify the accuracy of or to supplement the information herein. Each such person (i) is a knowledgeable and sophisticated investor; (ii) have the expertise in assessing the credit, market and all the other risks involved in purchasing the Debentures; (iii) has done its own independent assessment and analysis of the Issue; (iv) understands that, by purchase or holding of the Debentures, it is assuming and is capable of bearing the risk of loss that may occur with respect to Debentures, including the possibility that it may lose all or a substantial portion of investment.

The Issuer does not undertake to update the Disclosure Document to reflect subsequent events after the date of the Disclosure Document.

Neither the delivery of this Disclosure Document nor any sale of Debentures made hereunder shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Issuer since the date hereof.

This Disclosure Document does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. No action is being taken to permit an offering of the Debentures or the distribution of this Disclosure Document in any jurisdiction where such action is required. The distribution of this Disclosure Document and the offering and sale of the Debentures may be restricted by law in certain jurisdictions. Persons into whose possession this Disclosure Document comes are required to inform themselves about and to observe any such restrictions. The Disclosure Document is made available to investors in the Issue on the strict understanding that the contents hereof are strictly confidential.

It is the responsibility of investors to ensure that any transfer of the Debentures is in accordance with this Disclosure Document and the applicable laws, and ensure that the same does not constitute an offer to the public.

The information and data contained herein is submitted to each of the recipient of this Disclosure Document on a strictly private and confidential basis. By accepting a copy of this Disclosure Document, each recipient agrees that neither it nor any of its employees or advisors will use the information contained herein for any purpose other than evaluating the subscription to the Issue or will divulge to any other party any such information. This Disclosure Document must not be photocopied, reproduced, extracted or distributed in full or in part to any person other than the recipient without the prior written consent of the Issuer.

The Issuer accepts no responsibility for statements made other than in this document or any other material expressly stated to be issued by or at the instance of the Issuer in connection with the Issue of this series of debentures and that anyone placing reliance on any other source of information would be doing so at their/its own risk.

#### FORWARD LOOKING STATEMENTS

All statements in this Disclosure Document that are not statements of historical fact constitute "forward looking statements". All statements regarding the Issuer's expected financial condition and results of operations, business, plans and prospects are forward looking statements. These forward looking statements and any other projections contained in this Disclosure Document (whether made by the Issuer or any third party) are predictions and involve known and unknown risks, uncertainties and other factors that may cause the Issuer's actual results, performance and achievements to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements or other projections. The forward looking statements, if any, contained in this Disclosure Document are based on the beliefs of the management of the Issuer, as well as the assumptions made by and information available to management as at the date of this Disclosure Document. There can be no assurance that the expectations will prove to be correct. The Issuer expressly disclaims any obligation or undertaking to release any updated information or revisions to any forward looking statements contained herein to reflect any changes in the expectations or assumptions with regard thereto or any change in the events, conditions or circumstances on which such statements are based. Given these uncertainties, recipients are cautioned not to place undue reliance on such forward looking statements. All subsequent written and oral forward looking statements attributable to the Issuer are expressly qualified in their entirety by reference to these cautionary statements.

# **SECTION II - DEFINITIONS AND ABBREVIATIONS**

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

# **Company related terms**

Term	Description
Board of Directors/Board	The board of directors of the Company or any committee thereof.
Company/Issuer	Centrum Financial Services Limited.
Director(s)	Director(s) of the Company, as may change from time to time, unless otherwise specified.
Memorandum and Articles	The Memorandum & Articles of Association of the Company, as amended from time to time.
NBFC	Non-Banking Financial Company as per Reserve Bank of India Act, 1934, as amended from time
	to time.
NBFC ND-SI	Non-Deposit Taking Systemically Important Non-Banking Financial Company

# Issue related terms

Term	Description
Act	Companies Act, 1956 and the Companies Act, 2013, which are in effect from time to time.
Allotment/Allot/Allotted	The allotment of the NCDs or Debentures.
AGM	Annual General Meeting.
Applicable Law	Includes all applicable statutes, enactments or acts of any legislative body in India, laws, ordinances,
	rules, bye-laws, regulations, notifications, guidelines, policies, directions, directives and orders of any
	Governmental Authority and any modifications or re-enactments thereof.
Application Form	The form used by the recipient of this Disclosure Document, to apply for subscription to the
	Debentures, which is annexed to this Disclosure Document and marked as <b>Annexure A.</b>
Arranger	Centrum Investment Advisors Limited
Beneficial Owner(s)	Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act,
	1996.
BSE	BSE Limited (earlier known as Bombay Stock Exchange).
Business Day	shall mean any day of the week (excluding non-working Saturdays, Sundays and any day which is a
	public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as
	may be amended/supplemented from time to time) or any other day on which banks are closed for
	customer business in Mumbai, India) on which money market is functioning in Mumbai.
CDSL	Central Depository Services (India) Limited
Debenture(s) or NCDs	12,000 Principal Protected, Secured, Rated, Listed, Redeemable, Non-Cumulative, Non-Convertible,
	Market Linked Debenture(s) of the face value of Rs. 1,00,000/- (Rupees One Lakh) each for cash
	aggregating upto Rs. 120,00,00,000/- (Rupees One Hundred and Twenty Crores Only) to be issued in
	one or more Tranches (and within any Tranche, in one or more Series) pursuant to this Shelf Disclosure
	Document and the Supplemental Disclosure Document(s).
Debenture Holder	The Debenture holder whose name appears in the register of debenture holders or in the beneficial
	ownership record furnished by NSDL/CDSL for this purpose.
Debenture Trustee	Trustee for the Debenture Holders, in this case being Beacon Trusteeship Limited
Debenture Trustee	Agreement executed/to be executed by and between the Debenture Trustee and the Company for the
Agreement	purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the
	issuance of the Debentures
Debenture Trust Deed	Debenture Trust Deed to be entered by and between the Company and the Debenture Trustee.
Deemed Date of Allotment	The deemed date of allotment of Debentures will be as specified in the relevant Supplemental
	Disclosure Document(s) issued for each Tranche/Series of Debentures.
Depository(ies)	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories
	and Participant) Regulations, 1996, as amended from time to time, in this case being NSDL and CDSL.
Depositories Act	The Depositories Act, 1996, as amended from time to time.

Centrum Financial Service	s Limited For Private Circulation Unly
Depository Participant/DP	A depository participant as defined under the Depositories Act.
Disclosure	This Shelf Disclosure Document through which the Issue is being made and which contains the
Document/DD/Shelf	disclosures as per Schedule I of SEBI (Issue and Listing of Debt Securities) Regulations, 2008 as
Disclosure Document	amended from time to time.
DP-ID	Depository Participant Identification Number.
Due Date	Any date on which the holders of the Debentures are entitled to any payments, whether towards
	coupon/redemption premium or repayment of the principal amounts due in respect of the
	Debentures.
ECS	Electronic Clearing System
EGM	Extra Ordinary General Meeting
Equity Shares	Equity shares of the Company of face value of Rs.10/- (Rupees Ten only) each.
Financial Year/ FY	Twelve months period commencing from April 1 of a particular calendar year and ending on March 31
	of the subsequent calendar year.
Governmental Authority	The President of India, the Government of India, the Governor and the Government of any State in
,	India, any Ministry or Department of the same, any municipal or local government authority, any
	authority or private body exercising powers conferred by Applicable Law and any court, tribunal or
	other judicial or quasi-judicial body and shall include, without limitation, a stock exchange and any
	regulatory body.
Interest/Coupon Rate	The rate of interest payable, if any, on the Debentures for the period specified in the relevant
meresty coupon nate	Supplemental Disclosure Document issued for each Tranche/Series of the Debentures.
Issue	Private placement of the Debentures.
INR/ Rs.	Rupees (Currency of Republic of India)
Investors	Those persons who fall under the category of eligibility to whom this Disclosure Document along with
investors	Supplemental Disclosure Document may be sent with a view to offering the debentures for sale on
	private placement basis through this Disclosure Document.
Majority Debenture	Debenture Holders holding at least 51% of the outstanding amounts of Debentures
Holders	Depending annualis models models at least 31% of the outstanding amounts of Dependings
Market Lot	The minimum lot size for trading of the Debentures on the Stock Exchange, being 1 (one) Debenture.
	Moveable Property shall mean the specific identified Receivables of the Company provided as security
ivioveable Froperty	in relation to the Debentures.
Mutual Fund	A mutual fund registered with SEBI under the Securities and Exchange Board of India (Mutual Funds)
	Regulations, 1996.
NEFT	National Electronic Funds Transfer
NSDL	National Securities Depository Limited
	· · · ·
NA	Not Applicable
NPA	Non-Performing Asset
	Permanent Account Number
	Shall mean the offer letter prepared in compliance with Section 42 of the Companies Act, 2013 read
Letter	with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended from
	time to time, which shall be issued with respect to each Tranche issued under the Issue.
Rating Agency	CARE Ratings Limited
RBI	Reserve Bank of India
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time.
Record Date	Means in relation to any Due Date on which any payments are scheduled to be made by the Company
	to the Debenture Holders, the day falling at least 3 (Three) calendar days prior to such Due Date.
Receivables	Receivables shall mean all amounts payable to the Company by the obligors including principal,
	interest, additional interest, overdue charges, premium on prepayment, prepayment proceeds, gross
	of service tax (if any) arising out of any of loans and advances' of the Company.
Redemption Date	With respect to any Tranche/Series shall mean the date on which repayment of principal amount and
	all other amounts due in respect of the Debentures of that Tranche/Series will be made.
Registrar/Registrar to the	NSDL Database Management Limited
Issue	

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RoC	Registrar of Companies					
RTGS	Real Time Gross Settlement					
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act, 1992					
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended from time to time.					
SEBI Debt Listing Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 is						
Regulations	by SEBI, as amended/replaced from time to time and the SEBI (Listing Obligations and Disclosure					
	Requirements) Regulations, 2015 as amended/replaced from time to time.					
Security	Means the security created or caused to be created by the Company to secure its obligations in respect					
	of the Debentures.					
Series	Any Series of Debentures (within a Tranche) issued under the Issue pursuant to the issue of a					
	Supplemental Disclosure Document and Private Placement Offer Letter.					
	Debenture Holders holding at least 75% of the outstanding amounts of Debentures					
Holders						
Supplemental Disclosure	Means the supplemental disclosure document to be issued by the Company Document(s) / broadly in					
Document	the format provided in <b>Annexure H</b> hereof containing inter alia the issue price, Interest Rate (if any),					
	redemption premium (if any) and other terms and conditions regarding each Tranche/Series of the					
	NCDs issued under the Issue. The Company shall be free to amend the format of Supplemental					
	Disclosure Document depending upon the terms and conditions of the NCDs being issued in each					
	Tranche/Series.					
TDS	Tax Deducted at Source					
Tranche	Any tranche of Debentures issued under the Issue pursuant to the issue of a Supplemental Disclosure					
	Document and Private Placement Offer Letter.					
Transaction Documents	The documents executed or to be executed in relation to the issuance of the Debentures as more					
	particularly set out hereinafter.					
Stock Exchange	BSE					
WDM	Wholesale Debt Market Segment of the BSE					
Wilful Defaulter	Shall mean an Issuer who is categorized as a wilful defaulter by any Bank or financial institution or					
	consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank					
	of India and includes an issuer whose director or promoter is categorized as such in accordance with					
	Regulation 2(n) of SEBI (Issue and Listing of Debt Securities) Regulations, 2008.					
	pregaration 2(1) of 5251 (13300 and 23ting of 500) Section (3) Regarding, 2000.					

### TERMS AND CONDITIONS RELATING TO THE REFERENCE INDEX

"Disruption Event" means any Change in Law, Market Disruption Event or Trading Disruption or Reference Index Disruption;

"Change in Law" means that, on or after the Issue Date (a) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (b) due to the promulgation of or any change in the interpretation by any court,

tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Company determines in its sole and absolute discretion that (i) it has become illegal for it or any of its affiliates or agents acting on its behalf to hold, acquire or dispose of any Component Asset, or (ii) the Company will incur a materially increased cost in performing its obligations in relation to the Debentures (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on the tax position of the Company and/or any of its affiliates or agents acting on its behalf);

"Component Asset" means any security comprised within the Reference Index from time to time;

"Disrupted Day" means, any Scheduled Trading Day on which a relevant Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred;

"Early Closure" means, the closure on an Exchange Business Day of the Exchange prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange system for execution at the Valuation Time on such Exchange Business Day;

"Exchange" means the BSE, any successor to such exchange or any substitute exchange or quotation system to which trading in such shares underlying such Reference Index has temporarily relocated (provided that the Valuation Agent has determined that there is comparable liquidity relative to such shares underlying such Reference Index on such temporary substitute exchange or quotation system as on the original Exchange);

**"Exchange Business Day"** means, any Scheduled Trading Day on which the Exchange is open for trading during its regular trading sessions, notwithstanding such Exchange closing prior to its Scheduled Closing Time;

**"Exchange Disruption"** means, any event (other than an Early Closure) that (i) disrupts or impairs the ability of market participants in general to obtain market values for, the Reference Index on the Exchange, or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to such Reference Index on any relevant Exchange;

"Market Disruption Event" means, the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Valuation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (iii) an Early Closure. For the purpose of determining whether a Market Disruption Event exists in relation to the Reference Index at any time, if a Market Disruption Event occurs in respect of a security included in the Reference Index at any time, then the relevant percentage contribution of that security to the level of the Reference Index shall be based on a comparison of (a) the portion of the level of the Reference Index attributable to that security and (b) the overall level of the Reference Index, in each case immediately before the occurrence of such Market Disruption Event. The Valuation Agent shall, as soon as reasonably practicable, notify the Registered Debenture Holder of the existence or occurrence of a Disrupted Day on any day that but for the occurrence or existence of a Disrupted Day would have been an Observation Date;

"Observation Date" shall mean each Date as specified in Annexure A below, provided that, if any such date is not a scheduled Reference Index futures expiry date, then the Reference Index futures expiry date as notified by the Exchange for that month will be considered as the Observation Date;

"Observation Time" means any time within normal business hours as may be determined by the Valuation Agent;

"Official Closing Level" means (subject to what is provided below in reference to Adjustments to the Reference Index), the official closing level of the Reference Index of a given day as determined by the Valuation Agent;

"Scheduled Closing Time" means, in respect of the Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours;

"Scheduled Trading Day" means any weekday on which the Exchange is scheduled to be open for trading for their respective regular trading sessions (other than special trading sessions);

"Trading Disruption" means any suspension of or limitation imposed on trading by the relevant Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the Exchange or otherwise (i) on the Exchange relating to the relevant share that comprise 20.00% or more level of the Reference Index or (ii) in futures or options contracts relating to the Reference Index on any relevant Exchange;

"Valuation Time" means the Scheduled Closing Time on the Exchange. If the Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

#### Adjustments to the Reference Index

If the Reference Index:

is not calculated and published by the sponsor of the Reference Index but is calculated and published by a successor to the Sponsor acceptable to the Valuation Agent; or is replaced by a successor index using, in the determination of the Sponsor, the same or a substantially similar formula for and method of calculating the Reference Index, then in each case that index (the "Successor Reference Index") will be deemed to be the Reference Index.

If:

(a) on or prior to any Observation Date or any other relevant date, the Sponsor announces that it will make a material change in the formula for or the method of calculating the Reference Index or in any other way materially modifies the Reference Index (other than a modification prescribed in that formula or method to maintain the Reference Index in the event of changes in constituent stock and capitalisation and other routine events) (a "Reference Index Modification"); or

(b) on an Observation Date, the Sponsor fails to calculate and announce the Reference Index (a "Reference Index Disruption") and, together with a Reference Index Modification and a Reference Index Cancellation each a "Reference Index Adjustment Event"),

then the Valuation Agent shall, in its the sole and absolute discretion, determine if such Reference Index Adjustment Event has a material effect on the Debentures and, if so, the Valuation Agent will calculate the Official Closing Level using, in lieu of a published level for the Reference Index, the level for the Reference Index as at the Valuation Time on the relevant Observation Date as determined by the Valuation Agent in accordance with the formula for and method of calculating the Reference Index last in effect prior to that change, failure or cancellation but using only those securities that comprised the Reference Index immediately prior to that Reference Index Adjustment Event.

- If the level of the Reference Index in relation to an Observation Date used or to be used by the Valuation Agent to determine the Final Redemption Amount is subsequently corrected and such correction is published by the Sponsor no later than the second Business Day prior to the Final Maturity Date, then the level of the Reference Index for that Observation Date shall be the level of the Reference Index as so corrected.
- If, on or prior to any Observation Date, the Sponsor permanently cancels the Reference Index and no Successor Reference Index exists (a "Reference Index Cancellation"), this shall constitute an Early Redemption Event for Extraordinary Reason as referred to in the Terms and Conditions above and accordingly consequent early redemption of the Debentures by the Company if so elected for by the Company.
- If a Disruption Event occurs, the Company in its sole and absolute discretion may require the Valuation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any terms of the Debentures to account for the Disruption Event and determine the effective date of that adjustment;

Upon the occurrence of a Disruption Event, the Company shall give notice as soon as practicable to the Registered Debenture Holders stating the occurrence of the Disruption Event, giving details thereof and the action proposed to be taken in relation thereto, provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Disruption Event.

#### SECTION III - RISK FACTORS

#### General Risk factors related to the Reference Index of NIFTY 50:

- **1.** Although the principal value on the NCDs is protected on maturity, the investment return on the NCDs is linked to the performance of the underlying Nifty 50 Index.
- **2.** An investor in the NCD will not be entitled to receiving any interest payments and/or dividends and/or other distributions in the constituent stocks of the Nifty 50 index during the term of the NCD.
- **3.** Even though the investment return on the NCDs is linked to the Nifty 50 index the return on the NCDs may not reflect the return an investor may realize if the investor was to actually own each of the constituent stocks comprising the Nifty 50 index. Further, the debenture holders will have no ownership rights on the constituent stocks of the Nifty 50 index.

#### **Internal Risk Factors**

 Any increase in the levels of non-performing assets ("NPA") on our loan portfolio, for any reason whatsoever, would adversely affect our business and results of operations.

Consistent with the growth of our branch network and our product portfolio, we expect an increase in our loan assets. Should the overall credit quality of our loan portfolio deteriorate, the current level of our provisions may not be adequate to cover further increases in the amount of our NPAs. Moreover, there also can be no assurance that there will be no further deterioration in our provisioning coverage as a percentage of Gross NPAs or otherwise, or that the percentage of NPAs that we will be able to recover will be similar to our past experience of recoveries of NPAs. As of September 30, 2020, the gross value of NPAs on our books of accounts was 2% of our total loan book. While we believe that we have adequately provided for NPAs to cover known or expected losses which may arise in our asset portfolio, any increase in the level of final credit losses shall adversely affect our business and future financial performance.

Post COVID-19 lockdown being lifted, the operational and financial performance of the borrowers of the Company will be critical for maintaining reduced NPA levels. The NPA levels may temporarily increase due to cashflow issues with the borrowers. We may be impacted by volatility in interest rates or adverse market scenario which could cause our Gross Spreads to decline and consequently affect our profitability.

We are exposed to interest rate risks as a result of lending to customers at fixed/ floating interest rates and in amounts and for periods which may differ from our funding sources. While we seek to match our interest rate positions to minimise interest rate risk, we are unable to assure you that significant variation in interest rates or adverse market scenario will not have an effect on our results of operations. Moreover, volatility in interest rates is sensitive to factors which are beyond our control, including the monetary policies of the RBI, deregulation of the financial sector in India, domestic and international economic and political conditions, inflation and other such considerations. In a rising interest rate environment, if the yield on our interest-earning assets does not increase simultaneously with or to the same extent as our cost of funds, or, in a declining interest rate environment, if our cost of funds does not decline simultaneously or to the same extent as the yield on our interest earning assets, our net interest income and net interest margin would be adversely impacted.

There can be no assurance that we will be able to adequately manage our interest rate risk in the future and any significant increase in interest rates would adversely affect our business and results of operations.

2. We are subjected to supervision and regulation by the RBI as a systemically important NBFC, and changes in RBI's regulations governing us could adversely affect our business.

Being an NBFC, the operations of the Company are subject to various regulations prescribed by the RBI and other statutory authorities including regulations relating to foreign investment in India. Pursuant to the regulatory framework for NBFCs issued by RBI Master Direction NBFC-SI-ND Directions, 2016-RBI/DNBR/2016-17/45 Master Direction DNBR.PD.CC.No.086/03.10.001 dated September 01, 2016 (as updated from time to time), the Company has been classified as a Systemically Important Non Deposit Accepting NBFC. Pursuant to the aforesaid circular, among other things, NBFCs will be required to consider a term loan

inclusive of unpaid interest as non-performing asset if it is overdue for period of 3 months or more or on which interest amount remained overdue for period of 3 months or more and in respect of demand or call loan which remained overdue for period of 3 months or more from the date of demand or call or on which interest amount remained overdue for period of 3 months or more. Provisions for standard assets has 0.19% per cent by end of September 30, 2020. The Company is required to maintain a CAR of 15% besides complying with other Prudential Norms, directions and the requirements under the revised regulatory framework. Compliance with many of the regulations applicable to the Company across jurisdictions including any restrictions on investments and other activities currently being carried out by the Company involve a number of risks, particularly in areas where applicable regulations may be subject to varying interpretations. If the interpretation of the regulators and authorities varies from our interpretation, we may be subject to penalties and the business of the Company could be adversely affected. Further, the RBI's may amend regulations/ guidelines applicable to NBFCs in future which may require us to restructure our activities, incur additional cost or could otherwise adversely affect our business and our financial performance.

While the RBI has not provided for any restriction on interest rates that can be charged by non -deposit taking NBFCs but there can be no assurance that the RBI and/or the Government will not implement regulations or policies, including policies or regulations or legal interpretations of existing regulations, relating to or affecting interest rates, taxation, inflation or exchange controls, or otherwise take action, that could have an adverse effect on non-deposit taking NBFCs. In addition, there can be no assurance that any changes in the laws and regulations relative to the Indian financial services industry will not adversely impact our business.

3. Our ability to borrow from various banks may be restricted on account of guidelines issued by the RBI imposing restrictions on banks in relation to their exposure to NBFCs.

The RBI in its notification (No. RBI/2006-07/205/DBOD.No. FSD.BC.46 / 24.01.028 /2006-07) dated December 12, 2006 has amended the regulatory framework governing banks to address concerns arising from divergent regulatory requirements for banks and NBFCs. This notification reduces the exposure (both lending and investment, including off balance sheet exposures) of a bank to NBFCs like us. Accordingly, banks' exposure limits on any NBFC are reduced from the 25% of the banks' capital funds to 10% of its capital funds. Furthermore, RBI has suggested that banks may consider fixing internal limits for their aggregate exposure to all NBFCs combined. This notification limits a bank's exposure to NBFCs which consequently restricts our ability to borrow from banks and thereby increasing the cost of our borrowing.

This notification has adversely affected our business and any similar notifications released by the RBI in the future, which has a similar impact on our business could affect our growth, margins and business operations.

Under the various schemes announced by the government for NBFCs, the impact on liquidity of the NBFCs depends majorly on the successful implementation of these by the Banks/ Fls.

4. Our ability to lend against security of shares may be restricted on account of guidelines issued by RBI, which may have a negative impact on our business and results of operation.

Loan against security of shares is currently de-focused product for the Company, wherein shares are offered as primary security. However, the Company reserves the right to lend against shares to its customers. In which case, as per RBI Master Direction NBFC-SI-ND Directions, 2016- RBI/DNBR/2016-17/45 Master Direction DNBR.PD.CC.No.086/03.10.001 dated September 01, 2016 (updated as on February 17, 2020) has restricted 'Loan against Shares' business undertaken by NBFCs. Some of the requirements of such circular are: (a) LTV ratio should not exceed 50%, and shall be maintained at all times. Any shortfall in the maintenance of the 50% LTV occurring on account of movement in the share price shall be made within 7 working days, (b) In case where lending is done for investment in capital market, only Group 1 securities can be accepted as collateral for loans of value more than Rs.5 lakh subject to review by RBI, and (c) to report on-line to stock exchanges, information on the shares pledged in favor of NBFC, by borrowers for availing loans. At this point, we cannot assure you that this notification and its applicability to us will not have a material and adverse effect on our future financial conditions and results of operations.

5. Our business requires substantial capital, and any disruption in funding sources would have a material adverse effect on our liquidity and financial condition.

Our liquidity and ongoing profitability are, in large part, dependent upon our timely access to, and the costs associated with, raising capital. Our funding requirements historically have been met from a combination of borrowings such as term loans and working capital limits from banks and issuance of commercial paper, non-convertible debentures on private placement basis and equity on right issue basis. Thus, our business depends and will continue to depend on our ability to access diversified low-cost funding sources.

The RBI Master Direction NBFC-SI-ND Directions, 2016- RBI/DNBR/2016-17/45 Master Direction DNBR.PD.CC.No.086/03.10.001 dated September 01, 2016 (updated as on February 17, 2020) issued certain guidelines to NBFCs with respect to raising of money through private placement by them in the form of non-convertible debentures. These guidelines amongst others include restrictions on the minimum subscription amount for a single investor, prohibition on providing loan against the security of its own debentures, etc. This may have an adverse impact on the ability of the Company to raise funds through private placement of debentures, albeit, currently, it constitutes a large part of the overall sourcing of funds of the Company. Such changes in laws of the country applicable to our company can disrupt funding sources which would have a material adverse effect on our liquidity and financial condition.

6. The financing industry is becoming increasingly competitive and our growth will depend on our ability to compete effectively.

The sector in which we operate is highly competitive and we face significant competition from banks and other NBFCs. Many of our competitors are larger institutions, which may have much larger customer and funding sources, larger branch networks and more capital than we do. Some of our competitors may be more flexible and better-positioned to take advantage of market opportunities. In particular, private banks in India and many of our competitors outside of India may have operational advantages in implementing new technologies and rationalizing branches. These competitive pressures affect the industry in which we operate as a whole, and our future success will depend in large part on our ability to respond in an effective and timely manner to these competitive pressures.

Unlike commercial banks, we do not have access to funding from savings and current deposits of customers. Instead, we are reliant on higher cost syndicated loans and debentures for our funding requirements, which may reduce our margins compared to competitors. Our ability to compete effectively with commercial banks will depend, to some extent, on our ability to raise low -cost sources of funding in the future. If we are unable to compete effectively with other participants in the loan against security/property industry, our business, future financial performance and the trading price of the NCDs may be adversely affected.

The COVID -19 pandemic, the resultant lockdown and stress have impacted the growth prospects of the Company due to overall economic slowdown across all business segments. The growth strategies will have to be re-calibrated considering the revised economic scenarios.

### 7. Contingent Liability

The Company's contingent liabilities could adversely affect its financial condition. As on September 30, 2020, the Company had contingent liabilities of Rs 15.89 Crore on account of financial and other guarantees and other contingent liabilities.

8. We rely to some extent on Centrum Wealth Management Limited team (and other group entities) for our clientele, distribution network, connect and marketing to HNI and other investors connected to Centrum Wealth Management that we enjoy in the industry and our brand name and any factor affecting the business and reputation, performance and strength of distribution capability of Centrum Wealth Management team may have a concurrent adverse effect on our business and results of operations.

We source our clients inter alia from Centrum Wealth Management team and also significantly benefit from the goodwill that Centrum Wealth Management team enjoys in the market. We believe that this goodwill ensures a steady inflow of business. In the event Centrum Wealth Management team is unable to maintain the quality of its services or its goodwill deteriorates for any reason whatsoever, our business and results of operations may be adversely affected. We operate in a competitive environment, and we believe that our brand recognition is a significant competitive advantage to us. Any failure to retain our Company name may deprive us of the associated brand equity that we have developed which may have a material adverse effect on our business and operations.

### 9. If we are unable to manage our rapid growth effectively, our business and financial results could be adversely affected.

A principal component of our strategy is to continue to grow by expanding the size and geographical scope of our businesses. This growth strategy will place significant demands on our management, financial and other resources. It will require us to continuously develop and improve our operational, financial and internal controls. Continuous expansion increases the challenges involved in financial management, recruitment, training and retaining high quality human resources, preserving our culture, values and entrepreneurial environment, and developing and improving our internal administrative infrastructure. Failure to train our employees properly may result in an increase in employee attrition rates, require additional hiring, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us. If we grow our loan book too rapidly or fail to make proper assessments of credit risks associated with new borrowers, a higher percentage of our loans may become non-performing, which would have a negative impact on the quality of our assets and our financial condition. Any inability on our part to manage such growth could disrupt our business prospects, impact our financial condition and adversely affect our results of operations.

The business of customers is temporarily impacted due to the recent Covid-19 Pandemic. This may result in temporary deterioration in customer credit and impact on their operational and financial performance. Thus the growth of the Company with new credit disbursements has to be done cautiously.

# 10. Our growth will depend on our continued ability to access funds at competitive rates which are dependent on a number of factors including our ability to maintain our credit ratings.

As we are a "systemically important non-deposit accepting" NBFC and do not have access to deposits, our liquidity and ongoing profitability are primarily dependent upon our timely access to, and the costs associated with raising capital. Our business is significantly dependent on funding from the debt capital markets and commercial borrowings. The demand for such funds is competitive and our ability to obtain funds at competitive rates will depend on various factors including our ability to maintain positive credit ratings. Ratings reflect a rating agency's opinion of our financial strength, operating performance, strategic position, and ability to meet our obligations. In relation to our long-term debt instruments, we currently have long term ratings of "CARE BBB+ with Stable Outlook" from Care Ratings Limited. Any downgrade of our credit ratings would increase borrowing costs and constrain our access to capital and debt markets and, as a result, would negatively affect our net interest margin and our business. In addition, downgrades of our credit ratings could increase the possibility of additional terms and conditions being added to any additional financing or refinancing arrangements in the future. Any such adverse development could adversely affect our business, financial condition and results of operations.

Our business depends and will continue to depend on our ability to access diversified funding sources. Changes in economic and financial conditions or continuing lack of liquidity in the market could make it difficult for us to access funds at competitive rates. As an NBFC, we also face certain restrictions on our ability to raise money from international markets which may further constrain our ability to raise funds at attractive rates. While our borrowing costs have been competitive in the past due to our ability to raise debt products, credit rating and our asset portfolio, in the event we are unable to access funds at an effective cost that is comparable to or lower than our competitors, we may not be able to offer competitive interest rates for our loans. This may adversely impact our business and results of operations.

# 11. We face asset-liability mismatches which could affect our liquidity and consequently may adversely affect our operations and profitability.

We may face potential liquidity risks due to varying periods over which our assets and liabilities mature. As is typical for NBFCs, a portion of our funding requirements is met through short-term funding sources such as bank loans, working capital demand loans, cash credit, short term loans and commercial papers. Our inability to obtain additional credit facilities or renew our existing credit facilities, in a timely and cost-effective manner or at all, may lead to mismatches between our assets and liabilities, which in turn may adversely affect our operations and financial performance.

During the COVID 19 lockdown, RBI has indicated various packages for extending moratorium to Borrowers for 6 months from March'20 to Aug'20. The lenders to the Company are still contemplating to extend the moratorium to NBFC's. Thus there is a cashflow impact on Company which may lead to temporary asset liability mismatch for the Company

# 12. We extend loans against shares, and loan against properties or a combination of both to our clients, and any default by a client coupled with a downturn in the stock markets could result in substantial losses for us.

We may extend "loans against shares", or margin funding loans, which are secured by liquid, marketable securities at appropriate or pre-determined margin levels. Recently as per RBI Master Direction NBFC-SI-ND Directions, 2016-RBI/DNBR/2016-17/45 Master Direction DNBR.PD.CC.No.086/03.10.001 dated September 01, 2016 (Updated as on February 17, 2020) has restricted 'Loan against Shares' business undertaken by NBFCs. Some of the requirements of such circular are: (a) LTV ratio should not exceed 50%, and only Group 1 securities can be accepted as collateral for loans of value more than Rs.5 lakh subject to review by RBI. In the event of a volatile stock market or adverse movements in stock prices, the collateral securing the loans may decrease significantly in value, resulting in LTV to fall below the prescribed limit of 50% and consequential losses which we may not be able to support. Customers may default on their obligations to us as a result of various factors including bankruptcy, lack of liquidity, lack of business and operational failure. There is little financial information available about the creditworthiness of our customers. It is therefore difficult to carry out precise credit risk analysis on our clients. Although we use a technology-based risk management system and follow strict internal risk management guidelines on portfolio monitoring, which include limits on the amount of margin, the quality of collateral provided by the client and pre-determined margin call thresholds, no assurance can be given that if the financial markets witnessed a significant single-day or general downturn, our financial condition and results of operations would not be adversely affected.

# 13. We do not own the premises where our branch office(s) is/are located and in the event our rights over the properties is not renewed or is revoked or is renewed on terms less favourable to us, our business activities may be disrupted.

At present we do not own the premises for our branch office(s). In the event the owner of the premises revokes the consent granted to us or fails to renew the tenancy, we may suffer disruption in our operations for certain periods of time.

# 14. We require several licenses and approvals for our business and in the event we are unable to procure or renew them in time or at all, our business may be adversely affected.

We require several licenses, approvals and registration in order to undertake our business activities. These registrations include registrations with the RBI as a systemically important non-deposit taking NBFC. We are also required to maintain licenses under various state Shops and Establishment Acts for some of our offices. Failure by us to comply with the terms and conditions to which such permits or approvals are subject, and/or to renew, maintain or obtain the required permits or approvals may result in the interruption of our operations and may have a material adverse effect on our business, financial condition and results of operations.

#### 15. A decline in our capital adequacy ratio could restrict our future business growth

Pursuant to the revised regulatory framework for NBFCs issued by RBI, vide its RBI Master Direction NBFC-SI-ND Directions, 2016- RBI/DNBR/2016-17/45 Master Direction DNBR.PD.CC.No.086/03.10.001 dated September 01, 2016 (updated as on February 17, 2020), all systemically important non-deposit taking NBFCs have to maintain a minimum capital ratio, consisting of Tier I and Tier II capital, which shall not be less than 15% of its aggregate risk weighted assets on balance sheet and risk adjusted value of off-balance sheet items and Tier I capital of 10% by March, 2018. On an unaudited basis, our capital adequacy ratio computed on the basis of applicable RBI requirements was 28.48 % as of September 30, 2020, with Tier I capital being 26.44 % and Tier II Capital being 2.04 %%If we continue to grow our loan portfolio and asset base, we will be required to raise additional Tier I and Tier II capital in order to continue to meet applicable capital adequacy ratios with respect to our business. There can be no assurance that we will be able to raise adequate additional capital in the future on terms favourable to us or at all, and this may adversely affect the growth of our business.

#### 16. We may have to comply with stricter regulations and guidelines issued by regulatory authorities in India.

We are regulated principally by and have reporting obligations to the RBI. We are also subject to the corporate, taxation and other laws in effect in India. Moreover, new regulations may be passed that restrict our ability to do business. For example, regulatory restrictions on securitisation may be extended to bilateral assignment transactions, resulting in loss of arbitrage options.

We cannot assure you that we will not be subject to any adverse regulatory action in the future. Further, these regulations are subject to frequent amendments and depend upon government policy. The costs of compliance may be high, which may affect our profitability. If we are unable to comply with any such regulatory requirements, our business and results of operations may be materially and adversely affected.

17. We are subject to certain restrictive covenants in our loan/ funding documents, which may restrict our operations and ability to grow and may adversely affect our business.

There are restrictive covenants in the agreements we have entered into with our lenders. These restrictive covenants require us to maintain certain financial ratios and seek the prior permission of these banks/financial institutions for various activities, including, amongst others, selling, leasing, transferring or otherwise disposing of any part of our business or revenues, effecting any scheme of amalgamation or reconstitution, implementing a new scheme of expansion, taking up an allied line of business or making any amendments to Memorandum and Articles of Association etc. Such restrictive covenants in our loan documents may restrict our operations or ability to expand and may adversely affect our business.

18. Our success depends in large part upon our management team and key personnel and our ability to attract, train and retain such persons. Our inability to attract and retain talented professionals, or the resignation or loss of key management personnel, may have an adverse impact on our business and future financial performance.

Our ability to sustain our rate of growth depends significantly upon our ability to manage key issues such as selecting and retaining key managerial personnel, developing managerial experience to address emerging challenges and ensuring a high standard of client service. In order to be successful, we must attract, train, motivate and retain highly skilled employees, especially branch managers and product executives. If we cannot hire additional qualified personnel or retain them, our ability to expand our business will be impaired and our revenue could decline. We will need to recruit new employees, who will have to be trained and integrated into our operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to train and motivate our employees properly may result in an increase in employee attrition rates, require additional hiring, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us. Hiring and retaining qualified and skilled managers are critical to our future, as our business model depends on our credit-appraisal and asset valuation mechanism, which are personnel-driven operations. Moreover, competition for experienced employees can be intense. While we have an incentive structure and an Employee Incentive Plan/ ESOP designed to encourage employee retention, our inability to attract and retain talented professionals, or the resignation or loss of key management personnel, may have an adverse impact on our business and future financial performance.

Due to pandemic situation not completely over, we have consciously not revoke completely work from home regime. Employees are working from office and/ or home, till the time the Management decides. In this scenario, keeping the employees motivated is a challenge and also the sales and marketing teams are refrained for approaching the prospective clients / borrowers. This would have temporary impact on the company's operational performance.

#### 19. We may not be able to successfully sustain our growth plans.

In recent years, our growth has been fairly substantial. Our growth plan includes growing our secured lending, expanding our customer base and presence. There can be no assurance that we will be able to sustain our growth plan successfully or that we will be able to expand further or diversify our product portfolio. If we grow our loan book too rapidly or fail to make proper assessments of credit risks associated with new borrowers, a higher percentage of our loans may become non-performing, which would have a negative impact on the quality of our assets and our financial condition.

We also face a number of operational risks in executing our growth strategy. Our branch network has expanded as part of our growth strategy. Our rapid growth exposes us to a wide range of increased risks, including business and operational risks, such as the possibility of growth of NPAs, fraud risks and regulatory and legal risks.

Our ability to sustain our rate of growth also significantly depends upon our ability to recruit trained and efficient personnel and retain key managerial personnel, maintain effective risk management policies, continuing to offer products which are relevant to our target base of clients, developing managerial experience to address emerging challenges and ensuring a

high standard of client service. As we grow we will need to recruit new employees, who will have to be trained and integrated into our operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to integrate our employees properly may result in an increase in employee attrition rates, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us.

The COVID -19 pandemic has impacted the growth prospects of the Company due to overall economic slowdown across all business segments. The growth strategies will have to be re-calibrated considering the revised economic scenarios.

#### 20. Our insurance coverage may not adequately protect us against losses.

We maintain certain insurance coverage that we believe is adequate for our operations/ purposes. Our insurance policies, however, may not provide adequate coverage in certain circumstances and are subject to certain deductible s, exclusions and limits on coverage. We cannot, however, assure you that the terms of our insurance policies will be adequate to cover any damage or loss suffered by us or that such coverage will continue to be available on reasonable terms or will be available in sufficient amounts to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim.

A successful assertion of one or more large claims against us that exceeds our available insurance coverage or changes in our insurance policies, including premium increases or the imposition of a larger deductible or co - insurance requirement, could adversely affect our business, financial condition and results of operations.

# 21. Any change in control of our Promoter or our Company may correspondingly adversely affect our operations and profitability.

As on September 30, 2020, Centrum Retail Services Limited holds 100% equity capital of the Company. Any change in control of the Promoter / Promoter Group may have an adverse effect on the operations of the Company including influencing the policies of the Company.

# 22. Our ability to assess, monitor and manage risks inherent in our business differs from the standards of some of our counterparts.

We are exposed to a variety of risks, including liquidity risk, interest rate risk, credit risk, operational risk and legal risk. The effectiveness of our risk management is limited by the quality and timeliness of available data. Our hedging strategies and other risk management techniques may not be fully effective in mitigating our risks in all market environments or against all types of risk, including risks that are unidentified or unanticipated. Some methods of managing risks are based upon observed historical market behaviour. As a result, these methods may not predict future risk exposures, which could be greater than the historical measures indicated. Other risk management methods depend upon an evaluation of information regarding markets, customers or other matters. This information may not in all cases be accurate, complete, up-to-date or properly evaluated. Management of operational, legal or regulatory risk requires among other things, policies and procedures properly to record and verify a number of transactions and events. Although we have established these policies and procedures, they may not be fully effective.

Our future success will depend, in part, on our ability to respond to new technological advances and emerging banking and housing finance industry standards and practices on a cost-effective and timely manner. The development and implementation of such technology entails significant technical and business risks. There can be no assurance that we will be able to successfully implement new technologies or adapt its transaction processing systems to customer requirements or emerging market standards.

## 23. Our Company is exposed to many operational risks which could materially impact our business and results of operations.

Our Company is exposed to many types of operational risks. Operational risk can result from a variety of factors, including failure to obtain proper internal authorizations, improperly documented transactions, failure of operational and information security procedures, computer systems, software or equipment, fraud, inadequate training and employee errors. We attempt to mitigate operational risk by maintaining a comprehensive system of internal controls, establishing systems and procedures to monitor transactions, maintaining key back-up procedures, undertaking regular contingency planning and providing

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employees with continuous training. Any failure to mitigate such risks could adversely affect our business and results of operations.

#### 24. High levels of customer defaults could adversely affect our business, financial condition and results of operations.

We are subject to customer default risks including default or delay in repayment of principal or interest on our loans. Customers may default on their obligations to us as a result of various factors including bankruptcy, lack of liquidity, lack of business and operational failure. If borrowers fail to repay loans in a timely manner or at all, our financial condition and results of operations will be adversely impacted.

#### 25. Significant fraud, system failure or calamities could adversely impact our business.

We seek to protect our computer systems and network infrastructure from physical break-ins as well as fraud and system failures. Computer break-ins and power and communication disruptions could affect the security of information stored in and transmitted through our computer systems and network infrastructure. We employ security systems, including firewalls and password encryption, designed to minimize the risk of security breaches. Although we intend to continue to implement security technology and establish operational procedures to prevent fraud, break-ins, damage and failures, there can be no assurance that these security measures will be adequate. A significant failure of security measures or operational procedures could have a material adverse effect on our business and our future financial performance. Although we take adequate measures to safeguard against system-related and other frauds, there can be no assurance that it would be able to prevent frauds.

We are exposed to many types of operational risks, including the risk of fraud or other misconduct by employees/ customers/ third party and unauthorized transactions by employees/ customers. Although we have been careful in recruiting all our employees, we have in the past been held liable for the fraudulent acts committed by our employees adversely impacting our business. Our reputation could be adversely affected by significant frauds committed by employees, customers or outsiders.

# 26. We depend on the accuracy and completeness of information about customers and counterparties which may adversely affect our reputation and business.

In deciding whether to extend credit or enter into other transactions with customers and counterparties, we may rely on information furnished to us by or on behalf of customers and counterparties, including financial statements and other financial information. We may also rely on certain representations as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit, we may assume that a customer's audited financial statements confirm to generally accepted accounting principles and present fairly, in all material respects, the financial condition, results of operations and cash flows of the customer. Our financial condition and results of operations could be negatively affected by relying on financial statements that do not comply with generally accepted accounting principles or other information that is materially misleading.

Moreover, we have implemented KYC norms and other measures, to prevent money laundering. In the event of ineffectiveness of these norms and systems, our reputation, business and results of operations may be adversely affected.

#### 27. Inaccurate appraisal of credit may adversely impact our business.

We may be affected by failure of employees to comply with internal procedures and inaccurate appraisal of credit or financial worth of our clients. Inaccurate appraisal of credit may allow a loan sanction which may eventually result in a bad debt on our books of accounts. In the event we are unable to check the risks arising out of such lapses, our business and results of operations may be adversely affected.

# 28. We have entered into some related party transactions and may continue to enter into related party transactions, which may involve conflict of interest.

Our Company enters into transactions with the related parties in the ordinary course of business pursuant to the applicable provisions of the Companies Act, 2013. Such transactions may give rise to current or potential conflicts of interest with respect to dealings between us and such related parties.

29. Our Group Companies may be subject to certain legal proceedings and we cannot assure you that we will be successful in all of these actions. In the event we are unsuccessful in litigating any or all of the disputes, our business and results of operations may be adversely affected.

Our group companies may be subject to a number of legal proceedings. We may incur a substantial cost in defending these proceedings before a court of law. Moreover, we are unable to assure you that we shall be successful in any or all of these actions. In the event we suffer any adverse order, our reputation may suffer and may have an adverse impact on our business and results of operations.

#### **External Risk Factors:**

30. Our results of operations have been, and may continue to be, adversely affected by Indian and international financial market and economic conditions.

Our business is highly dependent on Indian and international markets and economic conditions. Such conditions in India include fluctuations in interest rates; changes in consumer spending; the level of consumer confidence; housing prices; corporate or other scandals that reduce confidence in the financial markets, among others. International markets and economic conditions include the liquidity of global financial markets, the level and volatility of debt and equity prices and interest rates, investor sentiment, inflation, the availability and cost of capital and credit, and the degree to which international economies are expanding or experiencing recessionary pressures. The independent and/or collective fluctuation of these conditions can directly and indirectly affect demand for our lending finance and other financial products, or increase the cost to provide such products.

Global financial markets were and continue to be extremely volatile and were materially and adversely affected by a significant lack of liquidity, decreased confidence in the financial sector, disruptions in the credit markets, reduced business activity, rising unemployment, declining home prices and erosion of consumer confidence.

These factors have contributed to and may continue to adversely affect our business, financial condition and results of operations.

31. Financial difficulties and other problems in certain financial institutions in India could cause our business to suffer and adversely affect our results of operations.

We are exposed to the risks of the Indian financial system, which in turn may be affected by financial difficulties and other problems faced by certain Indian financial institutions. Certain Indian financial institutions have experienced difficulties during recent years. There has been a trend towards consolidation with weaker banks and NBFCs being merged with stronger entities. The problems faced by individual Indian financial institutions and any instability in or difficulties faced by the Indian financial system generally could create adverse market perception about Indian financial institutions, banks and NBFCs. This in turn could adversely affect our business, our future financial performance, our shareholders' funds and the market price of our NCDs.

32. Terrorist attacks, civil unrest and other acts of violence or war involving India and other countries could adversely affect the financial markets and our business.

Terrorist attacks and other acts of violence or war may negatively affect our business and may also adversely affect the worldwide financial markets. These acts may also result in a loss of business confidence. In addition, any deterioration in relations between India and its neighbouring countries might result in investor concern about stability in the region, which could adversely affect our business.

India has also witnessed civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic and political events in India could have a negative impact on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse impact on our business and the market price of our NCDs.

# 33. Natural calamities could have a negative impact on the Indian economy, particularly the agriculture sector, and cause our business to suffer.

India has experienced natural calamities such as earthquakes, a tsunami, floods and drought in the past few years. The extent and severity of these natural disasters determines their impact on the Indian economy. Further, prolonged spells of below normal rainfall or other natural calamities could have a negative impact on the Indian economy thereby, adversely affecting our business.

#### 34. Any downgrading of India's debt rating by an international rating agency could have a negative impact on our business.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, the interest rates and other commercial terms at which such additional financing is available. This could have a material adverse effect on our business and financial performance, our ability to raise financing for onward lending and the price of our NCDs.

#### 35. Instability of economic policies and the political situation in India could adversely affect the fortunes of the industry.

There is no assurance that the liberalization policies of the government will continue in the future. Protests against privatization could slow down the pace of liberalization and deregulation. The Government of India plays an important role by regulating the policies and regulations that govern the private sector. The current economic policies of the government may change at a later date. The pace of economic liberalization could change and specific laws and policies affecting the industry and other policies affecting investments in our Company's business could change as well. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India and thereby affect our Company's business.

Unstable domestic as well as international political environment could impact the economic performance in the short term as well as the long term. The Government of India has pursued the economic liberalization policies including relaxing restrictions on the private sector over the past several years. The present Government has also announced polices and taken initiatives that support continued economic liberalization.

The Government has traditionally exercised and continues to exercise a significant influence over many aspects of the Indian economy. Our Company's business may be affected not only by changes in interest rates, changes in Government policy, taxation, social and civil unrest but also by other political, economic or other developments in or affecting India.

#### 36. Companies operating in India are subject to a variety of central and state government taxes and surcharges.

Tax and other levies imposed/to be imposed by the central and state governments in India that affect our tax liability include: (i) central and state taxes and other levies; (ii) income tax; (iii) value added tax; (iv) turnover tax; (v) service tax; (vi) stamp duty;(vii) GST and (viii) other special taxes and surcharges which are introduced on a temporary or permanent basis from time to time. Moreover, the central and state tax scheme in India is extensive and subject to change from time to time. For example, a Direct tax code is proposed to be introduced in the Indian Parliament.

The statutory corporate income tax in India, which includes a surcharge on the tax and an education cess on the tax and the surcharge could change. The central or state government may in the future increase the corporate income tax it imposes. Any such future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming pay able. Additional tax exposure could adversely affect our business and results of operations.

### 37. Financial instability in other countries could disrupt our business.

The Indian market and the Indian economy are influenced by economic and market conditions in other countries. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the economy as a whole, in other countries, including India. A loss of investor confidence in the financial systems of other emerging markets may cause volatility in Indian financial markets and indirectly, in the Indian economy in general. Any

worldwide financial instability could also have a negative impact on the Indian economy, including the movement of exchange rates and interest rates in India.

In the event that the current difficult conditions in the global credit markets continue or if the recovery is slower than expected or if there any significant financial disruption, this could have an adverse effect on our cost of funding, loan portfolio, business, prospects, results of operations and financial condition.

This may also have bearing on raising funds from outside India, whether in the form of external commercial borrowings or strategic sourcing (if any).

# 38. There is no assurance that the NCDs issued pursuant to this Issue will be listed on Stock Exchanges in a timely manner, or at all.

In accordance with Indian law and practice, permissions for listing and trading of the NCDs issued pursuant to this Issue will not be granted until after the NCDs have been issued and allotted. Approval for listing and trading will require all relevant documents to be submitted and carrying out of necessary procedures with the Exchanges. There could be a failure or delay in listing the NCDs on the Stock Exchange for reasons unforeseen.

If permission to deal in and for an official quotation of the NCDs is not granted by the Stock Exchanges, our Company will forthwith repay, without interest, all monies received from the Applicants in accordance with prevailing law in this context, and pursuant to the Prospectus.

# 39. Foreign Investors, including FPIs buying the NCDs are subject to risks in connection with (i) exchange control regulations, and, (ii) fluctuations in foreign exchange rates.

The NCDs will be denominated in Indian rupees and the payment of interest and Redemption Amount shall be made in Indian rupees. Various statutory and regulatory requirements and restrictions apply in connection with the NCDs held by FPIs (Exchange Control Regulations). The amounts payable to FPIs holding the NCDs, on redemption of the NCDs and/or the interest paid/payable in connection with such NCDs would accordingly be subject to prevailing Exchange Control Regulations. Any change in the Exchange Control Regulations may adversely affect the ability of such FPIs to convert such amounts into other currencies, in a timely manner or at all.

Further, fluctuations in the exchange rates between the Indian rupee and other currencies could adversely affect the amounts realized by FPIs on redemption or payment of interest on the NCDs by us.

# 40. The offering of NCDs to FPIs is subject to restrictions imposed by jurisdictions where such investors are resident in and of laws to which they are otherwise subject to.

FPIs who intend to participate in the Issue must comply with the laws, rules and regulations of the jurisdiction they are resident in and laws, rules and regulations to which they are otherwise subject to in connection with the purchase and sale of NCDs. No offer or sale of NCDs, pursuant to this Prospectus or otherwise, is being made in the United States or any other jurisdiction where it is unlawful to do so.

#### 41. Outbreak of COVID-19 pandemic

The outbreak of COVID-19 pandemic across the globe and in India has contributed to a significant impact and volatility in the global and Indian financial markets and slowdown in economic activities. The Reserve Bank of India (RBI) has issued guidelines relating to COVID-19 Regulatory Package on March 27, 2020, April 17, 2020 and 23 May 2020 and in accordance therewith, the Company has engaged with customers and offered repayment moratorium to various eligible borrowers classified as standard, even if the said amounts were overdue on February 29, 2020, excluding collections made in March 2020 prior to the offer. For all such accounts, where the moratorium is granted, the asset classification i.e. staging will remain at a standstill during the moratorium period (i.e., the number of days past due shall exclude the moratorium period for the purpose of asset classification as per the policy). Extension of such moratorium benefit to the borrowers as per the COVID-19 Regulatory Package of the Reserve Bank of India (RBI), by itself, is not considered to result in significant increase in the credit risk as per Ind AS 109 for staging of accounts. Further, the Company has considered the moratorium and various other measures taken

by Government and regulators and have assessed that no further provisioning on account COVID 19 is required at this time in the Statement of Profit and Loss for the half-year ended September 30, 2020. Further, the Company expects that all other assets including Goodwill of the Company are recoverable and goodwill is not impaired. The impact of COVID -19 is dynamic, evolving and uncertain and impact assessment is based on the current situation.

Further, RBI has also laid down resolution framework for COVID-19 related stress on the borrowers. The Company expects a few of its borrowers may opt for the resolution provided by RBI under this framework. This may put stress on the profitability of the Company.

#### **Product related risk factors:**

### The composition of the securities underlying the Reference lindex to which a Debenture may be linked may change over time.

The composition of the constituents of the Reference Index to which the Debentures are linked may change over time. The Reference Index sponsor may, in its sole discretion, add, delete or substitute the securities underlying the index or make other methodological changes required by certain corporate events relating to the securities underlying the Reference Index that could change the value of the index. There may be additions to the securities in Reference Index to which the Registered Debenture Holders may not want exposure, or deletions of securities to which they would want exposure. The Registered Debenture Holders should not place undue reliance on the creditworthiness, business plans or prospects or other factors relating to any particular issuer of constituents of Reference Index as of the date hereof.

#### 2. Disclaimer in relation to Valuation.

The Issuer has appointed a Valuation Agent. Any valuations as may be provided by the Valuation Agent, on the website of the Issuer and the Valuation Agent or otherwise, do not represent the actual price of the Debentures that may be received upon sale or redemption of Debentures. They merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions.

The valuation will reflect the independent views of the Valuation Agent. It is expressly stated that the valuation will not be the view of the Issuer or its affiliates. The Issuer will not review the valuation and will not be responsible for the accuracy of the valuations. The valuations that will be provided by the Valuation Agent and made available on the website of the Issuer and the Valuation Agent, at a frequency of not less than once a calendar week, and the said valuation will not represent the actual price that may be received upon sale or redemption of the Debentures. It will merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions. The valuations that will be provided by the Valuation Agent may include the use of proprietary models (that are different from the proprietary models used by the Issuer and/or the Valuation agent) and consequently, valuations provided by other parties (including the Issuer and/or the Valuation agent) may be significantly different.

#### Structure Risks

PROSPECTIVE INVESTORS ARE ADVISED TO CAREFULLY READ THESE KEY RISKS ASSOCIATED WITH THE DEBENTURES. THESE RISKS ARE NOT, AND ARE NOT INTENDED TO BE, A COMPLETE LIST OF ALL RISKS AND CONSIDERATIONS RELEVANT TO THE DEBENTURES OR YOUR DECISION TO PURCHASE THE DEBENTURES.

The Debentures being structured debentures are sophisticated instruments which involve a significant degree of risk and are intended for sale only to those Investors capable of understanding the risks involved in such instruments. Please note that both the return on the Debentures and the return of the principal amount in full are at risk if the Debentures are not held till, or for any reason have to be sold or redeemed, before the final Redemption Date. The Debentures are a principal protected product only upon maturity.

The Debentures are structured and are complex and an investment in such a structured product may involve a higher risk of loss of a part of the initial investment as compared to investment in other securities unless held till final Redemption Date. The Registered Debenture Holder shall receive at least the face value of the Debenture only if the Investor holds and is able to hold the Debentures till the final Redemption Date. Prior to investing in the Debentures, a prospective Investor should ensure that such prospective

Investor understands the nature of all the risks associated with the investment in order to determine whether the investment is suitable for such prospective Investor in light of such prospective Investor's experience, objectives, financial position and other relevant circumstances. Prospective Investors should independently consult with their legal, regulatory, tax, financial and/or accounting advisors to the extent the prospective Investor considers necessary in order to make their own investment decisions.

An investment in Debentures where the payment of premium (if any), and/or coupon and/or other consideration (if any) payable or deliverable thereon is determined by reference to one or more equity or debt securities, indices, baskets, formulas or other assets or basis of reference will entail significant risks not associated with a conventional fixed rate or floating rate debt security. Such risks include, without limitation, changes in the level or value of the relevant underlying equity or debt securities or basket or index or indices of equity or debt securities or other underlying asset or basis of reference and the holder of the Debentures may receive a lower (or no) amount of premium, coupon or other consideration than the holder expected. The Company has no control over a number of matters that are important in determining the existence, magnitude and longevity of such risks and their results, including, but not limited to, economic, financial and political events. In addition, if an index or formula used to determine any amounts payable or deliverable in respect of the Debentures contains a multiplier or leverage factor, the effect of any change in such index or formula will be magnified. In recent times, the values of certain indices, baskets and formulas have been volatile and volatility in those and other indices, baskets and formulas may occur in the future.

#### **Model Risk**

### Investment in the Debentures is subject to model risk.

The Debentures are created on the basis of complex mathematical models involving multiple derivative exposures which may or may not be hedged and the actual behaviour of the securities selected for hedging may significantly differ from the returns predicted by the mathematical models.

#### Prepayment or Early Redemption or Premature Exit

The Investor may lose money or may not be able to sell their debentures, if the Company decides to prepay or early redeem or decides to exit prematurely.

## Credit Risk

While, the repayment of sums due at maturity is provided by the Issuer, Investors should be aware that receipt of any coupon payment and principal amount at maturity on the Debentures is subject to the credit risk of the Issuer. Investors assume the risk that the Company will not be able to satisfy their obligations under the Debentures and Investor may or may not recover all or part of the Principal Amount in case of default by the Issuer. Any stated credit rating of the Company reflects the independent opinion of the referenced rating agency as to the creditworthiness of the rated entity but is not a guarantee of credit quality of the Company. Any downgrading of the credit ratings of the Company or its parent or affiliates, by any rating agency could result in a reduction in the value of the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Company, the payment of sums due on the Debentures may be substantially reduced or delayed.

The Debenture holders should consult their own tax, legal, accounting experts to determine the impact of any change in valuation, returns etc of these debentures in case of any prepayment or early redemption or premature exit by the Company.

### Risks relating to Debentures due to linkages to the reference asset

An investment in any series of Debentures that has payments of principal, coupon or both, indexed to the value of any equity share, index or any other rate, asset or index, or a basket including one or more of the foregoing and /or to the number of observation of such value falling within or outside a pre-stipulated range (each of the foregoing, a "Reference Value") will entail significant risks not associated with a conventional fixed rate or floating rate debt security. Such risks include, without limitation, changes in the applicable Reference Value and how such changes will impact the amount of any principal or coupon payments linked to the applicable Reference Value. The Company has no control over a number of matters that are important in determining the existence, magnitude and longevity of such risks and their results, including economic, financial and political events. Past performance of any

Reference Value to which any principal or coupon payments may be linked is not necessarily indicative of future performance. Investors should be aware that a Reference Value may go down as well as up and/or be volatile and the resulting impact such changes will have on the amount of any principal or coupon payments will depend on the applicable index formula. The Registered Debenture Holder shall receive at least the face value of the Debenture only if the Investor holds and is able to hold the Debentures and the Debentures are not sold or redeemed or bought back till the Final Maturity Date.

If so specified, the early redemption amount, if any, may in certain circumstances be determined by the Valuation Agent based upon the market value of the Debentures less any costs associated with unwinding any hedge positions relating to the particular series of Debentures. In the event the terms and conditions do not provide for a minimum redemption amount even in the event of an early redemption, then on such occurrence a holder may receive less than 100.00% of the principal amount. In case of principal/capital protected market linked debentures, the principal amount is subject to the credit risk of the Issuer whereby the Registered Debenture Holder may or may not recover all or part of the funds in case of default by the Issuer. However, if the Debentures are held till the final maturity date, subject to credit risk of the Issuer, the Registered Debenture Holder of the Debenture will receive at least the principal amount.

The Debentures are likely to be less liquid than conventional fixed or floating rate debt instruments. No representation will be made as to the existence of a market for a series of Debentures. While the Company intends under ordinary market conditions to indicate and/or procure indication of prices for any such Debentures there can be no assurance as to the prices that would be indicated or that the Company will offer and/or cause to purchase any Debentures. The price given, if any, will be affected by many factors including, but not limited to, the remaining term and outstanding principal amount of the particular series of Debentures, the level of the Reference Value, fluctuations in interest rates and/or in exchange rates, volatility in the Reference Value used to calculate the amount of any coupon or principal payments, and credit spreads. Consequently, prospective Investors must be prepared to hold any series of Debentures for an indefinite period of time or until the redemption or maturity of the Debentures. Trading levels of any Debentures will be influenced by, among other things, the relative level and performance of the applicable Reference Value and the factors described above.

Early Redemption for Extraordinary Reason, Illegality and Force Majeure, if for reasons beyond the control of the Issuer, the performance of the Issuer's obligations under the Debentures is prevented by reason of force majeure including but not limited to an act of state or situations beyond the reasonable control of the Issuer, occurring after such obligation is entered into, or has become illegal or impossible in whole or in part or in the exercising of its rights, the Issuer may at its discretion and without obligation to do so, redeem and/or arrange for the purchase of all but not some of the Debentures, by giving notice of not less than 5 (five) Business Days to the Registered Debenture Holders which notice shall be irrevocable and shall specify the date upon which the Debentures shall be redeemed (such date on which the Debentures become immediately due and payable, the "Early Redemption Date").

Provided however if the Issuer believes or is advised that it is necessary to only redeem and/or arrange for the purchase of Debentures held by only certain class of Registered Debenture Holders to overcome or mitigate any such force majeure, then the Issuer may without obligation to do so, redeem and/or arrange for the purchase of only such number of Debentures actually held by such class of Registered Debenture Holders at the relevant time. If the Debentures are bought by the Issuer, the Issuer will, if and to the extent permitted by applicable law, pay to each Registered Debenture Holder in respect of each Debenture held by such holder an amount equal to the Early Redemption Amount of a Debenture notwithstanding the illegality or impracticability, as determined by the Calculation Agent in its sole and absolute discretion.

Early Redemption Amount means fair market value as determined by the Calculation Agent minus associated costs.

#### No Claim against reference asset

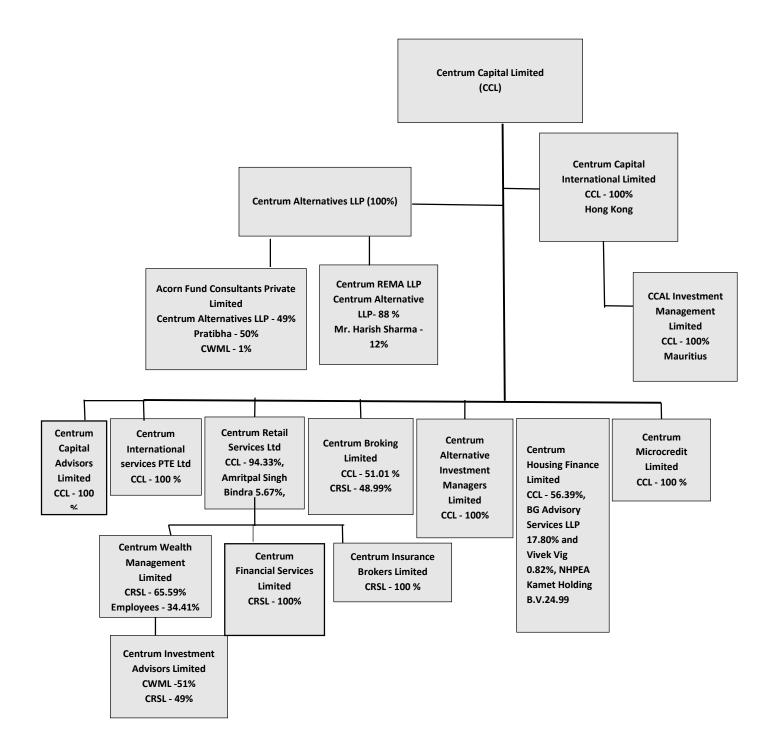
Registered Debenture Holders do not have any interest in or rights to the underlying assets, indices or securities to which Debentures relate.

### **SECTION IV - ISSUER INFORMATION**

# 1. General Information about the Issuer:

Issuer Name	Centrum Financial Services Limited
Registered office & Corpora	ateRegistered Office: 2 <sup>nd</sup> Floor, Bombay Mutual Building, Dr. D. N. Road, Fort, Mumbai –
office	400001
	Corporate Office: Centrum House, C.S.T. Road, Vidyanagari Marg Kalina, Santacruz East,
	Mumbai – 400098
	Tel.: +91 22-42159000
	Email: cs@centrum.co.in
	Website: www.centrum.co.in
Date of incorporation	January 27, 1993
Company Secret	ary Ms. Archana Goyal
= =	:he Address: Centrum House, C.S.T. Road, Vidyanagari Marg Kalina, Santacruz East, Mumbai –
Issue	400098
	Tel.: +91 22 42159000
	Email:cs@centrum.co.in
Chief Financial Officer	Mr. Abhishek Baxi
	Address: Centrum House, C.S.T. Road, Vidyanagari Marg Kalina, Santacruz East, Mumbai –
	400098
	Tel.: +91 22 42159000
	Email: abhishek.baxi@centrum.co.in
Trustee of the Issue	Beacon Trusteeship Limited
	Address:4C, Siddhivinayak Chambers, Gandhi Nagar, Opp. MIG Club, Bandra (E), Mumbai
	400 051
	Tel:+91 22 26558759
	Email:deepavali@beacontrustee.co.in
	Website: www.beacontrustee.co.in
Registrar of the Issue	NSDL Database Management Limited
	Address:4th Floor, Trade World AWing, Kamala Mills Compound, SenapatiBapat Marg,
	Lower Parel, Mumbai – 400 013
	Tel: +91 22 49142700 Fax: +91 22 49142503
	E-mail: nileshb@nsdl.co.in
	Website: www.nsdl.co.in
Credit Rating Agency of t	che CARE Rating Limited
Issue	Address: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, off: Eastern Express Highway,
	Sion (E), Mumbai - 400022
	Tel: +91 22 67543456 Fax: +91 22 67543457
	Website: www.careratings.com
Auditors of the Issuer	Haribhakti & Co. LLP
	Address:701, Leela Business Park, Andheri Kurla Road, Andheri East, Mumbai - 400059
Arrangers of the Issue	Centrum Investment Advisors Limited
	Address: Centrum House, C.S.T. Road, Vidyanagari Marg Kalina, Santacruz East, Mumbai – 400098

### 2. Our Corporate Structure:



3. A brief history of our Company since its incorporation giving details of its activities including any reorganization, reconstruction or amalgamation, changes in its capital structure, (authorized, issued and subscribed).

#### a. Corporate profile

The Company is promoted by Centrum Retail Services Limited which is a subsidiary company of Centrum Capital Limited. The Company was originally incorporated in the year 1993 and is presently a 100% subsidiary of Centrum Retail Services Ltd. The Company is registered with the Reserve Bank of India under Section 45-IA of the Reserve Bank of India Act, 1934, by a Certificate of Registration No. N-13.01925 dated August 14, 2009 and is a Non Deposit Accepting Systematically Important Non-Banking (Non Deposit Accepting) Financial Company (NBFC-ND-SI). Centrum Financial Services Limited ("CFSL"), with its team of rapidly growing professionals, each with diverse and in-depth banking experience, provides a strong credit evaluation and compliance mechanism through a complete digitized process. We actively collaborate with Centrum Group's well-established investment banking, real estate, debt capital markets and wealth management businesses for cross-selling, sourcing and down-selling of credit products.

#### b. Change in registered office of our Company

None

#### c. Main objects of our Company

The main objects of our Company as contained in our Memorandum of Association is: To carry on the business of finance company including lease finance, hire purchase finance, factoring and all types of financing and to provide finance by loans, advances, deposits, giving credits and guarantees otherwise to any persons, firms, companies, co-operative societies, trusts, non-trading corporations and other organizations and to carry out finance operations of all kinds for managing, purchasing, selling, and hiring of all kinds of properties and to perform financial services such as financial consultants, advisors, portfolio managers and fund appraisers.

#### d. CAPITAL STRUCTURE

#### i. Details of share capital

The share capital of our Company as at September 30, 2020 is set forth below:

Share Capital	In Rs.
Authorised Share Capital	
15,00,00,000 Equity Shares of Rs. 10 each	1,50,00,00,000
Total Authorised Share Capital	1,50,00,00,000
Issued, Subscribed and Paid-up share capital	
9,89,56,942 Equity Shares of Rs. 10 each	98,95,69,420
Total Issued, Subscribed and Paid-up share capital	98,95,69,420

Capital Structure	In Rs.
Paid up capital:	
i. After the offer	98,95,69,420
ii. After conversion of convertible instruments	Will depend on Conversion price
iii Share premium account	1,86,39,95,419

# ii. Changes in the authorized capital of our Company as on September 30, 2020 for last five years:

Date of Approval	Authorised Share Capital (in Rs.)	Particulars
23/09/2015	31,50,00,000	Authorized capital increased to Rs. 31,50,00,000/- divided into 3,14,99,900 (Three Crores Fourteen Lacs Ninety-Nine Thousand Nine Hundred) Equity Shares of Rs.10/- (Rupees Ten only) each and 10,000 (Ten Thousand) 9% Cumulative Convertible preference shares of Rs. 0.10 (Ten Paisa only) each
08/10/2015	38,00,00,000	Authorized capital increased divided into 379,99,900 equity shares of Rs. 10 each and 10,000 9% cumulative convertible preference shares of Rs.0.10 paise
06/11/2017	38,00,00,000	Authorized capital reclassified into 380,00,00 equity shares of Rs. 10 each
06/11/2017	1,00,00,00,000	Increase in authorized capital to Rs. 1,00,00,00,000/- (Rupees One Hundred Crore Only) divided into 10,00,00,000 (Ten Crore Only) Equity Shares of Rs.10/- (Rupees Ten only) each
-	102,12,00,000	Increase in authorized capital pursuant to amalgamation of Shree Srinivas Realtors Private Limited and Agrata Mercantile Private. Limited into the Company in F.Y. 2017-18
10/8/2018	1,50,00,00,000	Increase in authorized capital to Rs. 1,50,00,00,000/- (Rupees One Hundred and Fifty Crore Only) divided into 15,00,00,000 (Fifteen Crore Only) Equity Shares of Rs.10/- (Rupees Ten only) each

# iii. Equity Share Capital allotment history of our Company as on September 30, 2020 for last five years:

Date of Allotment	No. of Equity Shares	Face Value (in Rs.)	Issue Price (in Rs.)	Consideratio n (Cash, other than cash	Nature of Allotment	Cumulative No. of Equity Shares	Cumulative Equity Share Capital (in Rs.)	Cumulative Equity Share Premium (in Rs.)
				etc.)				
03.10.2015	1,49,62, 500	10	28.51	42,65,80,875	Rights issue	1,49,62,500	197,125,000	18.51
05.10.2015	11347222	10	28.51	32,35,09,299.2	Rights issue	2,63,09,722	310,597,220.	18.51
12.10.2015	5823698	10	28.51	16,60,33,629	Rights issue	3,21,33,420	368,834,200	18.51
29.03.2018	1,99,78,522	10	20.02	59,97,55,230	Rights issue	5,21,11,942	568,619,420	20.02
20.06.2018	50,00,000	10	20	15,00,00,000	Conversion of	5,71,11,942	618,619,420	20
					CCD			
26.09.2018	70,95,000	10	28.06	199,08,570	Conversion of	6,89,56,942	689,569,420	18.06
					CCD			
2.11.2018	3,00,00,000	10	30.00	90,00,00,000	Rights issue	9,89,56,942	989,569,420	20.00

iv. Details of any acquisition, amalgamation, reorganization or reconstruction in the last 1 year.

NIL

# 4. Shareholding Pattern & Top Ten shareholders of our Company as on September 30, 2020:

Sr.	Name of the	Total number	Number of shares	Total shareholding	Shares	% of Shares
No.	Shareholder	of Equity Shares	held in dematerialized	as a % of total number of Equity	pledged or otherwise	pledged with
		Silares	form	Shares	encumbered	respect to shares owned
					encumbered	snares owned
1	M/s. Centrum Retail Services Limited	9,89,56,936	9,89,56,936	99.999994%	-	-
2	Mr. Alpesh Shah, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
3	Mr. Shailendra Apte, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
4	Mr. Ajay Sharma, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
5	Mr. V. Sriram, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
6	Mr. Ashok Poojari, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
7	Mr. Archana Goyal, Nominee of Centrum Retail Services Limited	1	1	0.00001%	-	-
	Total	9,89,56,942	9,89,56,942	100%	-	-

# 5. Directors of the Company

The following table sets out the details regarding the Board of Directors as on the date of this Disclosure Document.

Name, Designation, Nationality, DIN	Age (years)	Address	Date of Appointment	Other Directorships
Ranjan Ghosh MD & CEO  DIN: 07592235 Nationality: Indian Occupation: Services	57	C-1701/2 Plot 63/7-4, Ashok Tower, Dr.S.S.Rao Road, Opp. Mahatma Gandhi Hospital, Parel, Mumbai-400012	17/08/2016	1. Centrum Microcredit Limited
Shailendra Apte Non-Executive Director  DIN: 00017814 Nationality: Indian Occupation: Service	50	10, Dhavalgiri CHS, Plot 31, Sec 2, Vashi, Navi Mumbai- 400703	29/09/2015	<ol> <li>Centrum Microcredit Limited</li> <li>Centrum Insurance Brokers Limited</li> <li>Acorn Fund Consultants Private         Limited</li> <li>Pyxis Finvest Limited</li> <li>Geometric Mercantile Company         Private Limited</li> <li>Softchip Technologies Limited</li> <li>Shaan Agro and Realty India Private         Limited</li> <li>Centrum Infrastructure and Realty         Limited</li> <li>Breakfast App Private Limited</li> </ol>
Rishad Byramjee Non-Executive Director	39	Shahnazeen, 6 <sup>th</sup> floor, Babulnath Road, Near Babulnath Temple,	24/12/2002	<ol> <li>Lion Estates Private Limited</li> <li>Aquarius Estates Private Limited</li> <li>Nightingale Estates Private Limited</li> </ol>

urum Financiai Services L	лтиеи		ror r riv	ate Circulation Only
Name, Designation, Nationality, DIN	Age (years)	Address	Date of Appointment	Other Directorships
DIN: 00164123 Nationality: Indian Occupation: Service	(years)	Babulnath, Mumbai- 400007	Appointment	<ol> <li>Casby Logistics and Solutions         Private Limited</li> <li>Casby Global Air Private Limited</li> <li>Sea Freight Pvt Ltd</li> <li>Machado And Sons Agents And         Stevedores Private Limited</li> <li>Dinshaw and Sons Private Limited</li> <li>M Dinshaw and Company Private         Limited</li> <li>Kavita Stockbrokers Private         Limited</li> <li>Sika Properties Private Limited</li> <li>Jakari Developers Private Limited</li> <li>Kaikobad Byramjee and Sons         (Agency) Private Limited</li> <li>Casby Logistics Private Limited</li> <li>Centrum Microcredit Limited</li> <li>Centrum Capital Limited</li> </ol>
G S Sundararajan Independent Director DIN: 00361030 Nationality: Indian Occupation: Service	59	Flat 1002, The Summit, No.6, 1st Avenue, Shastri Nagar, Chennai- 600020	12/10/2017	<ol> <li>Paytm Payments Bank Limited</li> <li>Hinduja Housing Finance Limited</li> <li>Hinduja Leyland Finance Limited</li> <li>Shriram Seva Sankalp Foundation</li> <li>Utkarsh Coreinvest Limited</li> </ol>
Dipali Sheth Independent Director  DIN: 07556685 Nationality: Indian Occupation: Service	54	Address :Lodha Bellissimo, A Wing, Apt 2002, N.M. Joshi Marg, Apollo Mills Compound, Mahalaxmi, Mumbai-400011	16/05/2018	DFM Foods Limited     UTI Asset Management Company Limited
Subrata Kumar Mitra Independent Director DIN: 00029961 Nationality: Indian Occupation: Service	72	1201, Pheonix Tower B, SenapatiBapat Marg, Lower Parel, Mumbai 400013	14/05/2020	<ol> <li>Centrum Capital Limited</li> <li>Cheminova India Limited</li> <li>Asirvad Micro Finance Limited</li> <li>Onward Technologies Limited</li> <li>North Karnataka Expressway         <ul> <li>Limited</li> <li>Inditrade Fincorp Limited</li> </ul> </li> <li>Centrum Broking Limited</li> <li>Mangal Keshav Securities Limited</li> </ol>
Siddhartha Sengupta Independent Director  DIN: 08467648  Nationality: Indian Occupation: Service	61	Flat No. A-604, Sai Sapphire , Plot No. 178/180, Sector 20, Ulwe, Panvel, Raigarh -410206	14/05/2020	1. Tara Chand Logistic Solutions Ltd. 2. The Federal Bank Ltd 3. Standard Chartered Investments and Loans (India) Limited 4. IIFL Trustee Limited

Note: None of the above directors appear in the RBI defaulter list and/or ECGC default list.

#### 6. Brief profile/particulars of Directors & Key Managerial Personnel of the Company

#### 1. Mr. Ranjan Ghosh:

Mr. Ranjan Ghosh has close to 25 years of rich experience in the Banking & Financial Service Industry. He brings a wide array of professional and industry contacts, a deep understanding of Risk Management and Financial Markets and international best practices in Governance, Human Resources, etc. He has held several Senior Management roles in Standard Chartered in India and Singapore. He was also associated with HSBC and CRISIL. Ranjan has done his Masters of Business Administration from The University of Northern Iowa - USA and Bachelor of Electrical Engineering from Jadavpur University, Kolkata.

#### 2. Mr. Shailendra Apte:

Mr. Apte is a post graduate in management studies and has around 25 years of experience in financial services sector. He started his career as part of the Corporate Finance Team in a leading financial services company. He had set up South India operations of the Company and has handled all products in the debt division of the Company. At Centrum, he has been a key member of the lease syndication team specializing in lease pricing.

#### 3. Mr. Rishad Byramjee:

Mr. Byramjee has around 20 years of experience in different businesses and has been actively involved with Casby Logistics Pvt. Ltd. He has also been actively associated with other companies of the Casby group such as Ferrari Express India Pvt. Ltd., Cassinath Truckers Pvt. Ltd., K.B. & Son (Agency) Pvt. Ltd. He also spearheads all new logistics ventures for the organization.

#### 4. Mr. G S Sundararajan

Mr. Sundararajan holds a Bachelor of Engineering degree from Coimbatore and a Post Graduate Diploma in Management from the Indian Institute of Management (IIM), Ahmedabad. G.S. Sundararajan is presently serving on Boards of several reputed companies in the Banking and Financial Service Industry. He is also actively involved in the field of Social Entrepreneurship in an advisory capacity. G S Sundararajan was till recently the Group Director, Shriram Group. He joined Shriram Group as the Managing Director of Shriram Capital Ltd, the Holding Company of Shriram Group's financial services and Insurance businesses across India and overseas.

In his capacity as Group Director, Mr. Sundararajan was a director on the Board of these subsidiaries to provide oversight in critical areas of strategic growth opportunities for each of these companies. Earlier to this, he was the Managing Director and Head of Citibank's SME and Asset Based Finance business in India. He had an exceptional stint at Citibank where he built the SME and ABF business of the bank across the country.

### 5. Ms. Dipali Sheth

Ms. Dipali Sheth was the Country Head of HR in R B Sand was overseeing HR function across all businesses and Geographies in India. She is a seasoned HR professional with previous experience in Standard Chartered Bank where she joined in Learning and Development, moved onto Head Resourcing and Talent, Head HR Wholesale Bank and included experience in the Standard Chartered acquisition of Grindlays.

Ms. Sheth then left after twelve years of rich and diverse roles as Head H R South Asia to join ABN Amro /RBS. Prior to working in Standard Chartered Bank, she has worked in Procter and Gamble India Ltd, where she was the first woman leader to be hired in sales in Procter & Gamble India.

#### 6. Mr. Subrata Kumar Mitra:

Mr. Subrata Kumar Mitra has more than 40 years of experience in the financial industry. He has held roles in companies such as Standard Chartered, American Express and the Aditya Birla Group, operating across functions such as investment banking, asset management and financial services.

Mr. Mitra is one of the early investment bankers in India. He was instrumental in setting up the Merchant Banking Divisions of Bank of India in 1977 and then in 1978 for Standard Chartered Bank in Mumbai. Mr. Mitra had at different times managed each of businesses directly as CEO. He was a member of Board, Executive Committee, Investment Committee, and Audit Committee of companies in financial services. He was also inducted on the Board of Aditya Birla Nuvo, one of the flagship companies of the Aditya Birla Group and on the Board of Aditya Birla Management Corporation Ltd, the supervisory Board of the Group.

He has vast experience in setting up and running new ventures in full range of financial services, to develop differential business strategies for rapid growth, to develop and manage relationship with foreign multinational investors and in dealing with regulators. Mr. Mitra gave top priority to Risk Management and Transparency. With effect from August 1, 2007, he stepped down from active role for an advisory role.

#### 7. Siddhartha Sengupta:

Mr. Siddhartha Sengupta has a career banker with SBI spanning 36 years in key leadership roles in India and overseas, with hands on exposure in the areas of Corporate Credit, SME Credit, Trade Finance, International Banking business, managing key client relationships globally and banking regulatory compliance in multiple jurisdictions. Leadership experience include five years of board level experience in India and abroad.

Last assignment in SBI was as Deputy Managing Director in charge of International Banking Group of SBI from 1st December 2014 to 31st January 2019, responsible for SBI's international strategy and overseeing a balance sheet of USD 55 bn spread across 35 countries. Responsibilities included chairing the boards of five overseas subsidiaries of SBI in advanced regulatory jurisdictions including the USA, Canada and UK in addition to driving strategic business development and risk management in multiple jurisdictions overseas.

#### 8. Ms. Archana Goyal - Company Secretary

Ms. Archana Goyal is a Qualified Company Secretary with more than 15 years of rich and qualitative experience in compliances under various Corporate and SEBI Laws. She is associated with Centrum Group since more than five years and has handled important projects in group companies including. Besides regular Secretarial Compliances, she assists in fund raising activities within the group through different means, vis. Preferential Issue, Rights Issue, PE investments, Private placement of Equity / Debentures, issue of DVRs, Issue of Warrants, Buy-back of Shares, Listing of Shares & Debentures on Stock Exchanges, etc. She has been involved in the various acquisitions and disinvestments done within Centrum Group. Besides her expertise includes drafting and Managing ESOP Scheme, handling due diligences, drafting, vetting, negotiating and finalising legal documents, providing legal support and advice on IPR matters, etc.

#### 9. Mr. Abhishek Baxi - Chief Financial Officer

Abhishek Baxi is Chartered Accountant by qualification with over 15 years of extensive experience in Banking and Finance Industry. He has worked in Audit Division of KPMG, India and KPMG, London at the beginning of his career. Thereafter, he has worked as Chief Financial Officer, Internal Controls Officer and / or Compliance Officer in renowned Companies/NBFCs like UBS, Karvy Financial Services Limited, Unimoni Financial Services Limited and Edelweiss Asset Reconstruction Company covering areas like Finance and Accounts, Regulatory Reporting, Management Reporting, Taxation, Planning, Fund raising, Budgeting and Strategy, Investor Relations, Compliance and Internal Controls and Risk Assessment.

# 7. Details of change in directors since last three years:

Name of Director, Designation and DIN	Date of Appointment / Resignation	Director of the Company since (in case of resignation)	Remarks
Mr. Rajesh Nanavaty	Resignation:	ation: October 05, 2016	
Independent Director	October 12, 2017		
<b>DIN</b> : 00005076			
Mr. SubhashKutte	Resignation:	October 05, 2016	None
Independent Director	December 14, 2017		
<b>DIN</b> : 00233322			
Mr. Harish Engineer	Appointment:	March 1, 2019	None
Independent Director	August 19, 2017		
<b>DIN</b> : 01843009			
Mr. G S Sundararajan	Appointment:	NA	None
Independent Director	October 12, 2017		
<b>DIN</b> : 00361030			
Ms. DipaliSheth	Appointment:	NA	None
Independent Director	May 16, 2018		
<b>DIN</b> : 07556685			
Mr. R S Reddy	Resignation:	September 4, 2018	None
Independent Director	May 06, 2020		
<b>DIN</b> : 02339668			
Mr. Shailendra Apte	Appointment as Whole Time	NA	Change in Designation to Non-Executive Director w.e.f. May 16,
Non-Executive Director	Director: December 21, 2015		
<b>DIN:</b> 00017814			2018
Name: Subrata Kumar	Appointment:	NA	-
Mitra	May 14, 2020		
Independent Director			
DIN: 00029961			
Name: Siddhartha Sengupta	Appointment:	NA	-
Independent Director	May 14, 2020		
<b>DIN:</b> 08467648			

# 8. Auditors of Company

Name	Address	Auditor since
Haribhakti& Co. LLP	701, Leela Business Park, Andheri Kurla Road, Andheri East, Mumbai – 400059	April 1, 2019

### 9. Details of change in auditor since last three years:

Name of Auditor	Address	Date of Appointment	Auditor of the Company since ( incase of resignation)	Reason
Walker Chandiok& Co. LLP	Walker Chandiok& Co LLP 16th Floor, Tower II, Indiabulls Finance Centre, S B Marg, Elphinstone (W). Mumbai-400013	August 29, 2017	FY 2017-2018	Resignation
Haribhakti& Co. LLP	701, Leela Business Park, Andheri Kurla Road, Andheri East, Mumbai – 400059	August 06, 2019	F.Y 2019-2020	N.A.

# 10. Brief Summary of the business/ activities of the Issuer and its line of business:

#### Overview of business:

Centrum Financial Services Limited with its team of rapidly growing professionals, each with diverse and in-depth banking experience, provides a strong credit evaluation and compliance mechanism through a complete digitized process. We actively collaborate with Centrum group's well-established investment banking, real estate, debt capital markets and wealth management businesses for cross-selling, sourcing and down-selling of credit products. Our Company is in the following line of business:

# i. Commercial Finance

Commercial Finance (CF) assists SMEs, Start-ups in new age economies and their founders to scale the businesses. The clients in these segment, in essence is the 'sweet spot' of the Indian economy. Companies Commercial Finance aims to create value, by fulfilling capital and credit needs of this segment through loan products in a variety of forms, structures and collaterals. We provide cashflow based lending up to Rs 250 million targeted at clients operating in 5 metro cities. The team of professionals, equipped with diverse and in-depth banking experience apply a completely digitized process to evaluate credit and compliance mechanisms. Commercial Finance follow a 'relationship financing approach' to help understand a fund seeker's needs, craft a comprehensive solution for them, further financial inclusion and create a positive socio-economic impact.

# ii. Financial Intermediaries

In the Financial Intermediaries (FI) segment, the main objective is to support financial institutions (NBFCs) that are serving the unbanked/less banked segments of the population. Our Company is working with microfinance institutions, NBFCs lending to MSMEs, Agri-value chain, education, rural connectivity etc. to enhance their ability to extend credit to the masses after doing appropriate due-diligence on the entity's operating methodology, financials, promoter and management background, governance practices, IT system etc.

Our Company engages with these institutions to offer products and services ranging from funding as term loan, structured credit, and also towards arranging debt, equity, insurance and related products through Centrum group companies.

# iii. Supply Chain Financing Solutions

Supply Chain Financing Solutions (SCF) primarily involves:

#### a. Dealers Finance

This Invoice Discounting financing facility is available for channel partners of Corporates. It enables the conversion of their receivables into cash which in turn improves liquidity resulting into a healthy and continuous cash flow for the businesses. Industrywide benefits of the Dealers financing solution are:

- Facilitates increased sales through higher purchasing power for channel partners
- Instant conversion of receivables into cash
- Assures availability of working capital finance to channel partners at a competitive cost
- Simple Documentation, Fast Turn Around Times and simple procedures

Faster payments leading to cash discounts from the company.

# b. Receivables Discounting Finance

This Receivables Discounting facility helps Corporates encash their Receivables before time, to help the Business grow rapidly and avoid Cash Flow issues. There are tested benefits of the Receivables financing solution including:

- Instant conversion of a high percentage of your receivables into cash
- Simple Documentation, Faster Turnaround times and easy process
- Provides you Funding to grow your business at a competitive cost.
- CFSL collects the receivables and routes balance payments back to you.

#### iv. Real Estate Solutions

Our Company's Real Estate business vertical provides construction finance, take-out financing, promoter financing and acquisition financing for real estate projects being developed across India. Within the sector, the focus is on mid-income to affordable housing projects being developed in Tier 1 and 2 cities like Mumbai, Delhi NCR, Bangalore, Hyderabad, Pune, Chennai, Kolkata and Ahmedabad.

The capital is provided through combination of Term Loans, Working Capital Loans or Non-Convertible Debentures. The Company typically prefers to invest in cash-flow generating ongoing projects, which are RERA registered and have all approvals in place.

# Salient Features:

- 1. Credit facilities of a meaningful quantum, assessed as per CFSL parameters
- 2. Purpose Construction Finance, take-over of existing credit facilities as well as general corporate purposes
- **3.** Tenure up to 5 years, including interest moratorium
- 4. Security in the form of exclusive charge on the project land and structure thereon (both present and future).
- **5.** Hypothecation of present and future receivables
- **6.** Escrow mechanism and cash-flow control.

### v. MSME Finance

The ever burgeoning MSME space in the Indian economy is growing at a fascinating pace and is the focus of India's growth story. With the credit requirement growing, the SME sector provides a golden opportunity for CFSL. A deeper penetration of technology, priority sector benefits and higher returns make this sector attractive for CFSL. Following are the various beneficial considerations by CFSL for foraying in the MSME segment:

- 1) **Priority Sector Lending:** Priority sector lending is currently the flavor of the lending eco-system wherein regulatory norms support lenders in this space
- 2) Under-Penetrated: Only a few lenders have been able to penetrate deep into the multiple tiers of the Indian geography, leaving a huge segment ready to be served with good credit quality
- Retail Focus: the retail segment of borrowers in the MSME space are those with a high level of credit discipline and keen understanding of various important aspect like cash-flow, operating profits, etc. A retail focus also enables hedging of risks that generally arise from large ticket corporate loans
- 4) Secured & Unsecured Book Building: The MSME book is proposed to be built with a combination of secured and unsecured business loan products to address different financing needs of Indian MSMEs and to drive optimal returns on the portfolio built.
- 5) Higher Yield: the retail portfolio entails a higher yield on the loan book due to various factors

- 6) Sectoral Approach: Targeting low delinquency and under-served segments to ensure sustainable growth and good credit quality
- 7) Tier 2 & 3 Focus: Focusing on a deeper penetration into the Tier 2 & 3 locations to ensure we tap into the Indian growth story of small cities and towns thereby contributing to "Make in India".

CFSL intends to have customer-centric approach which includes customized offerings and quicker delivery times, all aided by a superior technology platform.

11. Summary of our key operational and financial parameters for the last three completed financial years and half year ended September 30, 2020 on a standalone basis, are as follows:

(Rs. In INR)

For Financial Entities	Half year ended September 30,	FY20 (IND AS)	FY19 (IGAAP)	FY18 (IGAAP)
	2020			
	(Un-audited)	(Audited)	(Audited)	(Audited)
Net worth	3,00,54,01,231	2,99,27,00,771	2,97,75,77,674	1,70,92,76,414
Total Debt	7,50,89,21,811	7,52,70,02,387	9,90,58,38,822	3,42,41,82,820
of which –				
- Non Current Maturities of Long Term Borrowing	4,02,05,95,623	3,06,89,23,998	4,09,68,00,740	2,07,81,10,522
- Short Term Borrowings	1,26,92,81,704	47,94,69,637	2,72,42,99,049	26,09,36,384
- Current Maturities of long Term Borrowings	2,21,90,44,501	3,97,86,08,752	3,08,47,39,033	1,08,51,35,914
Net Fixed Assets	51,43,68,258	18,12,11,649	18,35,97,689	3,72,32,124
Non-Current Assets	81,49,02,399	86,82,55,263	4,29,58,908	31,29,14,356
Cash and Cash Equivalents	1,86,12,46,515	78,44,86,000	1,02,34,13,276	72,69,61,101
Current Investments	18,58,33,333	19,15,00,000	34,73,99,996	13,56,03,051
Current Assets	8,14,97,809	36,54,821	21,41,52,642	27,38,29,558
Current Liabilities	17,56,55,874	18,64,23,313	6,55,20,30,134	1,48,77,51,272
Assets Under Management	7,26,27,96,017	8,43,88,69,366	11,33,49,92,233	3,42,85,11,885
Off Balance Sheet Assets				-
Interest Income	56,77,19,398	1,41,97,54,503	85,30,10,387	44,36,16,254
Interest Expense	48,62,78,456	87,74,76,710	65,35,10,977	40,53,62,331
Provisioning & Write-offs	61,47,221	8,76,568	5,09,62,943	3,40,94,607
Profit before tax	27,71,353	12,18,27,778	19,78,818	2,81,91,507
Provision for tax	33,83,231	3,95,63,565	-27,79,273	2,43,16,425
Profit after tax (PAT)	61,54,584	8,22,64,213	47,58,091	38,75,082
Gross NPA (%)	2.51%	2.1600%	1.40%	0
Net NPA (%)	1.11%	0.93%	1.26%	0
Tier I Capital Adequacy Ratio (%)	26.44%	23.43%	21.44%	37.04%
Tier II Capital Adequacy Ratio (%)	2.04%	1.84%	1.57%	0.31%
Gross Debt: Equity Ratio of the Company:-	2.50	2.52	3.34	2
After the issue of proposed debt securities	2.50	2.52	3.34	2.51
Total Debt after new issue (Rs. In Millions)				4,813
Dividend Declared (standalone basis)	-	-	-	-
Interest coverage ratio	NA	NA	NA	NA

# 12. Any change in accounting policies during the last three years and their effect on the profits and the reserves of the Issuer

# First-time adoption of Ind AS

#### Transition from IGAAP to Ind AS from FY 2019-20

These are the Company's first financial statements prepared in accordance with Ind AS.

The accounting policies set out have been applied in preparing the financial statements for the year ended March 31, 2020 the comparative information presented in these financial statements for the year ended March 31, 2019 and in the preparation of an opening Ind AS balance sheet at April 1, 2018 (the Company's date of transition). In preparing its opening Ind AS balance sheet, the Company has adjusted the amounts reported previously in financial statements prepared in accordance with the accounting standards notified under Companies (Accounting Standards) Rules, 2006 (as amended) and other relevant provisions of the Act (previous GAAP or Indian GAAP or IGAAP). An explanation of how the transition from previous GAAP to Ind AS has affected the Company's financial position, financial performance and cash flows is set out in the following tables and notes.

# a) Optional exemptions availed

Ind AS 101 'First Time Adoption of Indian Accounting Standards' allows first-time adopters certain voluntary exemptions from the retrospective application of certain requirements under Ind AS. The Company has applied the following exemptions:

# - Deemed cost for property, plant and equipment

Ind AS 101 permits a first-time adopter to elect to continue with the carrying value for all of its property, plant and equipment as recognised in the financial statements as at the date of transition to Ind AS, measured as per the previous GAAP and use that as its deemed cost as at the date of transition. Accordingly, the Company has elected to measure all of its property, plant and equipment at their previous GAAP carrying value.

### - Business combination

Ind AS 101 provides the option to apply Ind AS 103 prospectively from the transition date or from a specific date prior to the transition date. This provides relief from full retrospective application that would require restatement of all business combinations prior to the transition date.

The Company has elected to apply Ind AS 103 prospectively to business combinations occurring after its transition date. Business combinations occurring prior to the transition date have not been restated.

# ii) Leases

Appendix C to Ind AS 17 requires an entity to assess whether a contract or arrangement contains a lease. In accordance with Ind AS 17, this assessment should be carried out at the inception of the contract or arrangement. Ind AS 101 provides an option to make this assessment on the basis of facts and circumstances existing at the date of transition to Ind AS, except where the effect is expected to be not material.

The company has elected to apply this exemption for such contracts/arrangements.

# b) Ind AS mandatory exceptions

The Company has applied the following exceptions from full retrospective application of Ind AS as mandatorily required under Ind AS 101:

# - Estimates

On an assessment of the estimates made under previous GAAP the Company has concluded that there was no necessity to revise the estimates under Ind AS except where estimates were required by Ind AS and not required by previous GAAP or the basis of measurement were different (e.g. impairment of loans and other assets as per expected credit losses).

# - De-recognition of financial assets and liabilities

Ind AS 101 requires a first-time adopter to apply the de-recognition provisions of Ind AS 109 prospectively for transactions occurring on or after the date of transition to Ind AS. However, Ind AS 101 allows a first-time adopter to apply the de-recognition requirements in Ind AS 109 retrospectively from a date of the entity's choosing, provided that the information needed to apply Ind AS 109 to financial assets and financial liabilities derecognised as a result of past transactions was obtained at the time of initially accounting for those transactions. The Company has elected to apply the de-recognition provisions of Ind AS 109 prospectively from the date of transition to Ind AS.

# - Impairment of financial assets

Ind AS 101 requires an entity to use reasonable and supportable information that is available without undue cost or effort to determine the credit risk at the date that financial instruments were initially recognised and compare that to the credit risk at the date of transition to Ind AS. Basis this assessment, the Company has concluded that there is no significant increase in the credit risk since the initial recognition.

#### - Classification and measurement of financial assets

Ind AS 101 requires an entity to assess classification and measurement of financial assets (e.g. loans and investments) on the basis of the facts and circumstances that exist at the date of transition to Ind AS. The Company has assessed financial assets at the date of transition and has classified all its investments as measured at fair value through profit and loss except for investments in equity shares of its associate which are measured at cost. Asset backed finance loan portfolio is measured at fair value through other comprehensive income and all other loans are measured at amortised cost.

#### c) Reconciliations between previous GAAP and Ind AS

Ind AS 101 requires a first time adopter to reconcile equity, total comprehensive income and cash flows for prior periods. The following tables represent the reconciliations from previous GAAP to Ind AS.

# i) Reconciliation of Total equity between previous GAAP and Ind AS:

	Notes to first time adoption	As at March 31, 2019	As at April 1, 2018
Equity as per previous GAAP		2,97,75,77,673	1,70,92,76,414
Adjustments:			
Fair valuation of security deposits	i	(2,269)	(2,046)
Loan assets - transaction cost adjustments	ii	(4,18,67,340)	(3,31,03,140)
Impact of Ind AS 116 on leased premises & car	iii	(2,02,056)	(56,103)
Borrowings - transaction cost adjustments	iv	(40,00,305)	(12,45,578)
Subordinated debt securities - transaction cost adjustments	iv	-	-
Fair valuation of financial guarantee given by parent	V	-	
Provision for expected credit losses on loan assets	vi	(7,42,97,090)	(26,03,332)
Embedded derivatives		40,72,985	(3,47,30,213)
Yes bank bond fair valuation		(20,21,918)	(21,04,918)
Accrued interest on loan assets – NPA cases with deferred tax		1,12,48,430	-
Goodwill adjustments - L&T business		(1,32,86,528)	-
Goodwill adjustments – amalgamation		14,11,094	-
Impact on Financial Guarantees		10,11,264	9,98,325
Tax impact of Ind AS adjustments	vii	3,34,83,064	2,05,43,771
Total adjustments		(8,44,50,669)	(5,23,03,234)
Total equity as per Ind AS		2,89,31,27,005	1,65,69,73,180

# ii) Reconciliation of profit as per Ind AS with profit reported under previous GAAP:

	Notes to first	Year ended
	time adoption	March 31, 2019
Net profit after tax as per previous GAAP		47,58,090
Adjustments:		
Fair valuation of interest free lease deposits	i	(223)
Loan assets - transaction cost adjustments	ii	(87,64,200)
Impact of Ind AS 116 on leased premises & car	iii	(1,45,953)
Borrowings - transaction cost adjustments	iv	(27,54,727)
Subordinated debt securities - transaction cost adjustments	iv	-
Fair valuation of financial guarantee given by parent	V	-
Provision for expected credit losses on loan assets	vi	(7,16,93,758)
Remeasurements of post-employment benefit obligations	viii	(7,43,475)
Embedded derivatives		3,88,03,199
Yes bank bond fair valuation		83,000
Accrued interest on loan assets - NPA cases with deferred tax		1,12,48,430
Goodwill adjustments - L&T business		(1,32,86,528)
Goodwill adjustments - amalgamation		14,11,094
Impact on Financial Guarantees		(16,34,767)
Interest subsidy - MLD		(5,88,68,196)
Tax impact of Ind AS adjustments		1,31,46,128
Profit after tax as per Ind AS		(8,84,41,886)
Other Comprehensive Income:		
Remeasurements of post-employment benefit obligations		7,43,475
Tax impact on above items		(2,06,835)
Total comprehensive income as per Ind AS		(8,79,05,246)

# d) Notes to first-time adoption:

# i. interest free lease deposits

Under the previous GAAP, interest free lease security deposits (that are refundable in cash on completion of the lease term) are recorded at their transaction value. Under Ind AS, all financial assets are required to be initially recognised at fair value. Accordingly, the Company has fair valued these security deposits under Ind AS. The difference between the fair value and transaction value of the security deposit on initial recognition has been recognised as right to use. Subsequently, depreciation is charged to the statement of profit and loss for right to use over the tenure of the lease and unwinding of security deposit is credited to the statement of profit and loss as finance income.

#### ii. Loan assets

Under Indian GAAP, transaction income earned on loan assets was recognised upfront while under Ind AS, such income is included in the initial recognition amount of financial assets and recognised as interest income using the effective interest method.

# iii. Ind AS 116 - leases

Under Indian GAAP, payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease unless, the payments are structured to increase in line with expected general inflation, to compensate for the lessor's expected inflationary cost increases.

Ind AS 116 requires recognition of an asset (the right-of-use the leased item) and a financial liability to pay rentals. In the Statement of Profit and Loss, lessees present interest expense on the lease liability and depreciation on the right-of-use asset.

# iv. Borrowings and subordinated debt instruments

Under Indian GAAP, transaction costs incurred on debt instruments and borrowings was expensed over the tenure of the borrowing while under Ind AS, such costs are included in the initial recognition amount of financial liability and recognised as interest expense using the effective interest method.

# v. financial guarantee given by parent

Under the previous GAAP, financial guarantee given by parent is not accounted. Under Ind AS, financial guarantee contracts are measured at initial recognition at fair value and accounted as contribution from parent with corresponding impact on the borrowing.

# vi. Expected Credit loss

Under the previous GAAP, provisions against loans and advances were made as per the prudential norms specified by the RBI. In accordance with Ind AS 109, the Company is required to recognise provisions by applying the expected credit loss model. Accordingly, the Company has reversed all outstanding provisions created against advances under the previous GAAP and recognised an amount for expected credit losses on its loans and other financial assets with a corresponding adjustment to profit and loss and consequently, equity.

#### vii. Deferred tax

Under the Previous GAAP, the deferred tax was accounted based on timing differences impacting the Statement of Profit and Loss for the period. Deferred tax under Ind AS has been recognised for temporary differences between tax base and the book base of the relevant assets and liabilities. Deferred tax impact has been considered on the adjustments made on transition to Ind AS.

# viii. Remeasurements of post-employment benefit obligations

Under Ind AS, remeasurements i.e. actuarial gains and losses and the return on plan assets, excluding amounts included in the net interest expense on the net defined benefit liability are recognised in other comprehensive income instead of profit or loss. Under the previous GAAP, these remeasurements were forming part of the profit or loss for the year.

# 13. <u>Details of the Promoter:</u>

Details of Promoter Holding in the Company as on September 30, 2020:

		shares in DematForm	shareholding	Shares Pledged	% of Shares pledged with respect to shares owned
Centrum Retail Services Limited	9,89,56,942	9,89,56,942	100%	Nil	NA

# **SECTION V – INDEBTEDNESS**

Details of borrowings of the Company as on September 30, 2020:

# 1. Details of Secured Loan Facilities as on September 30, 2020:

Lender's Name	Type of facility	Amount Sanctioned	Principal Amount Outstanding	Repayment Date/Schedule	Security
L & T Financial Services Ltd	Term Loan	2,00,00,00,000	44,44,44,445	Monthly Instalment from Jul-19 onwards	Receivables & CG
Small Industries Development Bank of India	Term Loan	19,00,00,000	19,00,00,000	Monthly Instalment	Receivables & CG
Yes Bank	Term Loan	1,00,00,00,000	16,66,66,667	Monthly	Receivables & CG
RBL Bank Ltd	Term Loan	20,00,00,000	12,50,00,000	Quarterly	Receivables & CG
RBL Bank Ltd	CC Limit	5,00,00,000		31-Dec-21	Receivables & CG
AU Small Finance Bank Ltd	Term Loan	25,00,00,000	3,12,50,000	Quarterly	Receivables
AU Small Finance Bank Ltd	Bank Overdraft	9,00,00,000	8,50,69,443	On Call	FD
Union Bank of India Ltd	Bank Overdraft	15,00,00,000	14,37,82,249	On Call	Mortgage 7th Floor and CCL Corporate Guarantee
Union Bank of India – Andhra	Term Loan	25,00,00,000	3,00,00,000	Monthly	Receivables & CG
State Bank of India	Term Loan	75,00,00,00,000	11,17,28,362	Quarterly	Receivables & CG
HDFC Bank Ltd	Vehicle Loan	22,00,000	561,872	Monthly	Vehicle
Daimler Financial Services India Pvt Ltd	Vehicle Loan	58,29,865	53,98,426	Monthly	Vehicle

# 2. Details of Unsecured Loan Facilities as on September 30, 2020:

Lender's Name	Type of facility	Amount Sanctioned	Principal Amount Outstanding	Repayment Date/Schedule
Meenakshi Exports	ICD	1,00,00,000	1,00,00,000	On call
Centrum Retail Services Limited – Debenture	CCD	50,00,00,000	15,09,14,300	

# 3. Details of Unsecured Loan Facilities as on September 30, 2020:

Particulars	Туре	Tenor / Period of Maturity (Days)	Coupon	Amount as at September 30, 2020	Issue Date	Date of Maturity	Credit Rating (as on September 30, 2020)	Secured / Unsecured
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MLD38	-	762	Market Linked	5,05,00,000	23-Oct-18	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD39	-	1287	Market Linked	19,55,00,000	02-Nov-18	12-May-22	CARE PP-MLD BBB+; Stable	Secured
MLD 38A	-	705	Market Linked	4,58,00,300	22-Nov-18	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD40	-	1287	Market Linked	13,15,00,000	05-Dec-18	14-Jun-22	CARE PP-MLD BBB+; Stable	Secured
MLD39A	-	1247	Market Linked	2,57,01,450	12-Dec-18	12-May-22	CARE PP-MLD BBB+; Stable	Secured
MLD 38B	-	1287	Market Linked	4,78,80,840	19-Dec-18	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD 38C	-	696	Market Linked	8,74,08,900	28-Dec-18	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD 38D	-	685	Market Linked	2,01,48,000	08-Jan-19	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD 38E	-	678	Market Linked	1,39,26,960	15-Jan-19	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41	-	1287	Market Linked	18,93,00,000	25-Jan-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41A	-	1281	Market Linked	23,42,67,600	31-Jan-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41B	-	1275	Market Linked	5,36,92,600	06-Feb-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 38F	-	650	Market Linked	2,33,74,900	12-Feb-19	23-Nov-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41C	-	1253	Market Linked	14,83,81,800	28-Feb-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41D	-	1238	Market Linked	2,07,72,650	15-Mar-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41E	-	1227	Market Linked	11,35,20,710	26-Mar-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41F	-	1210	Market Linked	5,60,74,200	12-Apr-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 43	-	1287	Market Linked	15,94,00,000	24-Apr-19	01-Nov-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41G	-	1192	Market Linked	2,57,92,500	30-Apr-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured

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MLD 41H	-	1190	Market Linked	2,06,44,000	02-May-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41I	-	1168	Market Linked	8,79,27,070	24-May-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 43A	-	1251	Market Linked	5,68,00,000	30-May-19	01-Nov-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41J	-	1154	Market Linked	6,25,08,000	07-Jun-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41K	-	1149	Market Linked	2,65,99,050	12-Jun-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44	-	550	Market Linked	2,70,00,000	14-Jun-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 45	-	860	Market Linked	7,55,00,000	21-Jun-19	28-Oct-21	CARE PP-MLD BBB+; Stable	Secured
MLD 43B	-	1224	Market Linked	2,05,00,000	26-Jun-19	01-Nov-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41L	-	1134	Market Linked	6,30,35,420	27-Jun-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44A	-	530	Market Linked	4,82,54,400	04-Jul-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41M	-	1119	Market Linked	2,10,24,000	12-Jul-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 43C	-	1203	Market Linked	1,77,26,550	17-Jul-19	01-Nov-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44C	-	515	Market Linked	6,55,98,000	19-Jul-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 44D	-	511	Market Linked	5,01,95,000	23-Jul-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41N	-	1106	Market Linked	4,17,66,120	25-Jul-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44E	-	505	Market Linked	4,65,47,400	29-Jul-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 44F	-	504	Market Linked	2,53,46,160	30-Jul-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 410	-	1100	Market Linked	7,01,38,320	31-Jul-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44G	-	502	Market Linked	2,02,54,000	01-Aug-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured

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MLD 41P	-	1098	Market Linked	3,15,33,000	02-Aug-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44H	-	495	Market Linked	4,70,72,800	08-Aug-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 43D	-	1173	Market Linked	2,75,00,000	16-Aug-19	01-Nov-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44I	-	483	Market Linked	4,45,75,260	20-Aug-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41Q	-	1078	Market Linked	6,97,86,540	22-Aug-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44J	-	476	Market Linked	5,86,27,000	27-Aug-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41R	-	1071	Market Linked	5,72,48,580	29-Aug-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44K	-	466	Market Linked	2,53,50,560	06-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 44L	-	463	Market Linked	3,07,80,000	09-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41S	-	1057	Market Linked	6,33,26,470	12-Sep-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44M	-	459	Market Linked	4,09,64,000	13-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 44N	-	454	Market Linked	1,59,38,650	18-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 440	-	452	Market Linked	1,99,95,920	20-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 46	-	1310	Market Linked	5,97,00,000	26-Sep-19	28-Apr-23	CARE PP-MLD BBB+; Stable	Secured
MLD 44P	-	445	Market Linked	1,85,00,400	27-Sep-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41T	-	1038	Market Linked	93,36,840	01-Oct-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41U	-	1021	Market Linked	1,74,60,360	18-Oct-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 44Q	-	419	Market Linked	9,62,36,400	23-Oct-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 41V	-	1014	Market Linked	1,07,98,000	25-Oct-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured

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MLD 46A	-	1276	Market Linked	2,00,40,000	30-Oct-19	28-Apr-23	CARE PP-MLD BBB+; Stable	Secured
MLD 44R	-	411	Market Linked	3,35,98,800	31-Oct-19	15-Dec-20	CARE PP-MLD BBB+; Stable	Secured
MLD 47	-	551	Market Linked	6,85,00,000	08-Oct-19	12-May-21	CARE PP-MLD BBB+; Stable	Secured
MLD 48	-	1286	Market Linked	3,70,00,000	15-Nov-19	24-May-23	CARE PP-MLD BBB+; Stable	Secured
MLD 46B	-	1255	Market Linked	2,62,96,400	20-Nov-19	28-Apr-23	CARE PP-MLD BBB+; Stable	Secured
MLD 47A	-	537	Market Linked	3,31,28,700	22-Nov-19	12-May-21	CARE PP-MLD BBB+; Stable	Secured
MLD 48A	-	1276	Market Linked	2,69,67,250	25-Nov-19	24-May-23	CARE PP-MLD BBB+; Stable	Secured
MLD 48B	-	1273	Market Linked	4,01,32,000	28-Nov-19	24-May-23	CARE PP-MLD BBB+; Stable	Secured
MLD 47B	-	530	Market Linked	3,92,22,300	29-Nov-19	12-May-21	CARE PP-MLD BBB+; Stable	Secured
MLD 41W	-	958	Market Linked	3,43,38,720	20-Dec-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 41X	-	954	Market Linked	3,38,00,700	24-Dec-19	04-Aug-22	CARE PP-MLD BBB+; Stable	Secured
MLD 47C	-	475	Market Linked	2,04,06,000	23-Jan-20	12-May-21	CARE PP-MLD BBB+; Stable	Secured
MLD 47D	-	456	Market Linked	2,05,06,000	11-Feb-20	12-May-21	CARE PP-MLD BBB+; Stable	Secured
MLD 49	-	500	Market Linked	1,25,00,000	29-Apr-20	11-Sep-21	CARE PP-MLD BBB+; Stable	Secured
MLD 50	-	1,287	Market Linked	1,50,00,000	30-Apr-20	08-Nov-23	CARE PP-MLD BBB+; Stable	Secured
MLD 51	-	1,287	Market Linked	6,67,44,600	08-May-20	16-Nov-23	CARE PP-MLD BBB+; Stable	Secured
MLD 52	-	595	Market Linked	22,29,11,700	18-May-20	03-Jan-22	CARE PP-MLD BBB+; Stable	Secured
MLD 51A	-	1273	Market Linked	1,50,57,000	22-May-20	16-Nov-23	CARE PP-MLD BBB+; Stable	Secured
MLD 52A	-	585	Market Linked	6,84,89,600	28-May-20	03-Jan-22	CARE PP-MLD BBB+; Stable	Secured

#### Centrum Financial Services Limited

# For Private Circulation Only

MLD 51B	-	1263	Market Linked	2,81,87,600	01-Jun-20	16-Nov-23	CARE PP-MLD BBB+; Stable	Secured
MLD 52B	-	570	Market Linked	3,31,38,600	12-Jun-20	03-Jan-22	CARE PP-MLD BBB+; Stable	Secured
MLD 52C	-	566	Market Linked	5,27,83,500	16-Jun-20	03-Jan-22	CARE PP-MLD BBB+; Stable	Secured
NCD	-	1,095	Non Convertible	10,00,00,000	29-Jun-20	29-Jun-23	CARE BBB+; Stable	Secured
NCD	-	549	Non Convertible	50,00,00,000	30-Jul-20	30-Jan-22	CARE BBB+; Stable	Secured
NCD	-	90	Non Convertible	40,00,00,000	18-Aug-20	16-Nov-20	CARE BBB+; Stable	Secured
NCD	-	546	Non Convertible	25,00,00,000	22-Sep-20	22-Mar-22	CARE BBB+; Stable	Secured
NCD	-	90	Non Convertible	25,00,00,000	30-Sep-20	29-Dec-20	CARE BBB+; Stable	Secured

Note: The secured redeemable principal protected non-convertible market linked debentures (MLDs) issued by the Company are fully secured by a first pari-pasu charge over the specified immovable property and present and future book debts, investments & receivables of the Company. The Non-convertible Debentures (excluding MLDs) issued by the Company are fully secured by first ranking pari passu charge against the Company's Identified Receivables. Complete details regarding the security created is provided under the Information Memorandum / Debenture Trust Deed.

# 4. Details of Unsecured NCDs as of September 30, 2020: Nil

# 5. List of Top 10 Debenture Holders as on September 30, 2020

Name of the Investor	NCD Type (Fixed Coupon / Market Linked)	Face Value per NCD/MLD	Total Amount of NCD held by Investor
SLS Trust	Fixed Coupon	10,00,000	650,000,000
State Bank of India	Fixed Coupon	10,00,000	500,000,000
Indian Bank	Fixed Coupon	10,00,000	250,000,000
Centrum Wealth Management Limited	Market Linked	1,00,000	187,000,000
Apurva Goswamy	Market Linked	1,00,000	176,700,000
Union Bank of India	Fixed Coupon	10,00,000	100,000,000
Alefiya Sameer Javeri	Market Linked	1,00,000	90,000,000
Vireet Investments Private Limited	Market Linked	1,00,000	60,000,000
Suresh Pahwa	Market Linked	1,00,000	54,400,000
Jai Bevarages Private Limited	Market Linked	1,00,000	50,000,000

# 6. Details of Commercial Paper Outstanding as on September 30, 2020:

Allotment date	Maturity date	No. of units credited	Face value	Price	Amount Outstanding at discount
22-01-2020	20-01-2021	400	5,00,000	4,60,928	18,43,71,200

 Details of Rest of the borrowing (including any hybrid debt like FCCB, Optionally Convertible Debentures, and Preference Shares).

Nil

- 8. The amount of corporate guarantee issued by the Company along with name of the counterparty (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued

  NIL
- Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 5 years.
   Nil
- 10. Details of any outstanding borrowings taken/ debt securities issued where taken / issued (i) for consideration other than cash, whether in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option

The Company confirms that, currently, it does not have any outstanding borrowing taken or currently it has not issued debt securities for consideration other than cash, whether in whole or in part; at a premium or discount; or in pursuance of an option.

11. Details of default, if any, including therein the amount involved, duration of default and present status in repayment of:

**Statutory Dues:** No Outstanding Dues except; Outstanding Tax Dues As at September 30, 2020 is Rs. Rs. 3,25,50,840/-

Debentures and interest thereon; Nil Deposits and interest thereon: Nil

Loan from any bank or financial institution and interest thereon: Nil

12. Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event, etc.) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.

Nil

13. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document Nil

# **SECTION VI - FINANCIAL STATEMENTS**

# 1. Statement of Audited Standalone Financial Results for the period Ended September 30, 2020

1. Profit and Loss account for the half-year ended September 30, 2020 and previous years:

(Rs in Lakhs)

Sr. No	Particulars	For the Half year ended September 30, 2020 (Unaudited)	For the Year ended March 31, 2020 (Audited)	For the Year ended March 31, 2019 (Audited)
(1)'	Revenue from operations			
(a)	Interest Income	5,677.20	14,197.54	9,428.67
(b)	Rental Income	0.05	24.34	86.89
(c)	Fees Income	411.19	299.88	46.20
(d)	Net gain on Fair value changes	535.74	90.16	567.62
(e)	Other operating Revenue	4.43	189.11	41.53
	Total revenue from operations (a)+(b)+(c)+(d)	6,628.61	14,801.03	10,170.91
(2)'	Other income	1.78	140.52	27.07
(3)'	Total income (3) = (1) + (2)	6,630.39	14,941.55	10,197.98
(4)'	Expenses			
(a)	Finance costs	4,862.78	8,774.76	6,834.55
(b)	Impairment / (reversal of impairment) on financial instruments	(61.47)	(8.76)	1,204.79
(c)	Employee benefits expenses	1,240.34	3,112.67	2,117.91
(d)	Depreciation, amortisation and impairment	76.75	166.21	127.66
(e)	Others expenses	484.26	1,678.41	956.74
	Total expenses (a)+(b)+(c)+(d)+(e)	6,602.66	13,723.29	11,241.65
(5)'	Profit/(loss) before exceptional items and tax (3) - (4)	27.73	1,218.26	(1,043.67)
(6)'	Exceptional Items	-	-	-
(7)'	Profit/(loss) before tax (5) - (6)	27.73	1,218.26	(1,043.67)
(8)'	Income tax expense:			
(a)	Current Tax	-		109.48
(b)	tax expense for earlier years	-	8.99	-
(c)	Deferred tax	(33.83)	386.65	(268.74)
	Total tax expense (a)+(b)	(33.83)	395.64	(268.74)

(9)'	Profit/(loss) for the period (7) - (8)	61.56	822.62	(774.93)
(10)'	Other comprehensive income			
(a)	Items that will not be reclassified to profit or loss			
	Remeasurements of post-employment benefit obligations	(1.35)	(8.60)	7.44
	Income tax relating to these items	(0.34)	(2.17)	(2.07)
(b)	Items that will be reclassified to profit or loss		-	-
	Other comprehensive income for the period (a)+(b)	(1.69)	(10.77)	5.37
(11)'	Total comprehensive income for the period (9) + (10)	59.87	811.85	(769.56)
(12)'	Paid-up equity share capital ( face value Rs 10/- per share)	9,895.69	9,895.69	9,895.69
(13)'	Earnings per equity share (Not annualised)			
	Basic (Rs.)	0.06	0.83	(1.15)
	Diluted (Rs.)	0.06	0.82	(1.15)
	1			l .

# 2. Statement of Assets and Liabilities period ended September 30, 2020

	(Rs in Lakhs)
Particulars	As at September 30, 2020 (Un- Audited)
ASSETS	
Financial Assets	
Cash and cash equivalents	15,666
Bank balances other than cash and cash equivalents	2,947
Derivative financial instruments	936
Receivable	122
Loans	72,628
Investments	6,274
Other financial assets	932
	99,504
Non-financial assets	
Curent tax assets (Net)	1,877
Deferred tax assets (net)	249
Investment Property	
Property, plant and equipment	3,504
Right-of-use assets	5
Goodwill	1,442
Other intangible assets	192
Other non-financial assets	432
	7,702
Total Assets	107,206
LIABILITIES AND EQUITY	
Financial liabilities	
Derivative Financial Instruments	3,167

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	•
Trade Payables	102
Debt securities	58,490
Borrowings (other than Debt securities)	13,271
Deposits	161
Lease liabilities	6
Other financial liabilities	1,168
	76,365
Non-financial Liabilities	
Current tax liabilities (Net)	89
Provisions	165
Other non-financial liabilities	534
	788
EQUITY	
Equity share capital	9,896
Other equity	20,158
Total equity	30,054
Total Liabilities	107,206

# 3. Statement of Cash flows for the half-year ended September 30, 2020

(Currency: Indian Rupees in lakhs)

A

Particulars	For the half year ended Sept 30, 2020
Cash flow from operating activities	
Profit before tax	27.73
Adjustments for Depreciation and amortisation	
Impairment on financial instruments	76.75
Net gain on fair value change	(61.47)
Profit / Loss on sale of fixed assets	(535.74)
Employees stock option provision	-
Rental income	57.68
Interest subsidy- On market linked debentures	(0.05)
Unrealised Gain on Option	-
Operating cash flow before working capital changes	(435.10)
Add / (Less): Adjustments for working capital changes	
Loans	11,819.08

Cen	trum Financial Services Limited	For Private Circulation Uni
	Other financial assets	140.96
	Other non financial assets	(41.23)
	Other Bank balances	
	Derivative financial instrument	(724.35)
	Trade and other Payables	467.76
	Other financial liability	(136.71)
	Interest Accrued on Borrowings	25.17
	Non financial liabilities and provisions	(654.96)
	Tion immediate and provided	(64.18)
	Cash used in operations	10,274.89
	Income taxes paid	,
		162.30
	Net cash used in operating activities -A	10,437.19
В	Cash flow from investing activities	10,437.17
	Purchase of property, plant and equipment, intangible assets and	
	Goodwill Sale of property, plant and equipment and intangible assets	(10.50)
	Purchase of investments & investment property	-
	Proceeds from sale of investments	(1,283.43)
	Dividend on investments	170.61
	Rental income on Investment property	-
	Rental income on investment property	0.05
	Net cash generated from / (used in) investing activities - B	(1,123.27)
C	Cash flow from financing activities	(1,120,27)
	Proceeds from issue Equity shares (incl. Securities Premium)	
	Proceeds from issue of debt securities	-
	Repayment of debt securities	18,171.56
		(12,135.14)
	Proceeds from Deposits & borrowings (other than Debt securities)	3,230.45
	Repayment of Deposits & borrowings (other than Debt securities)	(8,790.77)
	Proceeds / (Repayment) of short term borrowing (net)	<del>-</del>

13,377.29

Net cash generated from financing activities - C	476.10
Net increase / (Decrease) in cash and cash equivalents (A+B+C)	9,790.04
Cash and cash equivalent as at the beginning of the year	3,587.25
Cash and cash equivalent as at the end of the year	3,367.23

# 4. Statement of Reformatted Unconsolidated Financials for half year ended September 30, 2020 and last three years (In Rs.)

# a. Statement of Reformatted Unconsolidated Assets and Liabilities for half-year ended September 30, 2020 and previous three financial years

Particulars	As at September 30, 2020 (Un-audited)	As at March 31, 2020 (IND AS) (Audited)	As at March 31, 2019 (IGAAP) (Audited)	As at March 31, 2018 (IGAAP) (Audited)
I EQUITY AND LIABILITIES				
(1) Shareholders' funds				
(a) Share Capital	98,95,69,420	98,95,69,420	98,95,69,420	56,86,19,420
(b) Reserve and Surplus	2,01,58,31,811	2,00,31,31,351	1,98,80,08,254	1,14,06,56,994
	3,00,54,01,231	2,99,27,00,771	2,97,75,77,674	1,70,92,76,414
(2)Share application money pending allotment				
(3)Non-Current Liabilities				
(a)Long-term borrowings		3,06,89,23,998	4,09,68,00,740	2,07,81,10,522
(b)Deferred tax liabilities (Net)		-	-	-
(c)Other Long-term liabilities		2,49,43,263	18,01,94,905	29,38,18,135
(d)Long-term provisions		38,93,603	5,28,35,197	60,56,082
		3,09,77,60,864	4,32,98,30,842	2,37,79,84,739
(4) Current liabilities				
(a) Short-term borrowings		47,94,69,637	2,72,42,99,049	26,09,36,384
(b) Trade payables	1,01,60,396	2,38,32,890	1,18,72,471	2,22,19,225
(c) Other current liabilities				
-Borrowings		3,97,86,08,752	3,08,47,39,033	1,14,83,91,722
-Others		16,69,91,821	70,17,85,583	1,93,27,008
(d) Short-term provisions		50,46,841	2,93,33,998	3,68,76,933
		4,65,39,49,941	6,55,20,30,134	1,48,77,51,272
TOTAL – EQUITY AND LIABILITIES	10,72,06,45,330	10,74,44,11,576	13,85,94,38,650	5,57,50,12,425
II ASSETS				
(1) Non-current assets				
(a) Fixed assets				
(i) Tangible assets	35,09,39,282	1,62,77,700	1,14,55,187	75,19,481
(ii)Intangible assets	16,34,28,976	16,49,33,949	17,21,42,502	1,49,97,643
(iii) Capital work-in-progress	-	-	-	
(iv) Intangible assets under development	-	-	-	1,47,15,000

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	51,43,68,258	18,12,11,649	18,35,97,689	3,72,32,124
(b) Non-current investments	44,15,58,451	61,25,52,282	39,54,46,627	59,75,61,424
(c) Deferred tax assets(Net)	2,49,43,141	2,15,93,987	2,65,54,228	1,28,26,560
(d) Long-term loans & advances				
-Loans	1,99,64,05,475	1,91,30,21,730	3,01,47,03,789	1,23,42,09,264
-Others	22,43,00,030	20,36,16,764	10,47,57,223	7,75,93,020
(e) Other non-current assets	12,41,00,778	13,93,82,195	4,29,58,908	31,29,14,356
	3,32,56,77,133	2,89,01,66,958	3,58,44,20,774	2,23,51,04,624
(2) Current assets				
(a) Current investments	18,58,33,333	19,15,00,000	34,73,99,996	13,56,03,051
(b) Inventories			-	-
(c) Trade receivables	1,21,55,000		-	-
(d) Cash and Bank balances	1,86,12,46,515	78,44,87,200	1,02,34,13,276	72,69,61,101
(e) Short-term loans & advances				
-Loans	526,63,90,542	2,96,16,41,526	1,94,43,38,246	2,16,62,81,967
-Others	6,27,34,664	3,56,42,06,110	6,37,59,50,199	-
(f) Other current assets	66,08,145	17,11,98,133	40,03,18,470	
				27,38,29,558
	7,39,49,68,197	7,67,30,32,969	10,09,14,20,186	3,30,26,75,677
TOTAL ASSETS	10,72,06,45,330	10,74,44,11,576	13,85,94,38,650	5,57,50,12,425

(In Rs.)

# b. Statement of Reformatted Unconsolidated Profit & Losses for half-year ended September 30, 2020 and previous three financial years

Particulars	For half year ended September 30, 2020 (Un-audited)	2019-2020 (IND AS) (Audited)	2018-2019 (IGAAP) (Audited)	2017-2018 (IGAAP) (Audited)
Revenue				
Revenue from operations	66,28,59,844	1,48,01,02,494	93,89,20,573	51,13,40,014
Other Income	178,390	1,40,52,213	8,04,68,884	19,32,60,871
Total Revenue	66,30,38,234	1,49,41,54,707	1,01,93,89,457	70,46,00,885
Expenses				
Employee benefit expenses	12,40,34,867	31,12,67,165	21,16,14,742	9,57,53,004
Finance cost	48,62,78,456	87,74,76,710	65,35,10,977	45,64,82,120
Depreciation & amortization expenses	76,75,087	1,66,19,853	1,30,83,351	84,54,293
Other expenses	4,84,25,692	16,78,39,769	8,82,38,626	8,16,25,354
Provision and write offs	-61,47,221	-8,76,568	5,09,62,943	3,40,94,607
Total Expenses	66,02,66,881	1,37,23,26,929	1,01,74,10,639	67,64,09,378
Profit/(Loss) before tax	27,71,353	12,18,27,778	19,78,817	2,81,91,507
Tax expenses :				
Current tax expense for current year	-	-8,98,850	1,09,48,395	2,52,65,070
Deferred tax	-33,83,231	-3,86,64,715	-1,37,27,668	-1,29,48,646
Fringe benefit tax	-	-	-	-
Current tax expense relating to prior years	-	-	-	1,20,00,000
Total tax expense	-33,83,231	-3,95,63,565	-27,79,273	2,43,16,424
Profit (loss) for the period	61,54,584	8,22,64,213	47,58,091	38,75,082

c. Statement of Reformatted Unconsolidated Cash Flows for half year ended September 30, 2020 and last three financial years

(In Rs.)

Particulars	For the half year ended September 30, 2020	2019-2020 (IND AS)	2018-2019 (IGAAP)	2017-2018 (IGAAP)					
Net profit before taxation, and extraordinary item	61,54,584	8,22,64,213	19,78,818	2,81,91,507					
Adjustments for:									
Depreciation									
Provision for Old Debtors									
Provision for Standard Loans									
Profit on Sale of Investments									
Dividend Income									
Operating profit before working capital changes	(4,35,10,000)	13,73,10,388	-2,25,15,576	-55,85,015					
(Increase)/ Decrease in Current/Non-Current Assets									
Increase/ (Decrease) in Current/Non-Current Liabilities									
Cash generated from operations	1,02,74,89,000	2,92,62,44,327	5,31,27,63,967	12,63,33,262					
Tax (Paid) / Refund	162,30,000	-9,23,93,388	-5,23,28,764	-2,43,16,425					
Net cash from operating activities [A ]	1,04,37,19,000	2,83,38,50,939	- 5,36,50,92,731	10,20,16,837					
Purchase/(Sale) of fixed assets, including intangible assets, Capital work-in-progress and Capital advances									
Purchase/Sale of current and Non-Current investments									
Net cash from investing activities [ B ]	(11,23,27,000)	20,09,72,419	-6,50,44,676	- 24,66,42,940					
Dividend Income									
Share issue expenses									
Proceeds of issue of share Capital/Premium									
Proceeds from long term borrowings#									
Proceeds from short term borrowings#									
Repayment of short term borrowings#									
Net cash used in financing activities [ C ]	4,76,10,000	-2,94,27,77,635	5,72,65,89,582	74,13,56,884					
Net increase in cash and cash equivalents [ A+B+C ]	97,90,04,000	9,20,45,723	29,64,52,175	59,67,30,782					
Opening Cash and cash equivalents	35,87,25,000	47,04,10,679	72,69,61,101	13,02,30,318					
Closing Cash and cash equivalents	1,33,77,29,000	56,24,56,401	1,02,34,13,276	72,69,61,100					
Add; Earmarked Fixed Deposits									
Cash and Cash Equivalents as per Balance Sheet	1,33,77,29,000	56,24,56,401	1,02,34,13,276	72,69,61,101					

Represents net amount due to transaction volume

#### SECTION VII - OTHER INFORMATION AND ISSUE PROCEDURE

The Debentures being offered as part of the Issue are subject to the provisions of the Act, the Memorandum and Articles of Association of the Issuer, the terms of this Shelf Disclosure Document read with the relevant Supplemental Disclosure Document(s), the Application Form and other terms and conditions as may be incorporated in the Transaction Documents.

# 7.1 Mode of Transfer/Transmission of Debentures

The Debentures shall be transferable freely; however, it is clarified that no Investor shall be entitled to transfer the Debentures to a person who is not entitled to subscribe to the Debentures. The Debenture(s) shall be transferred and/or transmitted in accordance with the applicable provisions of the Act and the Applicable Law. The Debentures held in dematerialized form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transferor or transferee and the Applicable Laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, amounts due will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the R&T Agent as on the Record Date, under all circumstances. In cases where the transfer formalities have not been completed by the transferor, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in dematerialised form. The seller should give delivery instructions containing details of the buyer's DP account to his DP.

Transfer of the Debentures to and from His/ NRIs/ OCBs, in case they seek to hold the Debentures and are eligible to do so, will be governed by the then prevailing guidelines issued by RBI.

### 7.2 Debentures held in Dematerialised Form

The Debentures shall, be held in dematerialised form rand no action is required on the part of the Debenture Holder(s) for redemption purposes and the redemption proceeds will be paid by cheque/fund transfer/RTGS to those Debenture Holder(s) whose names appear on the list of beneficiaries maintained by the R&T Agent. The names would be as per the R&T Agent's records on the relevant Record Date fixed for the purpose of redemption. All such Debentures will be simultaneously redeemed through appropriate debit corporate action.

The list of beneficiaries as of the relevant Record Date setting out the relevant beneficiaries' name and account number, address, bank details and DP's identification number will be given by the R&T Agent to the Issuer. If permitted, the Issuer may transfer payments required to be made in any relation by NEFT/RTGS to the bank account of the Debenture Holder(s) for redemption payments.

# 7.3 Debenture Trustee for the Debenture Holder(s)

The Issuer has appointed Beacon Trusteeship Limited to act as trustee for the Debenture Holder(s). The Issuer and the Debenture Trustee intend to enter into the Debenture Trustee Agreement and the Debenture Trust Deed inter alia, specifying the powers, authorities and obligations of the Debenture Trustee and the Issuer. The debenture trustee(s) has given its consent to the Issuer for its appointment under regulation 4 (4) of SEBI (Issue and Listing of Debt Securities) Regulations, 2008 and in all the subsequent periodical communications sent to the holders of debt securities, the consent so received from the Debenture Trustee is attached as Annexure C to this Shelf Disclosure Document. The Debenture Holder(s) shall, without further act or deed, be deemed to have irrevocably given their consent to the Debenture Trustee or any of its agents or authorized officials to do all such acts, deeds, matters and things in respect of or relating to the Debentures as the Debenture Trustee may in its absolute discretion deem necessary or require to be done in the interest of the Debenture Holder(s). Any payment made by the Issuer to the Debenture Trustee on behalf of the Debenture Holder(s) shall discharge the Issuer pro tanto to the Debenture Holder(s). The Debenture Trustee will protect the interest of the Debenture Holder(s) in regard to the repayment of principal and yield thereon and the Debenture Trustee will take necessary action, subject to and in accordance with the Debenture Trustee Agreement and the Debenture Trust Deed, at the cost of the Issuer. No Debenture Holder shall be entitled to proceed directly against the Issuer unless the Debenture Trustee, having become so bound to proceed, consistently fails to do so. The Debenture Trustee Agreement and the Debenture Trust Deed shall more specifically set out the rights and remedies of the Debenture Holder(s) and the manner of enforcement thereof.

# 7.4 Sharing of Information

The Issuer may, at its option, but subject to Applicable Law, use on its own, as well as exchange, share or part with any financial or other information about the Debenture Holder(s) available with the Issuer, with its subsidiaries and affiliates and other banks, financial institutions, credit bureaus, agencies, statutory bodies, as may be required and neither the Issuer nor its subsidiaries and affiliates nor their agents shall be liable for use of the aforesaid information.

#### 7.5 Deemed Date of Allotment

All the benefits under the Debentures subscribed to by the Debenture Holders, will accrue to the Investor from the Deemed Date of Allotment provided for in the relevant Supplemental Disclosure Document issued in respect of the relevant Tranche/Series.

#### 7.6 Debenture Holder not a Shareholder

The Debenture Holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Act. The Debentures shall not confer upon the Debenture Holders the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Issuer.

# 7.7 Tax Deduction at Source (TDS)

Tax as applicable under the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof will be deducted at source for which a certificate will be issued by the Company. As per the provisions of the Income Tax Act, 1961, no tax is deductible at source from the amount of interest payable on any listed dematerialised security, held by a person resident in India. Since the NCDs shall be issued in dematerialised mode and shall be listed on the WDM segment of BSE, no tax will be deductible at source on the payment/credit of interest/implicit yield on NCDs held by any person resident in India. In the event of rematerialisation of the NCDs, or NCDs held by person resident outside India or a change in Applicable Law governing the taxation of the NCDs, the following provisions shall apply:

- In the event the NCDs are rematerialized and the Company is required to make a tax deduction, the Company shall make
  the payment required in connection with that tax deduction within the time allowed and in the minimum amount required
  by Applicable Law;
- 2. The Company shall within 30 (thirty) days after the due date of payment of any tax or other amount which it is required to pay, deliver to the Debenture Trustee evidence of such deduction, withholding or payment and of the remittance thereof to the relevant taxing or other authority.

Interest on application money shall be subject to TDS at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961 or any other statutory modification or re-enactment thereof for which a certificate will be issued by the Company.

For seeking TDS exemption / lower rate of TDS, relevant certificate / document must be lodged by the Debenture Holder(s) at the Corporate Office of the Company at least 15 (Fifteen) days before the interest payment becoming due. Tax exemption certificate / declaration of non-deduction of tax at source on interest on application money should be submitted along with the Application Form.

For detailed tax implications of the investment in NCDs, Investors should get in touch with their tax consultant.

# 7.8 Object of the Issue and utilization of proceeds

The object of the Issue is to augment the long-term resources of the Company and to increase the average maturity period of its borrowings in compliance with the Applicable Laws.

The proceeds of the Issue would be utilised by the Company, *inter-alia*, for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital requirements of the Company, funding support to companies of the Centrum Group and for the general corporate purposes of the Company in compliance with the Applicable Laws.

# 7.9 Right of the Company to Purchase, Consolidate, Re-sell and Re-issue NCDs

#### 1. Purchase and Resale of NCDs:

The Company may, subject to Applicable Law at any time and from time to time, at its sole and absolute discretion purchase some or all of the NCDs held by the Debenture Holders at any time prior to the specified date(s) of redemption / put / call as specified in the relevant Supplemental DD. Such buy-back of NCDs may be at par or at discount / premium to the face value at the sole discretion of the Company. The NCDs so purchased may, at the option of the Company, be cancelled, consolidated, held or resold in accordance with the provisions of the Applicable Law.

#### 2. Reissue of Debentures

The Company shall have a right to repurchase the said Debentures or any of the Series of the Debentures and cancel or reissue them from time to time in accordance with the provisions of the Act and Applicable Law. Upon such re-issue the person entitled to the Debentures shall have and shall be deemed always to have had, the same rights and priorities as if the Debentures had never been redeemed.

Where the Company has repurchased / redeemed any such NCDs, subject to the provisions the Companies Act, 2013 and other applicable legal provisions, the Company shall have and shall be deemed always to have had the right to keep such NCDs alive for the purpose of reissue and in exercising such right, the Company shall have and shall be deemed always to have had the power to reissue such NCDs either by reissuing the same NCDs or by issuing other NCDs in their place in either case, at such a price and on such terms and conditions (including any variations, dropping of or additions to any terms and conditions originally stipulated) as the Company may deem fit.

# 7.10 Modification of Rights

The Debenture Trustee and the Issuer will agree to make any modifications in this Shelf Disclosure Document or any Supplemental DD(s) which in the opinion of the Debenture Trustee is of a formal, minor or technical nature or is to correct a manifest error.

# 7.11 Variation of Debenture Holder(s) rights

The rights, privileges and conditions attached to the Debentures and this Shelf Disclosure Document and the relevant Supplemental DD(s) may be varied, modified or abrogated in accordance with the Articles of Association of the Company and the Act and with the consent of the Super Majority Debenture Holder(s). The rights, privileges and conditions attached to the Debentures of a particular Series/Tranche, may be varied, modified or abrogated in accordance with the Article of Association of the Company and the Act and with the consent of the Majority Debenture Holders of that Series/Tranche of Debentures. Provided that nothing in such resolution shall be operative against the Company where such resolution modifies or varies the terms and conditions governing the Debenture(s) if the same are not acceptable to the Company.

Provided that the Debenture Trustee and the Issuer may agree to make any modifications in this Shelf Disclosure Document or any Supplemental DD which in the opinion of the Debenture Trustee is of a formal, minor or technical nature or is to correct a manifest error.

# 7.12Notices

The Company agrees to send notice of all meetings of the Debenture Holders specifically stating that the provisions for appointment of proxy as mentioned in Section 105 of the Companies Act, 2013 shall be applicable for such meeting. The notices, communications and writings to the Debenture Holder(s) required to be given by the Company shall be, deemed to have been given if sent by registered post or through recognized overnight courier service or by hand delivery to the sole / first allottee or sole/first registered Debenture Holder or by e-mail at the e-mail address provided by the Debenture Holder to his Depository Participant as the case may be at its address, registered with the Company.

All notices, communications and writings to be given by the Debenture Holder(s) shall be sent by registered post or through recognized courier service or by hand delivery to the Company at its Registered Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

# 7.13Splitting and Consolidation:

Splitting and consolidation of the NCD5 is not applicable in the dematerialised mode form since the saleable lot is 1 (one) Debenture.

#### 7.14 Transfers

The NCD may be transferred to any person duly qualified to acquire such NCDs under the Applicable Laws.

# 7.15 Letters of Allotment

The letter of allotment, indicating allotment of the Debentures, will be credited in dematerialised form within 2 (Two) Business Days from the Deemed Date of Allotment.

### 7.16Succession

In the event of demise of a Debenture Holder, the Company will recognize the executor or administrator of the demised Debenture Holder or the holder of succession certificate or other legal representative of the demised Debenture Holder as the registered holder of such NCDs, if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a court in India having jurisdiction over the matter and delivers a copy of the same to the Company.

The Company may, in its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognise such holder as being entitled to the NCD5 standing in the name of the demised Debenture Holder on production of sufficient documentary proof or indemnity. In case a person other than individual holds the NCDs, the rights in the NCDs shall vest with the successor acquiring interest therein, including liquidator or any such person appointed as per the Applicable Law.

# 7.17 Effect of Holidays

Should the date of payment of any Coupon which is due in respect of any Tranche/Series of Debentures fall on a day other than a 'Business Day' the immediately succeeding Business Day shall be considered as the effective date(s) for that payment.

In the event that the date of payment of the redemption amounts in respect of any Tranche of Debentures falls on a day other than a 'Business Day', the immediately preceding Business Day shall be considered as the effective date for that payment.

All interest and redemption calculations shall be made up to 1 (one) Business Day prior to the date of actual payment.

# 7.18 Debentures to Rank Pari- Passu

The Debenture(s) of this Issue shall rank first *pari-passu* inter-se without preference or priority of one over the other or others.

#### SECTION VIII-KEY REGULATIONS AND POLICIES

The following description is a summary of certain laws applicable in India to the business of our Company. The summary of laws, regulations and policies set forth below is not exhaustive and is only intended to provide general overview.

Our Company is engaged in the business of providing loans. We are governed by the laws governing service sector enterprises and commercial establishments. We are a non-deposit taking (which does not accept public deposits), systemically important, NBFC. As such, our business activities are regulated by RBI regulations applicable to non-public deposit accepting systemically important NBFCs ("ND-SI NBFC").

Taxation statutes such as the GST, Income Tax Act, 1961, the Finance Act, 1994, the Shops and Establishments Act, 1958, labour regulations such as the Employees' State Insurance Act, 1948 and the Employees' Provident Fund and Miscellaneous Act, 1952, and other miscellaneous regulations and statutes apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions.

#### **Regulations governing NBFCs**

As per the RBI Act, a financial institution has been defined as a company which includes a non-banking institution carrying on as its business or part of its business the financing activities, whether by way of making loans or advances or otherwise, of any activity, other than its own and it is engaged in the activities of loans and advances, acquisition of shares / stock / bonds / debentures / securities issued by the Government of India or other local authorities or other marketable securities of like nature, leasing, hire-purchase, insurance business, chit business but does not include any institution whose principal business is that of carrying out any agricultural or industrial activities or the sale / purchase / construction of immovable property.

As per prescribed law, any company that carries on the business of a non-banking financial institution as its 'principal business' is to be treated as an NBFC. The term 'principal business' has not been defined in any statute, however, RBI has clarified through a press release (Ref. No. 1998-99/1269) issued in 1999, that in order to identify a particular company as an NBFC, it will consider both the assets and the income pattern as evidenced from the last audited balance sheet of the company to decide a company's principal business. The company will be treated as an NBFC if its financial assets are more than 50 per cent of its total assets (netted off by intangible assets) and income from financial assets should be more than 50 per cent of the gross income. Both these tests are required to be satisfied in order to determine the principal business of a company.

Every NBFC is required to submit to the RBI a certificate, from its statutory auditor within one month from the date of finalization of the balance sheet and in any case not later than December 30 of that year, stating that it is engaged in the business of non-banking financial institution requiring it to hold a certificate of registration.

NBFCs are primarily governed by the RBI Act, the Prudential Norms for Systemically Important Non-Deposit Taking Norms for Non-Banking Financial Company, 2017 read with RBI Norms for Raising Money through Private Placement of Non-Convertible Debentures (NCDs) issued vide circular bearing reference DNBR (PD) CC No.021/03.10.001/2014-15 dated February 20, 2015, as amended from time to time. In addition to these regulations, NBFCs are also governed by various circulars, notifications, guidelines and directions issued by the RBI from time to time.

# **Securities Contract Regulation Act, 1956**

The Securities Contract (Regulation) Act, 1956 as amended till date ("SCRA") seeks to prevent undesirable transactions in securities by regulating the business of dealing in securities and other related matters. The SCRA provides for grant of recognition for stock exchanges by the Central Government. Every recognized stock exchange is required to have in place a set of rules relating to its constitution and bye-laws for the regulation and control of contracts. The said act deals with recognition, derecognition, regulation / control on the stock exchanges, empowers the stock exchanges for making its own bye laws, rules and the provisions pertaining to listing of securities, delisting of securities and dealing in securities. The said enactment also provides for appellate mechanism.

The bye-laws inter-alia provide for:

- 1. the opening and closing of markets and the regulation of the hours of trade;
- **2.** the fixing, altering or postponing of days for settlements;
- 3. the determination and declaration of market rates, including the opening, closing highest and lowest rates for securities;
- 4. the terms, conditions and incidents of contracts, including the prescription of margin requirements, if any, and conditions relating thereto, and the forms of contracts in writing;
- the regulation of the entering into, making, performance, recession and termination of contracts, including contracts between members or between a member and his constituent.

Other disclosures are made in accordance with Section 42 of the Companies Act, 2013 and rule 14(1) of Companies (Prospectus and of Securities) Rules, 2014. (Provided in Form PAS – 4 annexed as Annexure I)

# SECTION IX - MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

# Material contract/agreements

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company) or documents pertaining to the Issue which are or may be deemed material have been entered or to be entered into by our Company. These contracts or documents which are or may be deemed material are available for inspection at the registered office of our Company from 10.00 am to 4.00 pm on working days from the date of opening of the Issue until the Issue closing date.

#### **Material Contracts:**

- 1. Agreement with NSDL Database Management Limited dated November 22, 2019 appointing it as registrar;
- 2. Agreement with Beacon Trusteeship Limited dated [ ] appointing it as debenture trustee;

#### Other Documents:

- **1.** Memorandum and Articles of Association of the Issuer;
- **2.** Audited Annual Reports of the Company for the last three years;
- **3.** Certificate of incorporation dated January 19, 2009;
- **4.** Resolution of Annual General Meeting of the Company dated July 31, 2020 for raising money under the Issue the same have been attached as **Annexure E** to this Disclosure Document;
- 5. Resolution of the Board dated May 14, 2020 and Finance Committee dated August 31, 2020, of the Company for raising money under the Issue. The same has been attached as **Annexure F** and **Annexure G** respectively to this Disclosure Document:
- **6.** Rating letters along with rationale dated
  - September 30, 2020 and October 07, 2020 respectively and
  - October 21, 2020 and October 22, 2020 respectively,

attached as Annexure B to this Disclosure Document;

- 7. Consent dated November 19, 2020 of Beacon Trusteeship Limited to act as Trustee to the Issue of Debentures, attached as Annexure C to this Shelf Disclosure Document;
- 8. Consent dated November 19, 2020 of NSDL Database Management Limited to act as Registrar to the Issue of Debentures, attached as Annexure D to this Shelf Disclosure Document;
- **9.** Arranger mandate letter;
- 10. An undertaking that the Issuer will, till the redemption of the Debentures, submit the details of the latest audited/limited review half yearly results (wherever available) and financial information (profit and loss statement, balance sheet and cash flow statement) and auditor qualifications, if any, to the Debenture Trustee within the timelines as mentioned in the simplified listing agreement, issued by SEBI vide circular dated May 11, 2009 as amended from time to time, for furnishing/publishing its half yearly results;
- 11. The details of present Issue of Secured NCD will be covered under the Debenture Trust Deed;

# **SECTION X - DISCLOSURES PERTAINING TO WILFUL DEFAULT**

The Issuer, its promoter and its Directors have never been declared as a wilful defaulters by any bank.

Below are the disclosures pertaining to Wilful Default as required under the SEBI Debt Listing Regulations:

- (a) Name of the bank declaring the entity as a wilful defaulter Not Applicable
- (b) The year in which the entity is declared as a wilful defaulter Not Applicable
- (c) Outstanding amount when the entity is declared as a wilful defaulter Not Applicable
- (d) Name of the entity declared as a wilful defaulter Not Applicable
- (e) Steps taken, if any, for the removal from the list of wilful defaulters Not Applicable
- (f) Other disclosures, as deemed fit by the issuer in order to enable investors to take informed decisions Not Applicable
- (g) Any other disclosure as specified by the Board Not Applicable

# **DECLARATION**

The Issuer declares that as of the date of this Shelf Disclosure Document all the relevant provisions in the regulations / guidelines issued by SEBI and other Applicable Laws have been complied with and no statement made in this Shelf Disclosure Document is contrary to the provisions of the regulations / guidelines issued by SEBI and other Applicable Laws, as the case may be. The information contained in this Shelf Disclosure Document is applicable to the private placed debt securities and subject to the information available with the Issuer. The extent of disclosures made in the Shelf Disclosure Document is consistent with disclosures permitted by regulatory authorities to the issue of securities made by companies in the past.

For Centrum Financial Services Limited

Name: Ranjan Ghosh

**Designation: Managing Director & CEO** 

Date: November 19, 2020

Place: Mumbai

# **ANNEXURE A – APPLICATION FORM**

# DRAFT ILLUSTRATIVE FORMAT OF THE APPLICATION FORM

**Date:** [●]

Application Form: [●]

By: [●]

To,
The Compliance Officer
Centrum Financial Services Limited
2<sup>nd</sup> Floor, Bombay Mutual Building
Dr. D.N. Road, Fort, Mumbai: 400001
Maharashtra

Dear Sir,

Having read and understood the contents of the Shelf Disclosure Documents, Supplemental Disclosure Document and the Private Placement Offer Letter dated November 19, 2020 and the term sheet included therein, we apply for allotment of the Debentures to us. The amount payable on application as shown below is remitted herewith. On allotment, please place our name(s) on the Register of Debenture holder(s). We bind ourselves to the terms and conditions as contained in the Shelf Disclosure Document, Supplemental Disclosure Document and the Private Placement Offer Letter.

(Please read carefully the instructions for filling this Application Form mentioned below)

SERIES CFSL/MLD/[●] (TYPE) DEBI	NTURES APPLIED FOR:									
Investor Category Code: (tick as applic	able)									
Investor Category I ( )										
(Minimum Application of 25 (twenty-f	ive) Debenture(s) and in	multiples of	1 (One)	therea	after)					
Number of Debentures	In words									
Amount Rs.	_ In words Rupees _									
Investor Category II ( )										
(Minimum Application of 100 (hundre	d) Debenture(s) and in m	nultiples of 1	(One) th	ereaft	ter)					
Number of Debentures	In words									
Amount Rs.	_ In words Rupees _									
DETAILS OF PAYMENT:										
Cheque / Demand Draft No	Drawn on						_			
Funds transferred to <b>Centrum Financ</b> i	al Services Limited Debe	enture Issue	Account	t HDF	C Bank	, A/c	No <b>00</b>	60035	01436	<b>87</b> . Dated
Total Amount Enclosed (In Figures)										
(In words)										
FIRST/SOLE APPLICANT'S NAME IN FL										
							l			

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ot as distrib	utors.																		
BE FILLED	IN ON	LY IF TI	HE APF	PLICANT	IS AN	INSTIT	UTION	I / CON	ΛPΑΙ	NY / B	ODY	CORI	POR	ATE	(INC	LUDI	NG S	OCI	ETY)
Name of t	he Au	thorise	ed Sign	natory	esigna	tion					Sign	ature	)						

Unless otherwise requested, the Debentures/NCDs will be issued in dematerialised form. Applicant(s) are required to fill up the following particulars for such issuance:

REQUEST FOR DEBENTURES IN DEMATERIALISED FORM : [●]	
TOTAL NUMBER OF DEBENTURES: [●]	

I/We the undersigned, want to hold the Debentures of the Company in the dematerialised form. Details of my/our Beneficiary Account are given below:

DEPOSITORY PARTICIPANT NAME	[•]
DP-ID	[•]
BENEFICIARY ACCOUNT NUMBER	[•]
NAME OF THE APPLICANT(S	[●]

I/We understand that: (i) in case of allotment of Debentures to me/us, my/our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, (ii) the Applicant must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, (iii) if the names of the Applicant(s) in this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to my/our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole option to reject the application.

I/We understand that in case of allotment of Debentures to me/us, the Applicant must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name in the debenture certificate.

The details mentioned above would be used for all correspondence with the applicants including mailing of Allotment Letters and printing of bank particulars on the refund/interest order (if any). By signing the Application Form, the applicant would have deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue these relevant details. Applicant may note that delivery of Refund Orders/Allotment of Debentures in the Demat Account/Allotment Letters may get delayed if the details provided by the applicant are incorrect. Please note that any such delay shall be at the applicant's sole risk and neither Company nor the Registrars shall be liable to compensate the applicant for any losses caused to the applicant due to any such delay or liable to pay any interest for such delay.

I/We hereby confirm that I/we have reviewed, read and understood the terms and conditions contained in the Shelf Disclosure Document and the Private Placement Offer Letter and found the same acceptable for investment. I/We hereby confirm that we have been explained the nature of these NCDs and I/We understand the nature of the risks inherent in an investment in these NCDs.

I/We understand that the Issuer may communicate to or intimate me / us only by e-mail or facsimile message and I / we undertake to accept the same as a valid communication or intimation as if such communication or intimation had been otherwise hand delivered or delivered by registered post or courier. I / We undertake that upon sale or transfer to subsequent investor or transferee ("Transferee"), I / We shall convey all the terms and conditions contained herein (including the fact that these Debentures cannot be sold to a Non-Resident Indian and/or an Overseas Corporate Body or Foreign Portfolio Investor) to such Transferee. I / We undertake that we shall not sell or transfer the Debentures to a Non-Resident Indian and/or an Overseas Corporate Body and/or Foreign Portfolio Investor. In the event of any Transferee (including any intermediate or final holder of the Debentures) suing the Issuer (or any person acting on its or their behalf) we shall indemnify the Issuer (and all such persons acting on its or their behalf) and also hold the Issuer and each of such person harmless in respect of any claim by any Transferee.

Sole/First Applicant's	Second Applicant's	Third Applicant's
Signature	Signature	Signature

# ACKNOWLEDGEMENT SLIP: Application No.: [●] Date: [●] NCD Series [●] No. of Debentures (in figures) [●] No. of Debentures (in words) [●] Amount (Rs. in figures) [●] Amount (Rs. in words) [●]

For all further correspondence, please contact the Compliance Officer.

# **INSTRUCTIONS**

- **1.** Application must be completed entirely in English, using BLOCK LETTERS.
- **2.** A signature can be made either in English or in any other Indian language.
- **3.** Application forms duly completed in all respects, must be lodged at the Company's Registered Office.
- **4.** All transfers/RTGS must be made payable to "[●]". Details for RTGS payments are mentioned herein below:

Beneficiary Name: [●]
Bank Name: [●]
Account No. : [●]
IFSC Code: [●]

- **5.** Cheques, cash, money orders, postal orders and stock invest will NOT be accepted.
- As a matter of precaution against possible fraudulent encashment of interest warrants due to loss/misplacement, one is requested to mention the full particulars of the bank account, as specified in the application form.
- 7. Interest warrants will then be made out in favour of the bank for credit to one's account. In case the full particulars are not given, cheques will be issued in the name of the applicant at their own risk.
- 8. One should mention their Permanent Account Number or the GIR number allotted under Income-Tax Act, 1961 and the Income-Tax Circle/Ward/District In case where neither the PAN nor GIR number has been allotted, the fact of non-allotment should be mentioned in the application form in the space provided.
- 9. The application would be accepted as per the terms of the issue outlined in the Shelf Disclosure Document / Disclosure Document / Private Placement Offer Letter.
- **10.** The payment(s) towards subscription of the securities shall be made from the bank account(s) of the applicants.

# **ANNEXURE B - CREDIT RATING LETTER AND RATIONALE**



CARE/HO/RL/2020-21/2739
Mr. Ranjan Ghosh
MD and CEO
Centrum Financial Services Limited,
Centrum House, C.S.T. Road,
Vidyanagari Marg, Kalina,
Santacruz (E), Mumbai – 400 098

September 30, 2020

#### **Confidential**

Dear Sir,

# **Credit rating for Long Term Instruments**

On the basis of recent developments including operational and financial performance of your company for FY20 (Audited), our rating committee has reviewed the following ratings:

Instrument	Amount (Rs. crore)	Rating <sup>1</sup>	Rating Action
Market Linked Debentures	442.40 (Reduced from 450 crores)	CARE PP-MLD BBB+; Stable [PP MLD Triple B Plus; Outlook: Stable]	Revised from CARE PP-MLD A-; Negative
Non-Convertible Debentures	150.00	CARE BBB+; Stable [Triple B Plus; Outlook: Stable]	Revised from CARE A-; Negative
Total Instruments	592.40 (Rs. Five Hundred Ninety Two Crore and Forty Lakhs Only)		

- Please arrange to get the rating revalidated, in case the proposed issue is not made within a period of six months.
- In case there is any change in the size or terms of the proposed issue, please get the rating revalidated.

# CARE Ratings Ltd.

 $<sup>^1</sup>$ Complete definitions of the ratings assigned are available at  $\underline{www.careratings.com}$  and in other CARE publications.

<sup>4&</sup>lt;sup>th</sup> Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai - 400 022. Tel.: +91-22- 6754 3456 ② Fax: +91-22- 022 6754 3457 ② www.careratings.com ③ CIN-L67190MH1993PLC071691



4. Please inform us the below-mentioned details of issue immediately, but not later than 7 days from the date of placing the instrument:

Instrument	ISIN	Issue	Coupon	Coupon	Terms of	Redemption	Name and	Details
type		Size	Rate	Payment	Redemption	date	contact	of top 10
		(Rs		Dates			details of	investors
		cr)		550020000000000000000000000000000000000			Debenture	
							Trustee	

- Kindly arrange to submit to us a copy of each of the documents pertaining to the NCD issue, including the offer document and the trust deed.
- CARE reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 7. CARE reserves the right to revise/reaffirm/withdraw the rating assigned as also revise the outlook, as a result of periodic review/surveillance, based on any event or information which in the opinion of CARE warrants such an action. In the event of failure on the part of the entity to furnish such information, material or clarifications as may be required by CARE so as to enable it to carry out continuous monitoring of the rating of the bank facilities, CARE shall carry out the review on the basis of best available information throughout the life time of such bank facilities. In such cases the credit rating symbol shall be accompanied by "ISSUER NOT COOPERATING". CARE shall also be entitled to publicize/disseminate all the afore-mentioned rating actions in any manner considered appropriate by it, without reference to you.
- 8. Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.
- Users of this rating may kindly refer our website <u>www.careratings.com</u> for latest update on the outstanding rating.
- CARE ratings are **not** recommendations to sanction, renew, disburse or recall the concerned bank facilities.

# CARE Ratings Ltd.

4<sup>th</sup> Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai - 400 022. Tel.: +91-22- 6754 3456 Pax: +91-22- 022 6754 3457 www.careratings.com CIN-L67190MH1993PLC071691



If you need any clarification, you are welcome to approach us in this regard.

Thanking you,

Yours faithfully,

[Mohit Dave]
Rating Analyst

Hohit

mohit.dave@careratings.com

[Himanshu Shethia] Associate Director

suttie

himanshu.shethia@careratings.com

# Encl.: As above

#### Disclaimer

CARE's ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE's ratings do not convey suitability or price for the investor. CARE's ratings do not constitute an audit on the rated entity. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE or its subsidiaries/associates may also have other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating/outlook assigned by CARE is, inter-alia, based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE's rating.

Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

#### CARE Ratings Ltd.

4<sup>th</sup> Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai - 400 022. Tel.: +91-22- 6754 3456 ② Fax: +91-22- 022 6754 3457 ② www.careratings.com ② CIN-L67190MH1993PLC071691





# Centrum Financial Services Limited (Revised) October 07, 2020

#### Ratings

Instrumen t	Amount (Rs. crore)	Ratings	Rating Action
Bank Facilities- Term Loan	300 (Rupees three hundred crore only)	CARE BBB+; Stable (Triple B Plus; Outlook: Stable)	Revised from CARE A-; Negative
Market Linked Debentures	442.4 (Rupees four hundred forty two crore forty lakhs only)	CARE PP-MLD BBB+; Stable (PP-MLD Triple B Plus; Outlook: Stable)	Revised from CARE PP- MLD A-; Negative
Non-Convertible Debentures	150 (Rupees hundred and fifty crore only)	CARE BBB+; Stable (Triple B Plus; Outlook: Stable)	Revised from CARE A-; Negative

Details of instruments/facilities in Annexure-1

CARE has revised the long term ratings assigned to Non-Convertible Debentures, Market Linked Debentures and Bank Facilities of Centrum Financial Services Limited (CFSL) and revised the outlook to stable. The revision in rating factors in longer time being taken for stabilization of business model leading to weaker profitability, concentrated resource profile amidst overall tight funding scenario and slower expansion in resource base and entry into newer product segments, i.e. MSME which is yet to be stabilized.

The rating also factors in the presence of the Centrum Group in the financial services segment, with experienced management and comfortable capital adequacy levels of CFSL.

In light of current outbreak of COVID-19 and its impact on the economic activity, the liquidity profile of CFSL is primarily dependent upon collections from supply chain book. As per liquidity statement dated June 30, 2020, CFSL cash and bank balance of Rs.112.38 crores against which company has debt outflows of around Rs.264 crores until December 2020. The company had a cash and bank balance of Rs.168 crores as on September 30, 2020

#### Rating sensitivities

Positive factors - Factors that could lead to positive rating action / upgrade:

- Scaling of loan book size substantially with sustainable profitability
- Demonstrates fund raising ability by raising funds from various sources at competitive rates

Negative factors: Factors that could lead to negative rating action / downgrade:

- Further de growth in loan book
- . No material improvement in profitability in the short to medium term and losses in the short term
- Continuing concentration in resource and product profile and inability to raise funds
- Material deterioration in asset quality beyond 4% on a sustained basis
- Increase in gearing levels beyond 4x.

#### Detailed description of the key rating drivers of CFSL Key rating strengths

#### Established presence of the group in the financial services segment

CFSL was 100% subsidiary of Centrum Capital Limited (CCL). However, the entire shareholding of CFSL was sold by Centrum Capital Limited (CCL) to Centrum Retail Services Limited (CRSL) as on June 30, 2019. CCL holds 94.33% of CRSL and the balance is held by Promoters as on June 30, 2020. The Centrum group has presence across various segments including institutional business (investment banking, institutional broking), wealth management business (private wealth, insurance broking), lending businesses (affordable housing, NBFC and microfinance) and asset management business. Centrum Wealth Management is amongst the top private wealth management firms in India of which the asset under service as on March 31, 2020 stood at Rs.23,100 crores. The group has set-up Centrum Housing Financial Ltd (CHFL) for offering affordable housing loans; CFSL for offering business loans to small and medium enterprises and Centrum Microcredit Pvt. Ltd (CMPL) for providing loans to un-served and under-served borrowers operating small businesses in semi-urban areas.



#### Experienced management

The Centrum group is being led by Mr. Jaspal Bindra, former Asia Pacific CEO at Standard Chartered Bank, in the role of Executive Chairman of the group and the promoter of the group is Mr. Chandir Gidwani.

Mr. Ranjan Ghosh is the MD of CFSL since 2016. He was the former MD and Global Head of Banks, Financial Institutions Group for Standard Chartered Bank. Mr. Saurabh Srivastava is the Head – Credit Risk. He has 184 years of Experience in the banking industry across various functional roles with MNCs and Leading NBFCs like HSBC and Aditya Birla Finance. Each of the business segments is managed by experienced people in the relevant segments. CFSL's Board includes well experience industry experts as independent directors.

#### Comfortable capital adequacy levels

In FY 20, Total Capital Adequacy Ratio (CAR) stood at 25.27% (against the regulatory requirement of 15%) with Tier I CAR at 23.43%. The improvement in the capital adequacy was mainly on account of significant reduction in the size of loan portfolio over FY19. The overall gearing stood at 2.56 times as on March 31, 2020 as compared to 3.79 times as on March 31, 2019. (Compulsory Convertible Debentures amounting to Rs.15.09 crore have been considered as debt in calculations)

#### Key rating weaknesses

#### Longer time being taken for stabilizing of business model

According to the earlier plans, the company was to grow to a substantial size with presence across various segments along with large equity infusion coming from the group. These plans have not materialized as envisaged, and the business model of the company is still not fully stabilized, and sustainability of profits is yet to be seen. The loan book of the company shrunk during the last year with portfolio outstanding reducing from Rs.1,134 crore as on March 31, 2019 to Rs.878 crore as on March 31, 2020

#### Weak Profitability

During FY20, company had total income of Rs.149.42 crore and PAT of Rs.8.23 crore compared to total income of Rs. 101.98 crore and a loss of Rs.8.84 crore during FY19. The net interest income saw a rise but there was also a significant rise in the operating expense thereby reducing the overall profits. The profitability was aided by of gain of around Rs. 11.85 crore due to fall in Nifty in Q4FY20, and is associated with accounting for MLDs and is likely to be reversed subsequently. Overall profit from operations is low and the profitability of the company remains vulnerable to external environment, due to exposure to Real Estate and Commercial Finance sector which are facing significant headwinds. The company has provided for the additional provisions of Rs.5.71 crore as per the RBI requirement from the retained earnings instead of taking it in P&L statement. Thus the ability to improve profitability would continue to remain a key monitor able going forward.

The Yield on Advances stood at 13.45% (previous year 12.16%) and NIM improved to 4.9% for FY20 (previous year 2.72%). The cost of borrowings stood at 10.13% for FY20 as against 10.09% for FY19. However, Opex / Average Assets ratio was relatively higher at 4.09% for FY20 as against 3.36% for FY19, resulting in RoTA of 0.68% for FY20 (previous year -0.93%).

#### Moderate Resource Profile

Post the NBFC crisis in September'18, company was mainly dependent on MLDs as its major source of finance. Post March 2019, CFSL has been raising MLD's of approx. Rs.25-30 crores in each month. Thus, Company has availed minimal loans till end of FY 20 and was largely dependent on MLD's as a source of finance thereby accessing the capital markets. As on March 31, 2020, the borrowings stood at Rs.720 crore. The company had majority of its borrowings through MLD's and term loans in FY20 similar to FY19 with a very small component through Commercial Papers. However, in the past few months, CFSL has been able to raise few facilities from banks. The company in Q1FY21 has started to expand its resource profile and had borrowed through NCD's (most of which are PCG backed NCD's) expanding their resource profile along with MLD's and Term loans. However, this has to be seen on sustained basis. Earlier commitment in terms of equity infusion from the group for future growth did not materialize and the company has not been able to raise equity capital from any other source as well.

At the same time, its funding source is primarily concentrated in PSU Banks. Hence, its ability to expand and diversify its funding base and raise funding from different sources remains a key monitor able going forward. CFSL has been able to raise around Rs. 300 crores in H1FY 21 through various instruments, many of which are from the various schemes ann ounced by the government.

#### Portfolio concentration & seasoning of new products

As on March 31,2020, the outstanding portfolio stood at Rs.878 crore from which, Commercial Finance is around 36% of overall book, Supply Chain Finance (SCF) is around 41%, Real Estate book is around 11%, MSME book is around 4% and Financial Intermediary (FI) book is around 8% of overall book of the business. The company has higher portfolio concentration in Real Estate and Commercial Finance segment. Top 12 exposures are equal to around 83% of Net worth. Going forward, CFSL intends to diversify its portfolio with lower ticket sizes in the SCF and MSMSE portfolio. SCF business continues to show resilience during pandemic. The company is also reducing its commercial finance book and has reduced



it by around Rs.53 crores in the last 6 months through prepayments and assignments. Company is primarily focusing on expanding its portfolio through supply chain through alternate business models and financing including co-lending method, and MSME financing.

The SCF being competitive in nature, it is imperative for CFSL to access funding at relatively lower rates to maintain the spreads on an on-going basis, and CFSL's ability to do the same needs to be monitored.

The other focus area of growth would be MSME, which is more granular and has higher margins. However, this business is in initial phase and it would take time before this becomes profitable due to upfront costs.

These new products lines are expected to improve the granularity of the overall portfolio, however the asset quality performances of these new segments through the cycles remains to be seen.

#### **Moderate Asset Quality**

As on March 31, 2020, the GNPA and NNPA (Principal only) were moderate at 1.99% and 0.74%. Also the company has concentrated exposures in Real Estate and Commercial Finance segments, which are facing significant headwinds in the current challenging economic conditions. There is higher concentration in the loan book as the top 12 exposures are equal to 83% of Net worth as on March 31, 2020. However, the company is planning to grow majorly in MSME and Supply Chain business in the short to medium term, which are more granular and the exposures are not very lumpy.

#### Covid-19 Impact

CFSL has not made any significant disbursals except SCF segment and Commercial Finance segment. Management has conveyed that around 60% of the clients opted for moratorium in Phase 1 and 52% of the client opted for Moratorium in phase 2. Moratorium for RE and CF business was much higher than other segments. Collection efficiency (Actual collections in a month / Scheduled collections before considering moratorium) improved from around 59.4% in April to 100.6% in June 2020 as there were some prepayments and overdue payments. However, the collection efficiency has worsened to some extent to around 72.6% in August 2020. The collection efficiency after considering moratorium for the above mentioned three months were 99.1%, 102.8% and 98.3% respectively. While there has not been any significant impact on asset quality till now, exposures in Real estate and Commercial Finance segments need to be monitored carefully to assess any potential impact on asset quality.

#### Liquidity: Adequate

The Company's ALM profile shows no negative gaps on a cumulative basis as on June 30, 2020 on higher proportion of Supply chain book, which is shortterm in nature. As per liquidity statement dated June 30, 2020, CFSL cash and bank balance of Rs.112.38 crore against which company has debt outflows of around Rs.264 crore until December 2020. The company had a cash and bank balance of Rs.168 crores and undrawn sanctioned bank lines of Rs.90 crores as on September 30, 2020. During September 2020, the company has prepaid debt obligations amounting to Rs.23.50 crore 1-2 months ahead of their due date. The SCF book provides flexibility to the ALM.

Analytical approach: Standalone approach with support from promoters considered.

# Applicable Criteria

Rating Outlook and Credit Watch

CARE's Policy on Default Recognition

Criteria for Non-Banking Financial Companies

Financial ratios - Financial Sector

Consolidation and factoring linkages in rating

Rating Methodology of Market Linked Notes

### **About the Company**

#### CFSL

CFSL, a registered Non-Banking Finance Company was incorporated on 1993 and has lending products such as supply chain, commercial finance, real estate, MSME, and financial intermediary. The company started to grow its portfolio since FY17 and as on March 31, 2020 the total outstanding loan portfolio stood at Rs.878 crore.

Brief Financials (Rs. crore)	FY19(A)	FY20(A)
Total income	101.98	149.42
PAT	-8.84	8.23
Tangible Networth <sup>\$</sup>	267.26	280.62
Loans outstanding	1133.5	877.56
Total Assets	1353,26	1068.76
ROTA (%)	-0.93	0.68

A: Audited

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\$: Compulsory Convertible Debentures amounting to Rs. 15.09 crore have been considered as debt in calculations

All analytical ratios in this release are based on CARE's calculations

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Annexure-1: Details of Instruments/Facilities

ISIN	Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
NA	Bank Facilities-Cash Credit/OD	78	25	78	20	CARE BBB+; Stable
NA	Bank Facilities- Term Loan	79	g <del>t</del>	70	53.22	CARE BBB+; Stable
NA	Bank Facilities-Proposed	- 18	h <del>.</del>	- 18 - 18	226.78	CARE BBB+; Stable
NA:	Non-Convertible Debentures	<del>9</del> 8	84	49	150.00	CARE BBB+; Stable
INE244R07801	Principal Protected-Market Linked Debentures	08-Oct-18	27	06-Nov-20	23.50	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	23-0ct-18	2 <del>7</del>	23-Nov-20	5.05	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	23-Nov-18	19	23-Nov-20	4.58	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	19-Dec-18	**************************************	23-Nov-20	4.79	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	28-Dec-18	8 <del>6</del>	23-Nov-20	8.74	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	08-Jan-19	8 <del>6</del>	23-Nov-20	2.01	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	15-Jan-19	88	23-Nov-20	1.39	CARE PP-MLD BBB+; Stable
INE244R07819	Principal Protected-Market Linked Debentures	12-Feb-19	S <del>é</del>	23-Nov-20	2.34	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	14-Jun-19	92	15-De c-20	2.70	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	04-Jul-19	22	15-De c-20	4.83	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	19-Jul-19	54	15-Dec-20	6.56	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	23-Jul-19	S2	15-De c-20	5.02	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	29-Jul-19	92	15-De c-20	4.65	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	30-Jul-19	35	15-De c-20	2.53	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	01-Aug-19	25	15-De c-20	2.03	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	08-Aug-19	27 27	15-De c-20	4.71	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	20-Aug-19	27	15-Dec-20	4.46	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	27-Aug-19	27	15-Dec-20	5.86	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	06-Sep-19	8 <del>6</del>	15-Dec-20	2.54	CARE PP-MLD BBB+; Stable

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INE244R07876	Principal Protected-Market Linked Debentures	09-Sep-19	ķ <del>ē</del>	15-Dec-20	3.08	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	13-Sep-19	115	15-Dec-20	4.10	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market Linked Debentures	18-Sep-19	8 <del>6</del>	15-Dec-20	1.59	CARE PP-MLD BBB+; Stable
INE244R07876	Principal Protected-Market	20-Sep-19	86	15-Dec-20	2.00	CARE PP-MLD
INE244R07876	Linked Debentures Principal Protected-Market	27-Sep-19	S <del>e</del>	15-Dec-20	1.85	BBB+; Stable CARE PP-MLD
INE244R07876	Linked Debentures Principal Protected-Market	23-Oct-19	se	15-Dec-20	9.62	BBB+; Stable CARE PP-MLD
INE244R07876	Linked Debentures Principal Protected-Market	31-0ct-19	92	15-Dec-20	3.36	BBB+; Stable CARE PP-MLD
INE244R07900	Linked Debentures Principal Protected-Market	08-Oct-19	32	12-May-21	6.85	BBB+; Stable CARE PP-MLD
INE244R07900	Linked Debentures Principal Protected-Market	200 0 200 200 200 200	04			BBB+; Stable CARE PP-MLD
	Linked Debentures Principal Protected-Market	22-Nov-19		12-May-21	3.31	BBB+; Stable CARE PP-MLD
INE244R07900	Linked Debentures Principal Protected-Market	29-Nov-19	32	12-May-21	3.92	BBB+; Stable CARE PP-MLD
INE244R07900	Linked Debentures	23-Jan-20	S <u>Z</u>	12-May-21	2.04	BBB+; Stable
INE244R07900	Principal Protected-Market Linked Debentures	11-Feb-20	25	12-May-21	2.05	CARE PP-MLD BBB+; Stable
NE244R07926	Principal Protected-Market Linked Debentures	29-Apr-20	37	11-Sep-21	1.25	CARE PP-MLD BBB+; Stable
NE244R07884	Principal Protected-Market Linked Debentures	21- Jun-19	ģ <del>ī</del>	28-0ct-21	7.55	CARE PP-MLD BBB+; Stable
INE244R07959	Principal Protected-Market Linked Debentures	18-May-20	g <del>T</del>	03-Jan-22	6.85	CARE PP-MLD BBB+; Stable
INE244R07959	Principal Protected-Market Linked Debentures	28-May-20	22	03-Jan-22	6.85	CARE PP-MLD BBB+; Stable
INE244R07959	Principal Protected-Market Linked Debentures	12-Jun-20	128	03-Jan-22	3.31	CARE PP-MLD BBB+; Stable
INE244R07959	Principal Protected-Market Linked Debentures	16-Jun-20	86	03-Jan-22	5.28	CARE PP-MLD BBB+; Stable
INE244R07827	Principal Protected-Market	02-Nov-18	86	12-May-22	19.55	CARE PP-MLD
INE244R07827	Linked Debentures Principal Protected-Market	12-Dec-18	92	12-May-22	2.57	BBB+; Stable CARE PP-MLD
INE244R07835	Linked Debentures Principal Protected-Market	05-Dec-18	92	14-Jun-22	13.15	BBB+; Stable CARE PP-MLD
	Linked Debentures Principal Protected-Market		32	04-Aug-22	302030	BBB+; Stable CARE PP-MLD
INE244R07843	Linked Debentures Principal Protected-Market	25-Jan-19			18.93	BBB+; Stable CARE PP-MLD
NE244R07843	Linked Debentures Principal Protected-Market	31-Jan-19	54	04-Aug-22	23.43	BBB+; Stable CARE PP-MLD
NE244R07843	Linked Debentures	06-Feb-19	04	04-Aug-22	5.37	BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	28-Feb-19	32	04-Aug-22	14.84	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	15-Mar-19	92	04-Aug-22	2.08	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	26-Mar-19	3 <del>7</del>	04-Aug-22	11.35	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	12-Apr-19	ST.	04-Aug-22	5.61	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	30-Apr-19	S <del>T</del>	04-Aug-22	2.58	CARE PP-MLD BBB+; Stable

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INE244R07843	Principal Protected-Market Linked Debentures	02-May-19	S <del>T</del>	04-Aug-22	2.06	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	24-May-19	XI <del>.</del>	04-Aug-22	8.79	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market	07-Jun-19	86	04-Aug-22	6.25	CARE PP-MLD
INE244R07843	Linked Debentures Principal Protected-Market	12-Jun-19	86	04-Aug-22	2.66	BBB+; Stable CARE PP-MLD
	Linked Debentures Principal Protected-Market					BBB+; Stable CARE PP-MLD
INE244R07843	Linked Debentures	27-Jun-19	88	04-Aug-22	6.30	BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	12-Jul-19	88	04-Aug-22	2.10	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	25-Jul-19	32	04-Aug-22	4.18	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	31-Jul-19	015 20 <b>5</b>	04-Aug-22	7.01	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	02-Aug-19	34	04-Aug-22	3.15	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	22-Aug-19	82	04-Aug-22	6.98	CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market	29-Aug-19	82	04-Aug-22	5.72	CARE PP-MLD
INE244R07843	Linked Debentures Principal Protected-Market Linked Debentures	12-Sep-19	25	04-Aug-22	6.33	BBB+; Stable CARE PP-MLD BBB+; Stable
INE244R07843	Principal Protected-Market Linked Debentures	01-0at-19	35	04-Aug-22	0.93	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	18-0at-19	\$ <del>7</del>	04-Aug-22	1.75	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	25-0a-19	Ş <del>Ţ</del>	04-Aug-22	1.08	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	20-Dec-19	20 <u>0</u>	04-Aug-22	3.43	CARE PP-MLD BBB+; Stable
NE244R07843	Principal Protected-Market Linked Debentures	24-Dec-19	No.	04-Aug-22	3.38	CARE PP-MLD BBB+; Stable
NE244R07868	Principal Protected-Market Linked Debentures	24-Apr-19	86	01-Nov-22	15.94	CARE PP-MLD BBB+; Stable
NE244R07868	Principal Protected-Market Linked Debentures	30-May-19	86	01-Nov-22	5.68	CARE PP-MLD BBB+; Stable
NE244R07868	Principal Protected-Market Linked Debentures	26-Jun-19	S <del>è</del>	01-Nov-22	2.05	CARE PP-MLD BBB+; Stable
NE244R07868	Principal Protected-Market Linked Debentures	17-Jul-19	000 20 <del>2</del>	01-Nov-22	1.77	CARE PP-MLD BBB+; Stable
NE244R07868	Principal Protected-Market Linked Debentures	16-Aug-19	100 20 <del>0</del>	01-Nov-22	2.75	CARE PP-MLD BBB+; Stable
NE244R07892	Principal Protected-Market Linked Debentures	26-Sep-19	04	28-Apr-23	5.97	CARE PP-MLC BBB+; Stable
NE244R07892	Principal Protected-Market Linked Debentures	30-Oct-19	10	28-Apr-23	2.00	CARE PP-MLD BBB+; Stable
NE244R07892	Principal Protected-Market Linked Debentures	20-Nov-19	82	28-Apr-23	2.63	CARE PP-MLD BBB+; Stable
NE244R07918	Principal Protected-Market Linked Debentures	15-Nov-19	92	24-May-23	3.70	CARE PP-MLC BBB+; Stable
NE244R07918	Principal Protected-Market	25-Nov-19	35	24-M ay-23	2.70	CARE PP-MLE
NE244R07918	Linked Debentures Principal Protected-Market	28-Nov-19	8 <del>1</del>	24-May-23	4.01	BBB+; Stable CARE PP-MLD
INE244R07934	Linked Debentures Principal Protected-Market Linked Debentures	30-Apr-20	ST.	08-Nov-23	1.50	BBB+; Stable CARE PP-MLD BBB+; Stable

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INE244R07942	Principal Protected-Market Linked Debentures	08-May-20	S <del>T</del>	16-Nov-23	2.35	CARE PP-MLD BBB+; Stable
INE244R07942	Principal Protected-Market Linked Debentures	22-May-20	137	16-Nov-23	1.51	CARE PP-MLD BBB+; Stable
INE244R07942	Principal Protected-Market Linked Debentures	01-Jun-20	8 <del>1</del>	16-Nov-23	2.82	CARE PP-MLD BBB+; Stable
NA	Principal Protected-Market Linked Debentures(Proposed)	83	8 <del>6</del>	83	20.29	CARE PP-MLD BBB+; Stable

Annexure-2: Rating History of last three years

Sr.	Name of the		Current Rati		Rating history				
No.	Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2020-2021	Date(s) & Rating(s) assigned in 2019-2020	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018	
1.	Fund-based - LT-Term Loan	LT	300.00	CARE BBB+; Stable		1.CARE A-; Negative (09-Oct-19)	1. CARE A-; Stable (06-Jul-18)	82	
2.	Commercial Paper	ST	5	35	1.Withdrawn (29-Sep-20) 2.CARE A2+; (10-Jun-20)	<u></u>	\$5 8	₩.	
3.	Commercial Paper	ST	- S		(5)	1.CARE A2+; (09-Oct-19) 2.Withdrawn (17-Oct-19)	1.CARE A2+ (21-Sep-18) 2.CARE A2+ (24-Aug-18)	· ·	
4.	Market Linked Debenture	LT	Ð	ST.	1.Withdrawn (09-Jul-20) 2.CARE PP- MLD A-; Negative (10-Jun-20)	Ü	5	\$55.	
5.	Market Linked Debenture	LT	42.40 (reduced from Rs.50 crore)	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD A-; Negative (09-Jul-20)	1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (26-Sept-18)	S.	
6.	Market Linked Debenture	LT	50.00	CARE PP- MLD BBB+; Stable		1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (07-Dec-18)	95	
7.	Market Linked Debenture	LT	100.00	CARE PP- MLD BBB+; Stable		1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (18-Feb-19)	**	
8.	Market Linked Debenture	LT	200.00	CARE PP- MLD BBB+; Stable		1. CARE PP- MLD A-; Stable (13-May-19) 2. CARE PP- MLD A-; Negative (09-Oct-19)	¥	27	
9.	Market Linked Debenture	LT	50.00	CARE PP- MLD BBB+; Stable	134.1	1. CARE PP- MLD A-; Stable (16-Dec-19)	35	86	
10.	Non-Convertible Debenture	LT	50.00	CARE BBB+; Stable	1)CARE A-; Negative	#2	35	8 <del>6</del>	

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	2				(18-May-20)		%÷	
11.	Non-Convertible Debenture	LT	100.00	CARE BBB+; Stable	1)CARE A-; Negative (09-July-20)	70	<u>.</u>	17

#### Annexure-3: Complexity level of various instruments rated for this company

Sr. No.	Name of Instrument	Complexity Level
1	Fund-Based-LT-Term Loan	Simple
2	Market Linked Debentures	Highly Complex
3	Non-Convertible Debentures	Simple
4	Commercial Paper	Simple

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications

#### Contact us

#### Media Contact

Mradul Mishra

Contact no. -+91-22-6837 4424

Email ID - mradul mishra@careratings.com

#### Analyst Contact 1

Mr. Himanshu Shethia Contact No.: 9987261161

Email: himanshu.shethia@careratings.com

#### Analyst Contact 2

Mr. Sanjay Agarwal

Contact No.: 91-22-6754 3500 / 582 Email: sanjay.agarwal@careratings.com

#### Relationship Contact

Mr. Ankur Sachdeva

Contact no.: + 91 98196 98985 Email: ankur.sachdeva@careratings.com

#### About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.



#### Disclaimer

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Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

<sup>\*</sup> For detailed Rationale Report and subscription information, please contact us at www.careratings.com



No. CARE/HO/RL/2020-21/2985
Mr. Ranjan Ghosh
MD and CEO
Centrum Financial Services Limited,
Centrum House, C.S.T. Road,
Vidyanagari Marg, Kalina,
Santacruz (E), Mumbai – 400 098

October 21, 2020

#### Confidential

Dear Sir,

# <u>Credit rating for proposed Principal Protected Market Linked Debenture issue</u>

Please refer to your request for rating of proposed Principal Protected Market Linked Debenture issue aggregating to Rs.100 crore of your company.

2. The following ratings have been assigned by our Rating Committee:

Sr. No.	Instrument	Amount (Rs. crore)	Rating <sup>1</sup>	Rating Action
1.	Principal Protected Market Linked Debentures	100.00	CARE PP-MLD BBB+; Stable (Principal Protected- Market Linked Debentures Triple B Plus; Outlook: Stable)	Assigned
	Total Instruments	100.00 (Rs. One Hundred Crore Only)		

- Please arrange to get the rating revalidated, in case the proposed issue is not made within a period of six months from the date of our initial communication of rating to you (i.e. April 20, 2021)
- 4. In case there is any change in the size or terms of the proposed issue, please get the rating revalidated.

# CARE Ratings Ltd.

<sup>&</sup>lt;sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.

<sup>4&</sup>lt;sup>th</sup> Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai - 400 022. Tel.: +91-22- 6754 3456 🛽 Fax: +91-22- 022 6754 3457 🗗 www.careratings.com 🖟 CIN-L67190MH1993PLC071691



5. Please inform us the below-mentioned details of issue immediately, but not later than 7 days from the date of placing the instrument:

Instrument type	ISIN	Issue Size (Rs cr)	Coupon Rate	Coupon Payment Dates	Terms of Redemption	Redemption date	Name and contact details of Debenture Trustee	Details of top 10 investors
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- Kindly arrange to submit to us a copy of each of the documents pertaining to the MLD issue, including the offer document and the trust deed.
- 7. A write-up (press release) on the above rating is proposed to be issued to the press shortly, a draft of which will be provided to you separately. We request you to peruse the document and offer your comments if any. We are doing this as a matter of courtesy to our clients and with a view to ensure that no factual inaccuracies have inadvertently crept in. Kindly revert as early as possible.
- CARE reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 9. CARE reserves the right to revise/reaffirm/withdraw the rating assigned as also revise the outlook, as a result of periodic review/surveillance, based on any event or information which in the opinion of CARE warrants such an action. In the event of failure on the part of the entity to furnish such information, material or clarifications as may be required by CARE so as to enable it to carry out continuous monitoring of the rating of the bank facilities, CARE shall carry out the review on the basis of best available information throughout the life time of such bank facilities. In such cases the credit rating symbol shall be accompanied by "ISSUER NOT COOPERATING". CARE shall also be entitled to publicize/disseminate all the aforementioned rating actions in any manner considered appropriate by it, without reference to you.
- 10. Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades.

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However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

- Users of this rating may kindly refer our website <u>www.careratings.com</u> for latest update on the outstanding rating.
- 12. CARE ratings are **not** recommendations to buy, sell or hold any securities.
- 13. If you need any clarification, you are welcome to approach us in this regard. We are indeed, grateful to you for entrusting this assignment to CARE.

Thanking you,

Yours faithfully,

Mohit Sanjaykumar Dave Analyst

mohit.dave@careratings.com

Himanshu Shantilal Shethia Associate Director

himanshu.shethia@careratings.com

Suttinat

Encl.: As above

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CARE's ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE's ratings do not convey suitability or price for the investor. CARE's ratings do not constitute an audit on the rated entity. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE or its subsidiaries/associates may also have other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is, inter-alia, based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE's rating.

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# Centrum Financial Services Limited October 22, 2020

#### Ratings

Instrumen t	Amount (Rs. crore)	Ratings	Rating Action
Market Linked Debentures (Proposed)	100 (Rupees hundred crore only)	CARE PP-MLD BBB+; Stable (PP-MLD Triple B Plus; Outlook: Stable)	Assigned
Non-Convertible Debentures (Proposed)	200 (Rupeestwo hundred crore only)	CARE BBB+; Stable (Triple B Plus; Outlook: Stable)	Assigned

Details of instruments/facilities in Annexure-1

The rating factors in longer time being taken for stabilization of business model leading to weaker profitability, concentrated resource profile amidst overall tight funding scenario and slower expansion in resource base and entry into newer product segments, i.e. MSME which is yet to be stabilized.

The rating also factors in the presence of the Centrum Group in the financial services segment, with experienced management and comfortable capital adequacy levels of CFSL.

In light of current outbreak of COVID-19 and its impact on the economic activity, the liquidity profile of CFSL is primarily dependent upon collections from supply chain book. As per liquidity statement dated June 30, 2020, CFSL cash and bank balance of Rs.112.38 crores against which company has debt outflows of around Rs.264 crores until December 2020. The company had a cash and bank balance of Rs.168 crores as on September 30, 2020

#### Rating sensitivities

Positive factors - Factors that could lead to positive rating action / upgrade:

- · Scaling of loan book size substantially with sustainable profitability
- Demonstrates fund raising ability by raising funds from various sources at competitive rates

Negative factors: Factors that could lead to negative rating action / downgrade:

- Further de growth in loan book
- No material improvement in profitability in the short to medium term and losses in the short term
- Continuing concentration in resource and product profile and inability to raise funds
- Material deterioration in asset quality beyond 4% on a sustained basis
- Increase in gearing levels beyond 4x.

#### Detailed description of the key rating drivers of CFSL Key rating strengths

#### Established presence of the group in the financial services segment

CFSL was 100% subsidiary of Centrum Capital Limited (CCL). However, the entire shareholding of CFSL was sold by Centrum Capital Limited (CCL) to Centrum Retail Services Limited (CRSL) as on June 30, 2019. CCL holds 94.33% of CRSL and the balance is held by Promoters as on June 30, 2020. The Centrum group has presence across various segments including institutional business (investment banking, institutional broking), wealth management business (private wealth, insurance broking), lending businesses (affordable housing, NBFC and microfinance) and asset management business. Centrum Wealth Management is amongst the top private wealth management firms in India of which the asset under service as on March 31, 2020 stood at Rs.23,100 crores. The group has set-up Centrum Housing Financial Ltd (CHFL) for offering affordable housing loans; CFSL for offering business loans to small and medium enterprises and Centrum Microcredit Pvt. Ltd (CMPL) for providing loans to un-served and under-served borrowers operating small businesses in semi-urban areas.

#### Experienced management

The Centrum group is being led by Mr. Jaspal Bindra, former Asia Pacific CEO at Standard Chartered Bank, in the role of Executive Chairman of the group and the promoter of the group is Mr. Chandir Gidwani.

Mr. Ranjan Ghosh is the MD of CFSL since 2016. He was the former MD and Global Head of Banks, Financial Institutions Group for Standard Chartered Bank. Mr. Saurabh Srivastava is the Head — Credit Risk. He has 184 years of Experience in the banking industry across various functional roles with MNCs and Leading NBFCs like HSBC and Aditya Birla Finance. Each of the business segments is managed by experienced people in the relevant segments. CFSL's Board includes well experience industry experts as independent directors.



#### Comfortable capital adequacy levels

In FY 20, Total Capital Adequacy Ratio (CAR) stood at 25.27% (against the regulatory requirement of 15%) with Tier I CAR at 23.43%. The improvement in the capital adequacy was mainly on account of significant reduction in the size of loan portfolio over FY19. The overall gearing stood at 2.56 times as on March 31, 2020 as compared to 3.79 times as on March 31, 2019. (Compulsory Convertible Debentures amounting to Rs.15.09 crore have been considered as debt in calculations)

#### Key rating weaknesses

#### Longer time being taken for stabilizing of business model

According to the earlier plans, the company was to grow to a substantial size with presence across various segments along with large equity infusion coming from the group. These plans have not materialized as envisaged, and the business model of the company is still not fully stabilized, and sustainability of profits is yet to be seen. The loan book of the company shrunk during the last year with portfolio outstanding reducing from Rs.1,134 crore as on March 31, 2019 to Rs.878 crore as on March 31, 2020

#### Weak Profitability

During FY20, company had total income of Rs.149.42 crore and PAT of Rs.8.23 crore compared to total income of Rs. 101.98 crore and a loss of Rs.8.84 crore during FY19. The net interest income saw a rise but there was also a significant rise in the operating expense thereby reducing the overall profits. The profitability was aided by of gain of around Rs. 11.85 crore due to fall in Nifty in Q4FY20, and is associated with accounting for MLDs and is likely to be reversed subsequently. Overall profit from operations is low and the profitability of the company remains vulnerable to external environment, due to exposure to Real Estate and Commercial Finance sector which are facing significant headwinds. The company has provided for the additional provisions of Rs.5.71 crore as per the RBI requirement from the retained earnings instead of taking it in P&L statement. Thus the ability to improve profitability would continue to remain a key monitor able going forward.

The Yield on Advances stood at 13.45% (previous year 12.16%) and NIM improved to 4.9% for FY20 (previous year 2.72%). The cost of borrowings stood at 10.13% for FY20 as against 10.09% for FY19. However, Opex / Average Assets ratio was relatively higher at 4.09% for FY20 as against 3.36% for FY19, resulting in RoTA of 0.68% for FY20 (previous year -0.93%).

#### Moderate Resource Profile

Post the NBFC crisis in September'18, company was mainly dependent on MLDs as its major source of finance. Post March 2019, CFSL has been raising MLD's of approx. Rs.25-30 crores in each month. Thus, Company has availed minimal loans till end of FY 20 and was largely dependent on MLD's as a source of finance thereby accessing the capital markets. As on March 31, 2020, the borrowings stood at Rs.720 crore. The company had majority of its borrowings through MLD's and term loans in FY20 similar to FY19 with a very small component through Commercial Papers. However, in the past few months, CFSL has been able to raise few facilities from banks. The company in Q1FY21 has started to expand its resource profile and had borrowed through NCD's (most of which are PCG backed NCD's) expanding their resource profile along with MLD's and Term loans. However, this has to be seen on sustained basis. Earlier commitment in terms of equity infusion from the group for future growth did not materialize and the company has not been able to raise equity capital from any other source as well.

At the same time, its funding source is primarily concentrated in PSU Banks. Hence, its ability to expand and diversify its funding base and raise funding from different sources remains a key monitor able going forward. CFSL has been able to raise around Rs. 300 crores in H1FY 21 through various instruments, many of which are from the various schemes announced by the government.

#### Portfolio concentration & seasoning of new products

As on March 31,2020, the outstanding portfolio stood at Rs.878 crore from which, Commercial Finance is around 36% of overall book, Supply Chain Finance (SCF) is around 41%, Real Estate book is around 11%, MSME book is around 4% and Financial Intermediary (FI) book is around 8% of overall book of the business. The company has higher portfolio concentration in Real Estate and Commercial Finance segment. Top 12 exposures are equal to around 83% of Net worth. Going forward, CFSL intends to diversify its portfolio with lower ticket sizes in the SCF and MSMSE portfolio. SCF business continues to show resilience during pandemic. The company is also reducing its commercial finance book and has reduced it by around Rs.53 crores in the last 6 months through prepayments and assignments. Company is primarily focusing on expanding its portfolio through supply chain through alternate business models and financing including co-lending method, and MSME financing.

The SCF being competitive in nature, it is imperative for CFSL to access funding at relatively lower rates to maintain the spreads on an on-going basis, and CFSL's ability to do the same needs to be monitored.

The other focus area of growth would be MSME, which is more granular and has higher margins. However, this business is in initial phase and it would take time before this becomes profitable due to upfront costs.

These new products lines are expected to improve the granularity of the overall portfolio, however the asset quality performances of these new segments through the cycles remains to be seen.



#### **Moderate Asset Quality**

As on March 31, 2020, the GNPA and NNPA (Principal only) were moderate at 1.99% and 0.74%. Also the company has concentrated exposures in Real Estate and Commercial Finance segments, which are facing significant headwinds in the current challenging economic conditions. There is higher concentration in the loan book as the top 12 exposures are equal to 83% of Net worth as on March 31, 2020. However, the company is planning to grow majorly in MSME and Supply Chain business in the short to medium term, which are more granular and the exposures are not very lumpy.

#### Covid-19 Impact

CFSL has not made any significant disbursals except SCF segment and Commercial Finance segment. Management has conveyed that around 60% of the clients opted for moratorium in Phase 1 and 52% of the client opted for Moratorium in phase 2. Moratorium for RE and CF business was much higher than other segments. Collection efficiency (Actual collections in a month / Scheduled collections before considering moratorium) improved from around 59.4% in April to 100.6% in June 2020 as there were some prepayments and overdue payments. However, the collection efficiency has worsened to some extent to around 72.6% in August 2020. The collection efficiency after considering moratorium for the above mentioned three months were 99.1%, 102.8% and 98.3% respectively. While there has not been any significant impact on asset quality till now, exposures in Real estate and Commercial Finance segments need to be monitored carefully to assess any potential impact on asset quality.

#### Liquidity: Adequate

The Company's ALM profile shows no negative gaps on a cumulative basis as on June 30, 2020 on higher proportion of Supply chain book, which is shortterm in nature. As per liquidity statement dated June 30, 2020, CFSL cash and bank balance of Rs.112.38 crore against which company has debt outflows of around Rs.264 crore until December 2020. The company had a cash and bank balance of Rs.168 crores and undrawn sanctioned bank lines of Rs.90 crores as on September 30, 2020. During September 2020, the company has prepaid debt obligations amounting to Rs.23.50 crore 1-2 months ahead of their due date. The SCF book provides flexibility to the ALM.

Analytical approach: Standalone approach with support from promoters considered.

#### **Applicable Criteria**

Rating Outlook and Credit Watch
CARE's Policy on Default Recognition
Criteria for Non-Banking Financial Companies
Financial ratios — Financial Sector
Consolidation and factoring linkages in rating
Rating Methodology of Market Linked Notes

#### About the Company

#### CFSL

CFSL, a registered Non-Banking Finance Company was incorporated on 1993 and has lending products such as supply chain, commercial finance, real estate, MSME, and financial intermediary. The company started to grow its portfolio since FY17 and as on March 31, 2020 the total outstanding loan portfolio stood at Rs.878 crore.

Brief Financials (Rs. crore)	FY19(A)	FY20(A)
Total income	101.98	149.42
PAT	-8.84	8.23
Tangible Networth <sup>\$</sup>	267.26	280.62
Loans outstanding	1133.5	877.56
Total Assets	1353.26	1068.76
ROTA (%)	-0.93	0.68

A: Audited

\$: Compulsory Convertible Debentures amounting to Rs. 1.5.09 crore have been considered as debt in calculations All analytical ratios in this release are based on CARE's calculations

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2





# Press Release

# Annexure-1: Details of Instruments/Facilities

ISIN	Name of the Instrumen t	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
NA	Market Linked Debentures (Proposed)		27	75	100	CARE PP-MLD BBB+; Stable
NA	Non-Convertible Debentures (Proposed)		8 SE	<b>1</b> 11	200	CARE BBB+; Stable

Annexure-2: Rating History of last three years

		Current Ratings			Rating history			
Sr. No.	Name of the Instrumen t/Bank Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2020-2021	Date(s) & Rating(s) assigned in 2019-2020	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018
1.	Fund-based - LT-Term Loan	LT	300.00	CARE BBB+; Stable	1. CARE BBB+; Stable (07-Oct-20)	1.CARE A-; Negative (09-Oct-19)	1. CARE A-; Stable (06-Jul-18)	2
2.	Commercial Paper	ST	it.	ST.	1.Withdrawn (29-Sep-20) 2.CARE A2+; (10-Jun-20)	5.	8	3 <b>1</b>
3.	Commercial Paper	ST	ii <del>t</del>	## ##	<b>7</b> 45	1.CARE A2+; (09-Oct-19) 2.Withdrawn (17-Oct-19)	1.CARE A2+ (21-Sep-18) 2.CARE A2+ (24-Aug-18)	HF.
4.	Market Linked Debenture	LT	100.00	CARE PP- MLD BBB+; Stable	<del>3</del> 8	В	*	8 <del>6</del>
5.	Market Linked Debenture	LT	92	529	1.Withdrawn (09-Jul-20) 2.CARE PP- MLD A-; Negative (10-Jun-20)	¥	-	S <del>ē</del>
6.	Market Linked Debenture	LT	42.40	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD BBB+; Stable (07-Oct-20) 2.CARE PP- MLD A-; Negative (09-Jul-20)	1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (26-Sept-18)	324
7.	Market Linked Debenture	LT	50.00	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD BBB+; Stable (07-Oct-20)	1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (07-Dec-18)	<u> 22</u>
8.	Market Linked Debenture	LT	100.00	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD BBB+; Stable (07-Oct-20)	1. CARE PP- MLD A-; Negative (09-Oct-19)	1. CARE PP- MLD A-; Stable (18-Feb-19)	25
9.	Market Linked Debenture	LT	200.00	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD BBB+; Stable	1. CARE PP- MLD A-; Stable	5	ST.



					(07-Oct-20)	(13-May-19) 2. CARE PP- MLD A-; Negative (09-Oct-19)		
10.	Market Linked Debenture	LT	50.00	CARE PP- MLD BBB+; Stable	1. CARE PP- MLD BBB+; Stable (07-Oct-20)	1. CARE PP- MLD A-; Stable (16-Dec-19)	19	S <del>t</del>
11.	Non-Convertible Debenture	LT	50.00	CARE BBB+; Stable	1. CARE BBB+; Stable (07-Oct-20) 2)CARE A-; Negative (18-May-20)	21	æ	27
12.	Non-Convertible Debenture	ĹΤ	100.00	CARE BBB+; Stable	1. CARE BBB+; Stable (07-Oct-20) 2)CARE A-; Negative (09-July-20)	29	발	82
13.	Non-Convertible Debenture	LT	200.00	CARE BBB+; Stable	78	-	15	<del>ूट</del> १६

### Annexure-3: Complexity level of various instruments rated for this company

Sr. No.	Name of Instrument	Complexity Level	
1	Fund-Based-LT-Term Loan	Simple	
2	Market Linked Debentures	Highly Complex	
3	Non-Convertible Debentures	Simple	
4	Commercial Paper	Simple	

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarification

#### Contact us

#### Media Contact

Mradul Mishra

Contact no. -+91-22-6837 4424

Email ID - mradul.mishra@careratings.com

# Analyst Contact 1

Mr. Himanshu Shethia Contact No.: 9987261161

Email: himanshu.shethia@careratings.com

## Analyst Contact 2

Mr. Sanjay Agarwal

Contact No.: 91-22-6754 3500 / 582 Email: <u>sanjay.agarwal@careratings.com</u>

#### Relationship Contact

Mr. Ankur Sachdeva

Contact no.: + 91 98196 98985

Email: ankur.sachdeva@careratings.com

Page 5 of 6



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<sup>\*</sup> For detailed Rationale Report and subscription information, please contact us at www.careratings.com

#### ANNEXURE C - CONSENT LETTER OF DEBENTURE TRUSTEE



12690/CL/MUM/20-21/DEB/131 Date: Nov 19, 2020

Centrum Financial Services Limited Centrum House, CST Road, Vidhiyanagri ma, Santacruz (East), Mumbai, Maharashtra - 400098, India

Kind Attn: Ms. Archana Goyal

Sub: Consent to act as Debenture Trustee for Secured Listed Market-Linked Debentures aggregating to Rs. 120.00 Crores

Dear Maam,

This is with reference to our conversation regarding appointment of Beacon Trusteeship Limited as Debenture Trustee for Secured Listed Market-Linked Debentures aggregating to Rs. 120.00 Crores

In this regards it would indeed be our pleasure to be associated with your esteemed organization as Debenture Trustee. In this connection, we confirm our acceptance to act as Debenture Trustee for the same.

We are also agreeable for inclusion of our name as trustees in the Company's offer document/disclosure document/ listing application/any other document to be filed with the Stock Exchange(s) or any other authority as required.

Looking forward to a long and fruitful association with your esteemed organization.

Yours faithfully,

For Beacon Trusteeship Limited

Authorised Signatory

# ANNEXURE D – CONSENT LETTER OF THE REGISTRAR TO THE ISSUE

# **NSDL Database Management Limited**



November 19, 2020

Ms. Archana Goyal Company Secretary Centrum Financial Service Limited Centrum House, CST Road, Vidyanagari Marg, Kalina Santacruz (East) Mumbai – 400 098

Dear Sir,

This has reference to your email dated November 19, 2020 regarding consent letter for debenture issue. We are happy to act as Registrar & Transfer Agent for PRINCIPAL PROTECTED, SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE, MARKET LINKED DEBENTURES AMOUNTING UPTO RS. 120 CRORES.

We hereby give our consent to include our name in the Disclosure Document for the PRINCIPAL PROTECTED, SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE, MARKET LINKED DEBENTURES AMOUNTING UPTO RS. 120 CRORES.

Our SEBI registration is INR000004181.

Yours faithfully

For NSDL Database Management Ltd.

MAKSOOD de Novo cuse man ZAHRKHAN DE MATTER

Maksood Khan Sr. Manager



#### ANNEXURE E - RESOLUTION PASSED AT THE ANNUAL GENERAL MEETING

CERTIFIED TRUE COPY OF THE SPECIAL RESOLUTION PASSED AT THE ANNUAL GENERAL MEETING OF CENTRUM FINANCIAL SERVICES LIMITED HELD ON FRIDAY, JULY 31, 2020 AT 11.00 A.M. AT CENTRUM HOUSE, C.S.T ROAD, VIDYANAGARI MARG, KALINA, SANTACRUZ (EAST), MUMBAI – 400098.

#### APPROVAL FOR FURTHER ISSUE OF SECURITIES

"RESOLVED THAT subject to the provisions of the RBI guidelines, as amended from time to time including its circulars issued from time to time and in accordance with the provisions of Section 42, 62(1)(a), 62(1)(c), 71 and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Share Capital and Debentures) Rules 2014, the Companies (Prospectus and Allotment of Securities) Rules, 2014 including any statutory modifications or reenactment thereof, for the time being in force, to the extent notified and in effect, the relevant provisions of the Securities Contracts (Regulation) Act, 1956, as amended ("SCRA"), and the rules framed thereunder, and the applicable statutes, rules, regulations, guidelines, notifications, press notes and circulars, if any, issued by the Government of India ('GOI'), the Reserve Bank of India or any other competent authorities (collectively, the "Regulatory Authorities"), from time to time, to the extent applicable, the provisions of the Memorandum and Articles of Association of the Company, and subject to approvals as might be required of RBI, stock exchanges and/or other relevant statutory, regulatory, judiciary or governmental authorities ("Concerned Authorities") in this regard and further subject to such modifications as might be prescribed while granting such approvals, and which may be agreed to by the Board of Directors of the Company or any Committee of the Board , which may be constituted or in existence (herein after together referred to as the "Board"), approval of the shareholders be and is hereby given to create, offer, issue and allot, by issue of any securities on private placement or preferential allotment basis or through other modes, for cash or for consideration other than cash, at par or at premium or at discount as may be decided by the Board, in one or more tranches, to such persons or entities, including companies, financial institutions, insurance companies, mutual funds, pension/ provident funds and individuals, as the case may be or such other entities as the Board may decide so, however that the aggregate value/ amount of funds from any such offering(s) whether in one or more tranches, shall not exceed Rs. 1000 Crore (Rupees One Thousand Crore Only);

**RESOLVED FURTHER THAT** for the purpose of giving effect to any offer, issue, transfer or allotment of securities, the Board be and is hereby authorized to take all the necessary steps and to do all such acts, deeds, matters and things as may be deemed necessary, desirable, proper or expedient for the purpose of giving effect to this Resolution and for matters connected therewith or incidental thereto;

**RESOLVED FURTHER THAT** the Board/ Committee of the Board be and is hereby authorized to delegate all or any of its powers herein conferred to any one or more officers of the Company / Group Company;

**RESOLVED FURTHER THAT** a copy of the resolution duly certified to be true by any one of the Directors or the Company Secretary, if any, be forwarded for submission to various Authorities."

CERTIFIED TO BE TRUE
FOR CENTRUM FINANCIAL SERVICES LIMITED

Sd/-ARCHANA GOYAL COMPANY SECRETARY

#### **ANNEXURE F - BOARD RESOLUTION OF THE COMPANY**

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING (Q1/1/2020-21) OF THE BOARD OF DIRECTORS OF CENTRUM FINANCIAL SERVICES LIMITED HELD THROUGH VIDEO CONFERENCING ON THURSDAY, MAY 14, 2020, AT 10:40 A.M. AT CENTRUM HOUSE, C.S.T. ROAD, VIDYANAGARI MARG, KALINA, SANTACRUZ (EAST), MUMBAI-400098

"RESOLVED THAT pursuant to Section 42, 62, 71, 179 and other applicable provisions, if any, of the Companies Act, 2013 (the "Act") read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014, any other applicable provisions under the Act, Securities and Exchange Board of India Act, 1992, Securities Contract Regulation Act, 1956, SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 (including any statutory modification(s) thereto or re-enactment(s) thereof for the time being in force), as may be amended from time to time, SEBI (Issue and Listing of Debt Securities) Regulations, 2008 (including any statutory modification(s) thereto or re-enactment(s) thereof for the time being in force), as may be amended from time to time, the Depositories Act, 1996, Indian Stamp Act 1899, and/or the Rules, Regulations, Guidelines and Circulars issued thereunder and subject to the Reserve Bank of India regulations/ guidelines/circulars, the Memorandum and Articles of Association of the Company, the provisions of listing agreement entered into/ to be entered into with any stock exchange/s, and subject to any other regulations, consents, permissible approvals and sanctions, if any, as may be necessary and subject to such conditions, if any, as may be laid down by any other authority and in accordance with the approval of the Members at their Annual General Meeting held on August 06, 2019, approval of the Board be and is hereby given to create, offer, issue, allot, list, seek rating, redeem, pay interest, etc., by issue of rated/ unrated or listed/ unlisted or structured/ unstructured securities, which may be secured/unsecured, convertible/non-convertible ("Securities") and as may be decided by the Board/ Finance Committee to such persons or entities, including companies, financial institutions, insurance companies, mutual funds, pension/ provident funds and individuals, as the case may be or such other entities as the Board/ Finance Committee may decide so, however that the aggregate amount of funds from any such offering(s), whether in one or more tranches, shall not exceed Rs. 300 Crore (Rupees Three Hundred Crores Only);

**RESOLVED FURTHER THAT** without prejudice to the aforesaid limit, the Company may continue to create, offer, issue, allot, list, seek rating, redeem, pay interest, etc. the outstanding unissued Securities pursuant to the resolution passed by the Finance Committee dated November 15, 2019;

**RESOLVED FURTHER THAT** the Finance Committee of the Company be and is hereby authorised to decide the terms and conditions of the offer, the opening and closing of the offer, transfer or allotment of securities, listing/delisting of securities, redemption, interest payment, roll-over, deciding/revising other terms etc., and to take all the necessary steps and to do all such acts, deeds, matters and things as may be deemed necessary, desirable, proper or expedient for the purpose of giving effect to this resolution and for matters connected therewith or incidental thereto;

**RESOLVED FURTHER THAT** the Finance Committee be and is hereby authorized to open one or more bank accounts in the name of the Company in Indian currency or foreign currency (ies) with such bank or banks in India as may be required in connection with the aforesaid issue, subject to requisite approvals from Reserve Bank of India, if any, any one of the Directors, CFO or Company Secretary of the Company or any other officer as may be authorized by the Finance Committee be and are hereby authorized to sign and execute the application forms and other documents required for opening the account, to operate the said account, and to give such instructions including closure thereof as may be required and deemed appropriate by these signatories, and that the said bank/s be and is/are hereby authorized to honor all cheques and other negotiable instruments drawn, accepted or endorsed and instructions given by the aforesaid signatories on behalf of the Company;

**RESOLVED FURTHER THAT** the Finance Committee be and is hereby authorized to do such acts, deeds and things as the Finance Committee in its absolute discretion deems necessary or desirable in connection with the offer of the Securities, including, without limitation, the following:

- i. finalization of the quantum and terms of offer of the Securities;
- ii. finalization of the allotment of the Securities on the basis of the bids/applications received;
- iii. approval of the preliminary and final offer document (including amending, varying or modifying the same, as may be considered desirable or expedient) as finalized in accordance with all applicable statutory and/or regulatory requirements;
- iv. acceptance and appropriation of the proceeds of the issue of the Securities;
- v. authorization of the maintenance of a register of holders of the Securities;
- vi. appointing intermediaries, RTAs, Debenture Trustees, rating agencies, etc., and finalising terms of their appointment;
- vii. authorization of any Director or Directors of the Company or other officer or officers of the Company/ Centrum Group, to do such acts, deeds and things as authorized person in its absolute discretion may deem necessary or desirable in connection with the issue and allotment of the Securities;
- viii. seeking, if required, the consent of the Company's lenders, or any other entities from whom consent may be required.
- ix. giving or authorizing the giving by concerned persons of such consents and authorities as may be required from time to time; and deciding the pricing and terms of the Securities, and all other related matters;

**RESOLVED FURTHER THAT** the Finance Committee be and is hereby authorized to delegate all or any of its powers herein conferred to any one or more officers of the Company/ Group Company;

**RESOLVED FURTHER THAT** the common seal of the Company, if required, to be affixed in India on any agreement, undertaking, deed or any other document, the same is to be affixed in the presence of anyone of the directors of the company or anyone of the authorized officers of the company in accordance with the Articles of the Association of the Company;

**RESOLVED FURTHER THAT** a copy of the resolution duly certified to be true by any one of the Directors or the Company Secretary, if any, be forwarded for submission to various Authorities."

#### ANNEXURE G - RESOLUTION OF THE FINANCE COMMITTEE OF THE ISSUER

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING OF THE FINANCE COMMITTEE OF CENTRUM FINANCIAL SERVICES LIMITED HELD ON NOVEMBER 19, 2020 AT CENTRUM HOUSE, C.S.T. ROAD, VIDYANAGARI MARG, KALINA, SANTACRUZ (EAST), MUMBAI – 400 098.

"RESOLVED THAT pursuant to Section 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 (the "Act") read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014, any other applicable provisions under the Act, Securities and Exchange Board of India Act, 1992, Securities Contract Regulation Act, 1956, SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 (including any statutory modification(s) thereto or re-enactment(s) thereof for the time being in force), as may be amended from time to time, SEBI (Issue and Listing of Debt Securities) Regulations, 2008 (including any statutory modification(s) thereto or re-enactment(s) thereof for the time being in force), as may be amended from time to time, the Depositories Act, 1996, Indian Stamp Act 1899, and/or the Rules, Regulations, Guidelines and Circulars issued thereunder and subject to the Reserve Bank of India regulations/ guidelines, the Memorandum and Articles of Association of the Company, the provisions of Uniform Listing Agreement entered into with the Bombay Stock Exchange Limited ("BSE"), and subject to such consents, permissible approvals and sanctions, if any, as may be necessary and subject to such conditions, if any, as may be laid down by any other authority and in accordance with the approval of members of the Company at their Annual General Meeting held on July 31, 2020 and powers given by the Board of Directors at their meeting held in May 14, 2020 ("Board"), the consent of the Committee be and is hereby given to the offer and allocation of Principal Protected, Secured, Rated, Listed, Redeemable, Non-Convertible, Market Linked Debentures amounting up to Rs. 120,00,00,000/- (Rupees One Hundred and Twenty Crores Only) (MLDs) of face value Rs. 1,00,000/- (Rupees One Lakh only) per MLD for cash at par/premium/discount on a private placement basis (the "offer") to such person i.e. Companies, Bodies Corporates (incorporated in India)/Financial Institutions/NBFCs/Statutory Corporations including Public Sector Undertakings, Commercial Banks, Resident Individuals (including Partnership Firms and HUF), Regional Rural Banks, Insurance Companies, Mutual Funds/Alternative Investment Fund (AIF) and any other Investors authorized/permitted to invest in accordance with the eligibility criteria applicable to them respectively as per current regulations on such terms and conditions as may be approved by the Committee from time to time;

**RESOLVED FURTHER THAT** the Company Secretary may be appointed as Compliance Officer for the issue under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other applicable regulations and shall undertake the responsibilities as listed in the regulation;

**RESOLVED FURTHER THAT** consent of the Committee be and is hereby given for appointment of NSDL Database Management Limited as the Registrar & Transfer Agent (RTA) for the MLDs, at a fees as may be mutually agreed between the Company and the RTA;

**RESOLVED FURTHER THAT** consent of the Committee be and is hereby given for appointment of Beacon Trusteeship Limited as Debenture Trustee for the proposed MLDs on private placement basis at a fees as may be mutually agreed between the Company and the Debenture Trustee;

**RESOLVED FURTHER THAT** appointment of CARE Ratings Limited be and is hereby ratified as Credit Rating Agency for the proposed MLD issuance of up to Rs. 120,00,00,000/- (Rupees One Hundred and Twenty Crores Only) on private placement basis;

**RESOLVED FURTHER THAT** consent of the Committee be and is hereby given for appointment of Centrum Investment Advisors Limited as Arrangers to the Issue;

**RESOLVED FURTHER THAT** the Company do hereby create pari passu mortgage/create charge over the Company's immovable property located at Chennai, or such other immovable property as may be acceptable to the Debenture Trustee, Identified Receivables (excluding receivables of the Company arising from supply chain lending business portfolio and Commercial Paper Assets) and cash;

**RESOLVED FURTHER THAT** the Shelf Disclosure Document for the private placement of MLDs, the draft of which is placed before the Committee be and is hereby approved;

**RESOLVED FURTHER THAT** any one of the Directors, or Company Secretary and Compliance Officer or Chief Financial Officer ("Authorized Persons") of the Company be and are hereby severally authorized to *inter-alia* do the following:

- to appoint, decide and amend the fees of intermediaries as may be required;
- to appoint, decide and amend the fees of Arrangers to the Issue, as may be required;
- to seek admission of securities with CDSL/NSDL;
- to make an application to BSE for listing and trading of the said Debentures and execute, sign and file various documents, applications, papers, documents, undertakings and deeds as may be deemed necessary, and to make such alterations thereon;
- to decide on the property/security for which charge is to be created and to create charge on the assets/properties of the Company as may be required, in favour of Debenture Trustee;
- to obtain valuation report, if required;
- to fund amounts towards the debenture redemption reserve as and when required in accordance with the provisions of the Act and the rules therein;
- to file all necessary forms, returns, documents etc. with the relevant Registrar of Companies ("ROC"), stock exchange, the Securities and Exchange Board of India (the "SEBI"), the sub-registrar of assurances, and any other government/quasi-governmental authorities, bank(s) etc. as may be required;
- to sign and execute disclosure, supplementary documents or any documents, forms, papers etc. as may be required and to do all such acts, deeds, matters and things as may be necessary, required or incidental to give effect to above resolutions;
- to undertake all acts pertaining to providing any assets/ property as security;
- to modify terms, negotiate, and carry out all functions related to the Issue;
- to modify, finalize, execute, sign, stamp various agreements, deeds, documents, undertakings, declarations including necessary agreement with the RTA, tripartite agreement with NSDL and CDSL, debenture trust deed, any security document/s, agreement(s), undertaking(s) or any other documents and get those registered with any ROC, sub-registrar, governmental/quasi-governmental or non-governmental authorities as may be required anywhere in India;
- to represent the Company and appear before any statutory authority, including ROC, sub-registrar, governmental or non-governmental authorities, banks, trustee, financial institutions, etc. as may be required
- to give certified copies of any documents, papers, resolutions including this resolution, forms etc. required to be submitted to any ROC, sub-registrar, governmental or non-governmental authorities, banks, trustee, financial institutions, etc.;
- to do all such acts, deeds and things as may be necessary, required or incidental to give effect to this resolution and to solve any doubts or questions which may arise pertaining thereto;

RESOLVED FURTHER THAT the approval of the Committee be and is hereby given to any one of the aforesaid Authorised Persons of the Company or Mr. Chirag Doshi or Mr. Sunny Sabharwal or Mr. Bharat Mehra or Ms. Niketa Kothari or Ms. Petal Velladares or Mr. Raj Kumar or Mr. Sundararajan Gopalan or Mr. Harini Rajendran or Ms. Vijay Laxmi (collectively referred to as "Authorized Signatories") to severally negotiate, finalise and execute or ratify, on behalf of the Company, inter alia, the Debenture Trustee Agreement for the appointment of the Debenture Trustee, the Debenture Trust Deed, setting out inter alia the terms upon which the Debentures are being issued, the security document(s), including inter alia, the Deed of Hypothecation, for the creation of Security, or any such other documents and to do all such acts, deeds and things as may be necessary or expedient to implement this resolution including the registration (if required) and perfection of the Security in accordance with applicable law and to do and execute all acts and deeds as may be required by the Debenture Trustee in connection with the aforesaid;

**RESOLVED FURTHER THAT** any one of the aforesaid Authorized Signatories be and are hereby authorized to affix the common seal of the Company, if required, to any of the aforesaid documents who shall sign the same in token thereof and are further authorized to carry the common seal to any place in India for affixing the same on any document, if required;

**RESOLVED FURTHER THAT** that a copy of this resolution duly certified as a true copy by any one of the Directors or the Company Secretary or the Compliance Officer of the Company be submitted to the concerned authority/ entity and they be requested to rely upon the authority for the same."

CERTIFIED TO BE TRUE FOR CENTRUM FINANCIAL SERVICES LIMITED

Sd/-ARCHANA GOYAL COMPANY SECRETARY

#### ANNEXURE H- FORMAT OF SUPPLEMENTAL DISCLOSURE DOCUMENT

Series [●]

SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES

ON A PRIVATE PLACEMENT BASIS

DATE: [•]



# CENTRUM FINANCIAL SERVICES LIMITED (CIN: U65910MH1993PLC192085)

A Public Limited Company Incorporated on 27<sup>th</sup> January 1993 under the Companies Act, 1956, as amended and registered as a Non-Banking Financial Company within the meaning of the Reserve Bank of India Act, 1934 (2 of 1934)

Registered Office: 2nd Floor, Bombay Mutual Building, Dr. D.N. Road, Fort, Mumbai-400001 Corporate Office: Centrum House, CST Road, Vidyanagari Marg, Kalina, Santacruz East, Mumbai-400098

**Tel:** +91 22 42159000, **Fax:** [●], **Website:** www.centrum.co.in

Contact Person: Ms. Archana Goyal, Compliance Officer Email: cs@centrum.co.in

SUPPLEMENTAL DISCLOSURE DOCUMENT FOR PRIVATE PLACEMENT OF UPTO [•] SECURED, RATED, LISTED, REDEEMABLE, NON-CUMULATIVE, MARKET LINKED, NON-CONVERTIBLE DEBENTURES OF THE FACE VALUE RS. [•] (Rs. [•]) EACH ("DEBENTURES" or "NCDs") FOR CASH, AGGREGATING UPTO RS. [•] (Rs. [•]) (THE "ISSUE") UNDER THE SHELF DISCLOSURE DOCUMENT DATED MAY [•], ("SHELF DISCLOSURE DOCUMENT" OR "SHELF DD") AS AMENDED / SUPPLEMENTED FROM TIME TO TIME FOR PRIVATE PLACEMENT OF SECURED, RATED, LISTED, REDEEMABLE, NON-CUMULATIVE MARKET-LINKED NON-CONVERTIBLE DEBENTURES AGGREGATING U PTO RS. [•], TO BE ISSUED IN ONE OR MORE SERIES

This supplemental disclosure document ("Supplemental Disclosure Document/Supplemental DD") is issued in terms of and pursuant to the Shelf Disclosure Document dated [●]. All the terms, conditions, information and stipulations contained in the Shelf Disclosure Document are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental Disclosure Document must be read in conjunction with the Shelf Disclosure Document and the Private Placement Offer Letter.

This Supplemental DD contains details of this Tranche / Series and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated particulars / changes in the particulars set out in the Shelf Disclosure Document, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Disclosure Document. All other particulars appearing in the Shelf Disclosure Document shall remain unchanged.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Disclosure Document.

This Supplemental DD is dated [●], 2020

[Summary Term Sheet annexed]

# **DRAFT ILLUSTRATIVE FORMAT OF THE SUMMARY TERM SHEET\***

# Series [●]

1.	Security Name	Centrum Financial Services Limited Market Linked Non-Convertible Debentures Series [•]
2.	Issuer / Company	Centrum Financial Services Limited
3.	Type of Instrument / Kind of Security	Secured, Redeemable, Non-Cumulative, Listed, Rated, Non-Convertible, Principal Protected Market Linked Debentures
4.	Nature of Instrument	Secured
5.	Mode of Issue	Listed Private Placement
6.	Eligible Investor(s)	Only following types of persons to whom an offer is specifically made under this Private Placement Offer Letter ("Offer Letter") will be eligible to apply for the Debentures of the Company under the Offer letter:  1. Companies and Bodies Corporate (incorporated in India) /
		Companies / Financial institutions / NBFCs / Statutory Corporations including Public Sector Undertakings  2. Commercial Banks  3. Resident Individuals (including Partnership Firms, and HUF)
		4. Regional Rural Banks
		5. Insurance Companies
		6. Mutual Funds/ Alternative Investment Fund (AIF)
		7. Any other investors authorized/ permitted to invest in these Debentures
		All Investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue and the Company is not in any way, directly or indirectly responsible for any statutory or regulatory breaches by any investor, neither is the Company required to check or confirm the same.
		No foreign investor is allowed to invest in these debentures.
7.	Listing	The Series [●] NCDs are proposed to be listed on WDM segment of BSE. BSE has given its in-principle approval to list the Series [●] NCDs to be issued and allotted in terms of this Supplemental DD vide its letter dated [●].
		The Issuer proposes to submit the listing application relating to the Debentures issued under the Supplemental Disclosure Document to BSE within the timelines as prescribed under the SEBI Debt Listing Regulations.
		In case of delay in listing of the NCDs beyond the timelines prescribed, the Company will pay penal interest, of 1% (one percent) p.a. over the interest/coupon rate/implicit yield from the expiry of 30 (thirty) days from the Deemed Date of Allotment till the listing of such NCDs, to the Investor.
8.	Rating of the	CARE PP-MLD BBB+; Stable outlook by Care Ratings Limited

	tiai Services Limitea	Tor Trivate Circulation Only
	Instrument	
9.	Principal Amount / Face Value per Debenture	INR 1,00,000/- (Rupees One Lakh Only)
10.	Minimum Application and in multiples of thereafter	Investor Category I - Minimum application shall be for 25 (Twenty-Five Debenture(s) and in multiples of 1 (one) thereafter.  Investor Category II - Minimum application shall be for 100 (One Hundred Debenture(s) and in multiples of 1 (one) thereafter.
11.	Issue Size	The aggregate size of the Issue program is for Rs. [●], which Issue sha comprise of one or more Series of Debentures.
12.	ISIN	[•] Further issuances can be done under the same ISIN
13.	Series Size	INR [●]
14.	Investor Category	Subscription amount less than Rs. 1,00,00,000 (Rupees One Crore) after considering discount or premium, if any.
15.	Investor Category	Subscription amount equal to or greater than Rs. 1,00,00,000 (Rupees On Crore) after considering discount or premium, if any.
16.	Option to retain oversubscription (amount)	Not Applicable
17.	Objects of the Issue	The funds raised through the Issue will be utilized as per the sectio "Utilisation of Issue Proceeds" stipulated in the Shelf Disclosure Document
18.	Details of utilization of the issue proceeds	The proceeds of the Issue would be utilised by the Company, <i>inter-alia</i> , for the disbursements of loans to borrowers, refinancing existing borrowings augmenting the working capital requirements of the Company, funding support to companies of the Centrum Group and for the general corporate purposes of the Company, pursuant to Applicable Laws.
19.	Interest on Application Money	Not Applicable
20.	Default Interest Rate	2% payable per annum from the date of the default.
21.	Call Option (Redemption at the Option of the Company)	Not Applicable
22.	Put Option (Redemption at the Option of Debenture Holders)	[•]
23.	Early Redemption Option	As per the Disclosure Document mentioned in the relevant tranche
24.	Issue Timing/ Proposed Time Schedule	1. [•]

Centrum I man	iciai Services Limitea	Tot Trivate Circulation Only
	1. Issue Open	2. [•]
	Date	3. [●]
	2. Issue Close	4. [●]
	Date	7. [4]
	3. Pay-in Date	The Issue Close Date / Pay-in Date / Deemed Date of Allotment may be
	4. Deemed Date	rescheduled at the sole discretion of the Issuer, to a date falling not later
	of Allotment	than 7 (seven) working days from the date mentioned herein. The actual
		Issue Close Date / Pay-in Date / Deemed Date of Allotment shall be
		communicated to each Investor in the Allotment Advice.
25.	Issuance mode of	Dematerialized form (Demat) through authorized DP (for private placement)
	the Instrument	bematehanzea form (bemat) through authorized by (for private placement)
36		
26.	Trading mode of	Dematerialized form (Demat) mode (for private placement)
	the Instrument	
27.	Settlement mode	RTGS / NEFT / Fund Transfer to the bank details as per NSDL record (in case
	of the Instrument	of dematerialised Debentures)
28.	Depository(ies)	NSDL and CDSL
29.	Business Day /	All days except Sunday and any public holiday on which banks in Mumbai
	Holiday	are open for business shall be considered as "Business Days".
	- I	are open for business shall be considered as business bays.
	Convention	
		If any of the date(s), including the Record Date, as defined in the Draft
		Disclosure Document fall on a Sunday or a public holiday or on a date on
		which no high value clearing/RTGS/banking facility is available for any reason
		whatsoever at a place where the Registered/Corporate Office is situated, the
		next working day shall be considered as the effective date.
		However, in case Redemption Date (for payment of Principal and Coupon, if
		any) falls on Sunday or a public holiday or on a date on which no high value
		clearing/RTGS/banking facility is available for any reason whatsoever at a
		place where the Registered/Corporate Office is situated, the previous
		working day shall be considered as the effective date.
30.	Record Date	3 (three) days prior to the Coupon Payment/Final Redemption Date/Early
		Redemption Date.
31.	All covenants of	To be detailed in the Debenture Trust Deed.
	the issue	
	(including	
	side letters,	
	accelerated	
	payment	
	clause, etc.)	
30.	Shut Period	3 (three) days prior to the Record Date
31.	Description	
	regarding Security	The Debentures shall be secured by way of:
	5 2 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
		1. First pari passu floating charge on present and future book debts,
		investments, other current assets and receivables of the Issuer;
		2. Cash
1	I	ı

(Collectively, the securities mentioned in 1 and 2 hereinabove, are referred to as "Secured Assets"). For this purpose, receivables of the Issuer shall include receivables arising out of or in relation to Issuer's investment in subsidiaries and other group companies but shall exclude: • Commercial Paper and Pass Through Certificates specific pool The receivables of the company that are exclusively charged to the lenders / investors; Assets wherein specific charges are extended to lenders / investors Time for security creation: The security shall be created within the time period as stipulated under applicable laws. Ranking. The first ranking charge to be created on the Secured Assets shall rank paripassu with the present and future lenders and debenture holders of the Company having first charge over the Secured Assets. The Company reserves the right to create further charge or encumbrances in which ever manner it deems fit, on the Secured Assets without seeking the consent of the Debenture Trustee or the Debenture Holders so long as the security cover of 1.00 times of the face value and coupon of Debentures is maintained. Further, the Company reserves the right to substitute the Secured Assets with the other assets or properties of the Issuer or its holding company or subsidiaries or associate companies, with the prior written consent of the Debenture Trustee, so long as the security cover of 1.00 times of the face value and coupon of Debentures in maintained. The Security provided in relation to this Issue shall be shared paripassu with other issuances and lenders of the Company at the discretion of the Company. Type of security Movable Type of charge Pledge Date of creation The security shall be created within the time period as stipulated under applicable laws. security/ likely date of creation of security Revaluation / To be detailed in Debenture Trust Deed Replacement of Security To be detailed in Debenture Trust Deed Interest to the

		T	
	debenture holder		
	over and above		
	the coupon rate		
32.	Minimum Security	The Company shall maintain a minimum asset cover of 100% at all times.	
	Cover		
33.	Variation of Terms	Other than the security to be created to secure the Debentures, the Tenor	
	of Debentures	(except in case of Prepayment or Early Redemption or Premature Exit as	
		mentioned herein) and the manner of calculation of Coupon Amount, all the	
		other rights, privileges and conditions attached to the Debentures may be	
		varied, modified, altered and/or abrogated with the consent in writing of the	
		Majority Debenture Holders of the Series of Debentures. The security to be	
		created to secure the Debentures, the Tenor (except in case of Prepayment	
		or Early Redemption or Premature Exit as mentioned herein) and the manner	
		of calculation of Coupon Amount may be varied by the Company with the	
		consent in writing of the Super Majority Debenture Holders.	
		"Majority Debenture Holders" for the purposes of this Issue shall mean the	
		Debenture Holders holding at least 51% of the outstanding amounts of	
		Debentures.	
		"Super Majority Debenture Holders" for the purposes of this Issue shall	
		mean the Debenture Holders holding at least 75% of the outstanding	
		amounts of Debentures.	
34.	Transaction	Supplemental Disclosure Document	
54.	Documents	2. Draft Disclosure Document	
	Documents	3. Debenture Trust Deed	
		4. Private Placement Offer Letter	
		5. Debenture Trustee Agreement	
		6. Consent letter of the Debenture Trustee	
		7. Consent of the Registrar & Transfer Agent	
		8. Tripartite agreement between the Company, NSDL/CDSL and the	
		Registrar and Transfer Agent;	
		9. Application Form	
		10. Rating letter by Care Ratings Limited	
		11. Board Resolution / Shareholder's Resolution/ Resolution of the	
		Fund Raising Committee	
35.	Conditions	[•]	
	Precedent to		
	Disbursement		
36.	Condition	[•]	
	Subsequent to		
	Disbursement		
37.	Events of Default	As provided in the Debenture Trust Deed	
	(including manner		
	of voting /		
	conditions of		
	joining Inter		
	Creditor		

	Agreement)	
38.	Creation of	Company shall shall deposit an amount equal to 0.01% of the issue size
30.	recovery expense	subject to maximum of Rs. 25 lakhs towards recovery expense fund with the
	fund	'Designated Stock Exchange within the time limits as provided under SEBI (
		Issue and Listing of Debt Securities) Regulations, 2008 as amended from time
		to time.
		In the event of default, the Debenture Trustee shall utilised in the manner as
		decided in the meeting of the Debenture holders.
39.	Conditions for	To be detailed in the Trust Deed
	breach of	
	covenants (as	
	specified in	
	Debenture Trust	
	Deed )	
40.	Delay in Listing	In case of delay in listing of the Debentures, the Company will pay penal
		interest as per the applicable regulations, if any.
41.	Delay in security	In case of delay in execution of Debenture Trust Deed and other security
	creation	creation documents, the Company will pay penal interest of at least 2% p.a.
		till these conditions are complied with, at the option of the investor.
42.	Role and	To be detailed in the Debenture Trust Deed
	Responsibilities of	
	Debenture	
	Trustee	
43.	Governing Law	Indian Law, courts of Mumbai to have jurisdiction to settle disputes
	and Jurisdiction	
44.	Payment Details	[•]
45.	Registrar and	NSDL Database Management Limited
	Transfer Agents	
46.	Trustees	Beacon Trusteeship Limited
47.	Distribution Fee	[•]
48.	Prepayment	Please refer to the paragraph "Prepayment or Early Redemption or
		Premature Exit" in the Shelf Disclosure Document.
49.	Early Redemption	Please refer to the paragraph "Prepayment or Early Redemption or
		Premature Exit" in the Shelf Disclosure Document.
50.	Premature Exit	Please refer to the paragraph "Prepayment or Early Redemption or
		Premature Exit" in the Shelf Disclosure Document.
51.	Valuation Agency	CARE Ratings Limited
52.	Valuation Agency	[•]
	Fees	
53.	Disclosures	Please refer to the Shelf Disclosure Document
54.	Risk Factors	Please refer to the paragraph "Risk Factors" in the Shelf Disclosure
	associated with	Documents.
	Market Linked	
	Debentures	

Note: While the debt securities are secured to the tune of 100% of the principal and interest amount or as per the terms of offer document/ information Memorandum, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained, however, the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security

- 1. Provisions relating to Coupon (if any) and redemption amount payable for Debentures
  - [**•**]
- 2. Illustration of Cash Flows
  - [•]
- 3. Scenario Analysis
  - [•]

\*Kindly note that this is a draft illustrative format of the term sheet. The actual format may differ. Investors are required to consider series wise term sheet issued by the Investor as Final and binding.

### ANNEXURE I— DRAFT FORMAT OF THE FORM PAS-4

### PART - A

#### PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER

[Pursuant to Section 42 and Rule 14(3) of the Companies (Prospectus and Allotment of Securities) Rules, 2014]

THIS INFORMATION MEMORANDUM AS AN OFFER LETTER IN RESPECT OF DEBENTURES AGGREGATING TO RS. [●] (RUPEES [●] ONLY) NON-CONVERTIBLE DEBENTURES TO BE ISSUED BY THE COMPANY.

#### 1. GENERAL INFORMATION:

Issuer / Company: Centrum Financial Services Limited

Registered Office: 2nd Floor, Bombay Mutual Bldg., Dr. D.N. Road, Fort, Mumbai-400001

Corporate Office: Centrum House, CST Road, Vidyanagari Marg, Kalina, Santacruz (East), Mumbai-400098

**Telephone No.:** 022 42159000

Website: www.centrum.co.in

Contact Person: Ms. Archana Goyal

Email: cs@centrum.co.in

**Date of Incorporation:** 27/01/1993

**2. Business carried on by the Company and its subsidiaries** – The Company is registered with Reserve Bank of India as a Systemically Important Non-Banking Finance Company- Not Deposit Accepting (NBFC-ND-SI).

The Company does not have any subsidiaries.

3. Brief particulars of the management of the Company:

Please refer to Directors and Management Details as mentioned in **Shelf Disclosure Document dated November 19, 2020.** 

4. Management's perception of Risk Factors:

Please refer to the section titled "Risk Factors" of the Shelf Disclosure Document dated November 19, 2020.

5. Details of defaults, if any, including the amounts involved, duration of default, and present status, in repayment of:

Statutory Dues: Outstanding Tax Dues As at September 30, 2020 is Rs. 3,25,50,840/-

**Debentures and interest thereon:** No defaults

Deposits and interest thereon: No defaults

Loans from banks or financial institutions and interest thereon: No defaults

# 6. Details of the Compliance officer to the Issue:

Compliance/ Investor	Ms. Archana Goyal
Relations Officer:	
Designation/Department:	Company Secretary
Address:	Centrum House, CST Road, Vidyanagari Marg, Kalina, Santacruz (East), Mumbai
	<b>- 400 098</b>
Tel. Nos.:	022 42159000
Email address(s):	cs@centrum.co.in

## 7. Any Default in Annual filing of the company under the Companies Act, 2013 or the rules made thereunder:

Nil

### 8. PARTICULARS OF THE OFFER:

Financial position of the	For information on financial position of the Company, please refer to the
Company for the last 3 financial	Section titled "Brief Summary of the Business / Business Overview" in the Shelf
years	Disclosure Document dated November 19, 2020.
Date of passing of Board	Board Resolution dated: May 14, 2020
Resolution	Finance Committee dated: November 19, 2020
Date of passing of resolution in	Shareholders resolution passed under Section 42, 62 and 71 dated July 31,
general meeting, authorizing the	2020
offer of securities	
Kinds of securities offered (i.e.	Secured, listed, rated, redeemable, non-convertible, principal protected,
whether share or debentures)	market linked debentures.
and class of security, the total	
number of shares or other	
securities to be issued	
Price at which the security is	Rs. [●]
being offered, including premium	
if any, along with justification of	
the price	
Name and address of the valuer	N.A.
who performed valuation of the	
security offered and the basis on	
which the price has been arrived	
at along with report of the	
registered valuer	
Relevant date with reference to	N.A.
which the price has been arrived	
at	
The class or classes of persons to	Individuals, Trust, Companies, etc.
whom the allotment is proposed	
to be made	For more details, kindly refer to section – 'Who can apply' in the document or
	the section 'Eligible Investor(s)' in the Term Sheet

	•
Intention of promoters, directors	N.A
or key managerial personnel to	
subscribe to the offer (applicable	
in case they intend to subscribe	
to the offer)	
The proposed time within which	Issue open date – [●]
the allotment shall be completed	
ene anothernomen and compressed	isota discontinuity
The names of the proposed	N.A.
allottees and the percentage of	
post private placement capital	
that may be held by them	
The change in control, if any, in	N.A.
-	IN.A.
the company that would occur	
consequent to the private	
placement	
The number of pages at the cub	
The number of persons to whom	
allotment has already been made	
during the year, in terms of	
number of securities as well as	
price	
The justification for the	N.A.
allotment proposed to be made	
for consideration other than cash	
together with valuation report of	
the registered valuer	
Amount, which the Company	[●]/- (Rupees [●] Only)
intends to raise by way of	
proposed offer of securities	
Terms of raising of securities	As per Term Sheet annexed as Annexure A to the Shelf Disclosure Document
Proposed time schedule for	Issue open date- [●]
which the Issue is valid	Issue close date- [●]
Purpose and objects of the Issue	[•]
Contribution being made by the	No contribution is being made by the directors or promoters of the issuer
Promoters or directors either as	
part of the offer or separately in	
furtherance of the object	
	As per Term Sheet annexed as Annexure A to the Shelf Disclosure Document
as security, if applicable	•
The details of significant and	Nil
material orders passed by the	
Regulators, Courts and Tribunals	
impacting the going concern	
status of the company and its	
future operations	

The pre-issue and post-issue	SI.	Category	Pre-issue		Post-issue		
shareholding pattern of the	No.						
company as on September 30,			No of	% of	No of	% of	
2020			shares	Shareholding	shares	Shareholding	
			held		held		
	Α	Promoters holding					
	1	Indian	-		-		
		Individual	-		-		
		Bodies Corporate 9,89,56,94		6,942-100%	9,89,56,	942-100%	
		Sub-total	9,89,5	6,942-100%	9,89,56,	942-100%	
	2	Foreign Promoters	-		-		
		Sub-total (A)	-		-		
	В	Non-promoters					
		holding					
	1	Institutional Investors	5-		-		
	2	Non-Institutional	-		-		
		Investors					
	3	Private Corporate	-		-		
		Bodies					
	4	Directors and	-		-		
		Relatives					
	5	Indian Public	-		-		
	6	Others [including	-		-		
		Non-Resident					
		Indians(NRIs)]					
		Sub-total (B)	-		-		
		GRAND TOTAL	9,89,5	6,942-100%	9,89,56,	942-100%	

### 9. MODE OF PAYMENT FOR SUBSCRIPTION:

- **1.** Cheque
- 2. Demand Draft
- 3. Other Banking Channels

## 4. DISCLOSURE WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION, ETC:

Any financial or other material interest of the	Nil
directors, promoters or key managerial	
personnel in the Issue and the effect of such	
interest in so far as it is different from the	
interests of other persons	
Details of any litigation or legal action pending	Nil
or taken by any Ministry or Department of the	
Government or a statutory authority against any	
Promoters of the Company during the last 3	

Centrum Financiai Services Limuea			or Private Circ	ишион Опіу
(three) years immediately preceding the year of				
the issue of this Disclosure Document and any				
direction issued by such Ministry or Department				
or statutory authority upon conclusion of such				
litigation or legal action shall be disclosed				
Remuneration of directors (during the current		2019-20	2018-19	2017-18
year and last 3 (three) financial years)	Name of Director	(In Rs.)	(In Rs.)	(In Rs.)
(Updated upto 31/03/2020)	Ranjan Ghosh	3,44,61,315	3,51, 08,974	
		+		2,21,85,096
	RishadByramjee	1,90,000	1,40,000	3,42,000
	Shailendra Apte	Nil	Nil	Nil
	DipaliSheth	4,30,000	1,80,000	-
	G S Sundararajan	5,20,000	2,80,000	1,98,000
	R S Reddy	3,70,000	1,00,000	-
	Rajesh Nanavaty	-	-	54,000
	SubhashKutte	-	-	2,38,500
	Harish Engineer	-	2,60,000	2,56,000
Related party transactions entered during the	Appendix A attach	ed hereto		
last 3 (three) financial years immediately				
preceding the year of issue of this Disclosure				
Document including with regard to loans made				
or, guarantees given or securities provided				
Summary of reservations or qualifications or	No adverse remark	s by auditors		
adverse remarks of auditors in the last 5 (five)				
financial years immediately preceding the year				
of issue of this Disclosure Document and of their	-			
impact on the financial statements and financial				
position of the Company and the corrective				
steps taken and proposed to be taken by the				
Company for each of the said reservations or				
qualifications or adverse remark				
Details of any inquiry, inspections or	Nil			
investigations initiated or conducted under the				
Companies Act or any previous company law in				
the last 3 (three) years immediately preceding				
the year of issue of Disclosure Document in the				
case of the Company and all of its subsidiaries.				
Also if there were any were any prosecutions				
filed (whether pending or not), fines imposed,				
compounding of offences in the last 3 (three)				
years immediately preceding the year of this				
Disclosure Document and if so, section-wise				
details thereof for the Company and all of its				
subsidiaries				
Details of acts of material frauds committed	Nil			
against the Company in the last 3 (three) years,				

if any, and if so, the action taken by the	
company	

### 5. FINANCIAL POSITION OF THE COMPANY:

The capital structure of the Company in the following manner in a tabular form as on September 30, 2020

The authorise	ed, issued, su	bscribe	d and p	aid	Share Capit	al			Rs.	
up capital (number of securities, description										
and aggregate nominal value)								1,50,00,00	,000	
				ŀ	Issued, Subs	scribed and Fu	lly Paid- up			
					98,95,69,42	equity shares			98,95,69,420/-	
				L					l .	
Size of the Present Issue				ı	Rs.[●]/-					
Paid-up Capital:										
After the offer:				Not applica	ble in case of t	this Issue]				
After the con	version of Co	nvertik	ole							
Instruments (	(if applicable)	):								
Share Premiu	ım Account:									
Before the of	fer:			I	Not applica	ble in case of t	this Issue]			
After the offe	er:									
Details of the	existing sha	re capit	al of the	e Issu	ier as on Se	ptember 30, 2	020: As prov	vided al	bove.	
Date of	No. of Equity	Face	Issue	Cons	sideration	Nature of	Cumulative			
Allotment	Shares	Value	Price	(Cas	n, other than Allotment					
		(Rs)	(Rs)	cash	, etc)		No of	Equity		Equity
							equity		Capital (Rs)	Share
							shares		()	Premium
										(in Rs)
03.10.2015	1,49,62,500		28.51	42,6	5,80,875	Rights issue	1,49,62,500			18.51
05.10.2015		10	28.51		5,09,299.2	Rights issue	2,63,09,722	310,59		18.51
12.10.2015	58,23,698	10	28.51	16,6	0,33,629	Rights issue	3,21,33,420	368,83		18.51
29.03.2018	1,99,78,522	10	20.02	4	7,55,230	Rights issue		568,619		20.02
20.06.2018	50,00,000	10	20	15 0	0 00 000	Conversion of	5,71,11,942	61,86,1	0.420	20
	50,00,000	10	20	13,0	0,00,000	CCD	5,71,11,942	01,80,1	.9,420	
26.09.2018	70,95,000	10	28.06		,00,000	CCD Conversion of				18.06
	70,95,000			2,15		CCD	6,42,06,942		59,420	
26.09.2018 02.11.2018	70,95,000	10 10	28.06 30.00	<b>2,15</b> 90,0	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06
26.09.2018 02.11.2018 Details of allo	70,95,000 3,00,00,000 otments mad	10 10 e by the	28.06 30.00 e Compa	<b>2,15</b> 90,0	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06
26.09.2018 02.11.2018 Details of allo in past 1 (one	70,95,000 3,00,00,000 otments mad e) year along	10 10 e by the	28.06 30.00 e Compa	<b>2,15</b> 90,0	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06
26.09.2018  02.11.2018  Details of alloin past 1 (one allotment ma	70,95,000 3,00,00,000 otments mad e) year along	10 10 e by the	28.06 30.00 e Compa	<b>2,15</b> 90,0	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06
26.09.2018 02.11.2018 Details of allo in past 1 (one	70,95,000 3,00,00,000 otments mad e) year along	10 10 e by the	28.06 30.00 e Compa	<b>2,15</b> 90,0	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06
26.09.2018  02.11.2018  Details of alloin past 1 (one allotment ma	3,00,00,000 otments mad e) year along ade for consid	10 10 e by the with de	28.06 30.00 e Compa etails of n other	2,15 90,0 any l	,00,000	CCD Conversion of CCD	6,42,06,942	68,95,6	59,420	18.06

Centrum I manciai Services Limitea			I OI I II	vate Circulation On	ıy
financial years immediately preceding the date of circulation of this Disclosure		2020	2019	2018	
Document	Profit Before Tax (In Cr)	12.18	0.20	2.82	
	Profit After Tax (In Cr)	8.22	0.48	0.39	
Dividends declared by the Company in		2020	2019	2018	
respect of the said 3 (three) financial years;					
interest coverage ratio (Includes hedging	Dividend (Rs	_	-	-	
expenses and forex loss) for last three years	crore)				
(cash profit after tax plus interest	Interest Coverage		-	-	
paid/interest paid)	Ratio				
A summary of the financial position of the	Please refer to the	Shelf Disc	closure Docum	ents dated Novemb	er 19,
Company as in the 3 (three) audited balance	2020 for details.				
sheets immediately preceding the date of					
issue of this Disclosure Document					
Audited Cash Flow Statement for the 3	Please refer to the	Shelf Disc	closure Docum	ents dated Novemb	er 19,
(three) years immediately preceding the	2020 for details.				
date of circulation of this Disclosure					
Document					
Any change in accounting policies during	First time adoption	of IND A	AS	_	
the last 3 (three) years and their effect on	Refer point no. 12	on page r	no 40		
the profits and the reserves of the Company	,				

## PART - B

(To be filed by the Applicant)

Name: [●]
Father's name: [●]
Address: [●]
Phone number, if any: [●]
Email ID, if any: [●]
PAN Number: [●]
Bank Account Details: [●]
<del></del>
Signature
Initial of the Officer of the company designated to keep the record
The application form is enclosed separately.

### **DECLARATION**

It is hereby declared that this Disclosure Document contains disclosures in accordance with (i) Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 as amended from time to time; (ii) the Companies Act, 2013 and rules made thereunder; (iii) other regulatory requirements.

The Directors of the Issuer declare that:

- 1. the Issuer has complied with the provisions of the Companies Act and the rules made thereunder;
- 2. the compliance with the Companies Act and the rules does not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government;
- **3.** the monies received under the offer shall be used only for the purposes and objects indicated in the Offer letter/disclosure document.
- **4.** the permission or consent to create pari-passu charge on the assets of the issuer has been obtained from the earlier creditor

I am authorized by the resolution of the Board of Directors of the Company dated May 14, 2020 and Finance Committee dated November 19, 2020 to sign this form and declare that all the requirements of the Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this form and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

The Company accepts no responsibility for the statement made otherwise than in the Disclosure Document or in any other material issued by or at the instance of the Company and that anyone placing reliance on any other source of information would be doing so at his own risk.

### **For Centrum Financial Services Limited**

Sd/-

Ranjan Ghosh
Managing Director & CEO
DIN: 07592235

Place: Mumbai

Date: November 19, 2020

### APPENDIX TO FORM PAS - 4: RELATED PARTY TRANSACTIONS FOR 3 YEARS

### FY 2017-18

Related party disclosure

As per the requirement of Accounting Standards 18- On Related Party Disclosures, the name of the related parties with the description of the relationship and transactions between the reporting enterprise and its related parties, as identified by the management are as follows:

### Name of related parties

Nature of relationship	Name of the party
Holding company	Centrum Capital Limited
Enterprises in which KMP are able to exercise control or have	Centrum Retail Services Limited
significant influence	Centrum Microcredit Private Limited
	Centrum Securities Private Limited
	Centrum Housing Finance Limited
	Centrum Wealth Management Limited
	Business match Services (I) Private Limited
	Centrum Broking Limited
	Centrum Direct Limited
	Centrum Defence System Limited
	BG Advisory Services LLP
	Buyforex India Limited
	Centrum Alternatives LLP
	Commonwealth Centrum Advisors Limited
	Centrum International Services PTE
	Centrum Infrastructure Advisory Limited
	Centrum Capital Holdings LLC
	Centrum Securities LLC
	Centrum Insurance Brokers Limited
	Centrum Investment Advisors Limited
	Krish and Ram Forex Private Limited
	Centrum REMA LLP
	Pyxis Finvest Limited
	Agrata Mercantile Private Limited*
	Shree Srinivas Realtors Private Limited*
Key Management Personnel (KMP)	Mr. Ranjan Ghosh (Managing Director)

<sup>\*</sup>Companies have been amalgamated with CFSL effective from 01 April 2017.

# Summary of significant accounting policies and other explanatory information

## Transaction with related parties

Particulars	For the year ended 31 March 2018	For the year ended 31 March 2017
a. Transactions during the year		
-		
Issue of equity shares including securities premium		
Centrum Capital Limited	59,97,55,230	-
Loans given		
Centrum Capital Limited	68,25,00,000	1,22,78,91,599
Centrum Microcredit Private Limited	8,00,00,000	-
Centrum Retail Services Limited	7,50,00,000	-
Centrum Securities Private Limited	-	98,00,000
Centrum Broking Limited	-	4,15,50,000
Centrum Wealth Management Limited	17,24,590	4,61,84,598
Shree Srinivas Realtors Private Limited	-	10,17,084
Agrata Mercantile Private Limited	-	2,52,50,000
Centrum Infrastructure Advisory Limited	-	2,90,00,000
Loan taken		
Centrum Capital Limited	30,00,00,000	-
Centrum Housing Finance Limited	10,00,00,000	-
Centrum Retail Services Limited	3,00,00,000	25,00,00,000
Bussinessmatch Services (I) Private Limited	-	1,50,00,000

30,00,00,000 10,00,00,000 3,00,00,000	25,00,00,000 1,50,00,000
10,00,00,000	
3,00,00,000	
-	1 50 00 000
	1,30,00,000
2,00,70,000	-
27,98,54,250	-
1,38,09,15,672	84,83,81,267
4,94,00,000	
4,15,50,000	
8,00,00,000	-
7,50,00,000	-
17,24,590	4,61,84,598
-	17,76,95,503
2,58,15,416	-
69,05,000	
16,20,000	-
	27,98,54,250  1,38,09,15,672 4,94,00,000 4,15,50,000 8,00,00,000 17,24,590 - 2,58,15,416

Expenses incurred on behalf of the Company		
Centrum Microcredit Private Limited	63,78,975	-
Centrum Direct Limited	-	72,500

<sup>\*</sup>MLDs were directly purchased from the market by the companies due to the which same is not disclosed by the Company. However, at the time of redemption amount is repaid to related party holding the MLD as on that date.

# Loan repayment received from the party includes an amount of Rs. 110,000,000 which existed in the opening balance of the subsidiary merged in the Company. Hence, the opening balance is not disclosed in previous year figures. Also, the security deposit repaid includes the amount which is incorporated in the books due to amalgamation due to which opening balance is not disclosed in previous year balances.

### **Centrum Financial Services Limited**

# Summary of significant accounting policies and other explanatory information

Particulars	For the year ended 31 March 2018	For the year ended 31 March 2017
Interest income		
Centrum Capital Limited	9,41,00,909	7,84,00,353
Centrum Securities Private Limited	28,15,123	67,09,951
Centrum Broking Limited	24,38,359	6,25,052
Centrum Wealth Management Limited	98,278	24,04,472
Shree Srinivas Realtors Private Limited	-	44,863
Agrata Mercantile Private Limited	-	33,31,617
Centrum Microcredit Private limited	8,71,233	-
Centrum Infrastructure Advisory Limited	-	2,09,94,031
Interest expenses		
Centrum Capital Limited	6,72,193	7,46,959

Centrum Housing Finance Limited	4,36,986	-
Interest expense on MLD		
Centrum Broking Limited	1,05,076	-
Centrum Wealth Management Limited	2,87,99,505	_
Reimbursement of expenses		
Centrum Capital Limited	58,90,000	-
Group allocated expenses		
Centrum Retail Services Limited	46,37,513	-
Centrum Capital Limited	-	_
Security deposit received		
Centrum Capital Limited	1,13,55,747	-
Security deposit repaid		
Centrum Capital Limited	1,04,09,435	-
Corporate Guarantee taken		
Centrum Capital Limited	1,42,82,50,000	41,00,00,000
Debit note raised		
Centrum Retail Services Limited	1,00,00,000	_
Legal and professional fees		
Centrum Retail Services Limited	-	9,50,814
Centrum Capital Limited	-	9,40,500

Loans and advances (maximum balance)		
Centrum Capital Limited	94,84,15,672	77,20,81,546
Centrum Microcredit Private Limited	8,00,00,000	-
Centrum Retail Services Limited	7,50,00,000	25,00,00,000
Centrum Securities Private Limited	4,94,00,000	4,94,00,000
Centrum Broking Limited	4,15,50,000	4,15,50,000
Centrum Wealth Management Limited	17,24,590	3,31,63,898
Shree Srinivas Realtors Private Limited	-	10,17,084
Agrata Mercantile Private Limited	-	2,52,50,000
Centrum Infrastructure Advisory limited	-	17,56,95,503
Commission and Brokerage expenses		
Centrum Broking Limited	19,61,574	3,09,91,845
Key Management Personnel		
Managerial remuneration		
Mr. Ranjan Ghosh	2,21,85,096	-

## Summary of significant accounting policies and other explanatory information

Particulars	As at 31 March 2018	As at 31 March 2017
Interest receivable		
Centrum Capital Limited	-	2,64,901

Centrum Financiai Services Linuea	10/1///	ue Circumion Only
Centrum Securities Private Limited	35,862	61,61,987
Centrum Broking Limited	-	5,62,547
Shree Srinivas Realtors Private Limited	-	44,377
Agrata Mercantile Private Limited	-	29,98,455
Interest accrued and due		
Centrum Capital Limited	-	13,46,267
Businessmatch Services (I) Private Limited	-	1,79,05,487
Centrum Direct Limited	-	9,98,361
Rent payable		
Centrum Capital Limited	-	7,23,990
Commission and Brokerage Payable		
Centrum Broking Limited	30,472	30,472
Closing balances – Asset		
Centrum Capital Limited	17,09,46,312	75,34,35,948
Centrum Microcredit Private Limited	23,23,181	-
Centrum Broking Limited	9,64,38,566	4,15,50,000
Centrum Securities Private Limited	-	4,94,00,000
Closing balances – Liability		
Shree Srinivas Realtors Private Limited	-	10,17,084
Agrata Mercantile Private Limited	-	2,52,50,000
Centrum Wealth Management Limited	1,79,30,724	_

\*MLDs were directly purchased from the market by the companies due to the which same is not disclosed by the Company. However, at the time of redemption amount is repaid to related party holding the MLD as on that date.

#Loan repayment received from the party includes an amount of Rs. 110,000,000 which existed in the opening balance of the subsidiary merged in the Company. Hence, the opening balance is not disclosed in previous year figures. Also, the security deposit repaid includes the amount which is incorporated in the books due to amalgamation due to which opening balance is not disclosed in previous year balances

### 2. FY 2018-19

Related party disclosure

As per the requirement of Accounting Standards 18- On Related Party Disclosures, the name of the related parties with the description of the relationship and transactions between the reporting enterprise and its related parties, as identified by the management are as follows:

### Name of related parties

Nature of relationship	Name of the party
Holding company	Centrum Capital Limited
Fellow subsidiaries transacted during the year	Centrum Retail Services Limited Centrum Microcredit Limited Centrum Securities Private Limited Centrum Housing Finance Limited Centrum Wealth Management Limited Centrum Broking Limited Centrum Direct Limited Centrum Defence System Limited Centrum Alternatives LLP Centrum REMA LLP Club 7 Holidays Private Limited Axis Spaces Private Limited
Key management personnel (KMP)	Ranjan Ghosh (Managing Director)

# Centrum Financial Services Limited Significant accounting policies and other explanatory information

### Transaction with related parties

Particulars	For the year ended 31 March 2019	For the year ended 31 March 2018
a. Transactions during the year		

·		
-		
Issue of equity shares		
Centrum Capital Limited	1,24,90,85,700	59,97,55,230
Loans given		
Centrum Capital Limited	13,00,00,000	68,25,00,000
Centrum Microcredit Limited	28,00,00,000	8,00,00,000
Centrum Retail Services Limited	-	7,50,00,000
Centrum Wealth Management Limited	-	17,24,590
Axis Spaces Private Limited	3,60,00,000	32,77,67,021
Loan repayment		
Centrum Capital Limited#	30,00,00,000	1,38,09,15,672
Centrum Securities Private Limited	-	4,94,00,000
Centrum Broking Limited	-	4,15,50,000
Centrum Microcredit Limited	28,00,00,000	8,00,00,000
Centrum Retail Services Limited	-	7,50,00,000
Centrum Wealth Management Limited	-	17,24,590
Axis Spaces Private Limited	27,89,43,835	21,98,23,186
Loan taken		
Centrum Capital Limited	25,00,00,000	30,00,00,000
Centrum Housing Finance Limited	10,00,00,000	10,00,00,000
Centrum Retail Services Limited	2,12,50,00,000	3,00,00,000
Axis Spaces Private Limited	5,75,00,000	26,35,00,000
Loan repaid during the year		
Centrum Capital Limited	25,00,00,000	30,00,00,000
Centrum Housing Finance Limited	10,00,00,000	10,00,00,000
Centrum Retail Services Limited	2,12,50,00,000	3,00,00,000
Axis Spaces Private Limited	19,75,96,175	16,39,03,826
Subscription to MLD		
Centrum Wealth Management Limited	66,72,23,700	-
MLD repaid including accrued interest*		
Centrum Broking Limited	-	2,00,70,000
Centrum Wealth Management Limited	8,45,20,000	27,98,54,250

<sup>\*</sup>MLDs were directly purchased from the market by the companies due to the which same is not disclosed by the Company. However, at the time of redemption amount is repaid to related party holding the MLDs as on that date.

Centrum Financial Services Limited
Significant accounting policies and other explanatory information

Transaction with related parties

For the year ended 31 March 2019	For the year ended
i e e e e e e e e e e e e e e e e e e e	21 MISTON 2018
34,56,00,000	-
34,56,00,000	-
68,70,228	2,58,15,416
750	-
18,18,487	-
-	69,05,000
-	16,20,000
45,54,000	-
74,800	63,78,975
-	-
20,429	-
7,00,000	-
39,51,509	9,41,00,909
-	28,15,123
-	24,38,359
-	98,278
29,69,316	8,71,233
3,58,992	-
2,81,70,009	2,92,12,463
2,18,65,337	6,72,193
19,28,768	4,36,986
2,79,35,410	-
1,19,50,032	1,53,90,715
	34,56,00,000  68,70,228 750 18,18,487  -  45,54,000 74,800 - 20,429  7,00,000  39,51,509 29,69,316 3,58,992 2,81,70,009  2,18,65,337 19,28,768 2,79,35,410

## For Private Circulation Only

Centrum Broking Limited	-	1,05,076
Centrum Wealth Management Limited	-	2,87,99,505

### **Centrum Financial Services Limited**

## Significant accounting policies and other explanatory information

### Transaction with related parties

Particulars	For the year ended 31 March 2019	For the year ended 31 March 2018
Interest subsidy		
Centrum Capital Limited	5,88,68,196	-
Investment service fees expenses		
Centrum Wealth Management Limited	95,70,000	-
Expenses		
Rent expenses		
Centrum Capital Limited	20,06,329	-
Centrum Wealth Management Limited	7,60,084	-
Centrum Retail Services Limited	49,31,067	-
Electricty expenses		
Centrum Retail Services Limited	10,51,938	-
Printing and stationery, postage and courier and telephone expense		
Centrum Retail Services Limited	46,345	-
Travelling expense		
Club7 Holidays Private Limited	27,37,705	30,38,780
Arrangers fees		
Centrum Capital Limited	47,00,000	-
Centrum Wealth Management Limited	3,75,000	-
Placement fees income		
Centrum Capital Limited	31,50,000	-
Reimbursement of expenses		
Centrum Capital Limited	-	58,90,000
Centrum Microcredit Limited	-	-
Centrum REMA LLP	3,67,500	-
Centrum Wealth Management Limited	1,83,750	-
Group allocation income		
Centrum Retail Services Limited	1,54,00,000	1,00,00,000

Group allocation expense		
Centrum Retail Services Limited	-	46,37,513
Security deposit received		
Centrum Capital Limited	-	1,13,55,747
Centrum Retail Services Limited	59,46,312	-

## Significant accounting policies and other explanatory information

Particulars	For the year ended 31 March 2019	For the year ended 31 March 2018
Security deposit repaid		
Centrum Capital Limited	9,46,312	1,04,09,435
Corporate Guarantee received		
Centrum Capital Limited	1,70,55,68,182	1,42,82,50,000
Centrum Capital Limited	20,00,00,000	94,84,15,672
Centrum Microcredit Limited	10,00,00,000	8,00,00,000
Centrum Retail Services Limited	25,00,00,000	7,50,00,000
Centrum Securities Private Limited	-	4,94,00,000
Centrum Broking Limited	-	4,15,50,000
Centrum Wealth Management Limited	-	17,24,590
Axis Spaces Private Limited	13,00,00,000	17,29,43,835
Commission and Brokerage expenses		
Centrum Broking Limited	6,34,58,803	19,61,574
Key Management Personnel		
Managerial remuneration		
Mr. Ranjan Ghosh	3,51,08,974	2,21,85,096
Interest Receivable		
Centrum Securities Private Limited	-	35,862
Commission and Brokerage Payable		
Centrum Broking Limited	-	30,472
Indemnification		
Centrum Capital Limited	25,00,00,000	-
Compulsory Convertible Debentures		
Centrum Capital Limited	15,09,14,300	-

# For Private Circulation Only

Closing balances –Asset		
Centrum Capital Limited	-	17,09,46,312
Centrum Microcredit Limited	-	23,23,181
Centrum Broking Limited	49,92,482	9,64,38,566
Axis Spaces Private Limited	-	24,29,43,835
Closing balances – Liability		
Centrum Retail Services Limited	59,46,312	-
Centrum Wealth Management Limited	-	1,79,30,724
Axis Spaces Private Limited	-	14,00,96,174
Club7 Holidays Private Limited	9,44,885	6,90,970

### 3. FY 2019-20

### Related party disclosure

As per the requirement of IND AS 24, on related party disclosures, the name of the related parties with the description of the relationship and transactions between the reporting enterprise and its related parties, as identified by the management are as follows:

### 25.1 Name of related parties

Nature of relationship	Name of the party
Promoter Company	Centrum Capital Limited
Holding company	Centrum Retail Services Limited (from
Holding company	June 30, 2019) Centrum Capital Limited
	(from June 30, 2019)
	(Holli Julie 30, 2019)
Fellow subsidiaries transacted during the year	
,	Centrum Microcredit Limited
	Centrum Securities Private Limited
	Centrum Housing Finance Limited
	Centrum Wealth Management Limited
	Centrum Broking Limited
	Centrum Direct Limited
	Centrum Defence System Limited
	Centrum Alternatives LLP
	Centrum REMA LLP
	Club 7 Holidays Private Limited
	Centrum Investment Advisors Limited
	Centrum Retail Services Limited (Upto
	June 29, 2019)
	Axis Spaces Private Limited (Upto March
	31, 2019)
Key management personnel (KMP)	Ranjan Ghosh (Managing Director and
	CEO)
	Mr. G. S. Sundararjan (Independent
	Director)
	Mr. Rishad K. Byramjee (Independent
	Director)
	Mr. R.S. Reddy (Independent Director)
	Mrs. Dipali Seth (Independent Director)
	Mr. S.K. Apte (Independent Director)
	Abhishek Baxi (CFO)

Centrum Financial Services Limited
Significant accounting policies and other explanatory information

Investment during the year

Transaction with related parties (Amount in Rs.) **Particulars** For the year For the year ended ended 31 March 2019 31 March 2020 a. Transactions during the year Issue of equity shares Centrum Capital Limited 1,24,90,85,700 Loans given Centrum Retail Services Limited 74,00,00,000 Centrum Wealth Management Limited 1,19,45,00,000 Centrum Capital Limited 13,00,00,000 45,85,00,000 Club 7 Holidays Private Limited 1,50,00,000 28,00,00,000 Centrum Microcredit Limited **Axis Spaces Private Limited** 3,60,00,000 Loan repayment Centrum Retail Services Limited 43,00,00,000 Centrum Wealth Management Limited 1,09,85,00,000 Centrum Capital Limited 30,00,00,000 21,85,00,000 Centrum Microcredit Limited 28,00,00,000 **Axis Spaces Private Limited** 27,89,43,835 Loan taken Centrum Microcredit Limited 8,00,00,000 Centrum Housing Finance Limited 10,00,00,000 5,00,00,000 Centrum Capital Limited 25,00,00,000 2,12,50,00,000 Centrum Retail Services Limited **Axis Spaces Private Limited** 5,75,00,000 Loan repaid during the year Centrum Microcredit Limited 8,00,00,000 Centrum Housing Finance Limited 10,00,00,000 5,00,00,000 Centrum Capital Limited 25,00,00,000 Centrum Retail Services Limited 2,12,50,00,000 **Axis Spaces Private Limited** 19,75,96,175

Centrum Financial Services Limited	For Private Ci	rculation Only
Centrum Microcredit Limited	15,00,00,000	
Portfolio Assigned		
Centrum Microcredit Limited	17,67,41,071	
Portfolio Collection on behalf of		
Centrum Microcredit Limited	8,22,32,647	
Portfolio Collection paid		
Centrum Microcredit Limited	6,43,87,274	
Subscription to MLD Centrum Wealth Management Limited	-	66,70,93,650
MLD repaid including accrued interest		
Centrum Wealth Management Limited	1,08,41,87,430	8,45,20,000
Advance taken Centrum Retail Services Limited	-	34,56,00,000
Advance repaid Centrum Retail Services Limited	_	34,56,00,000
Sharing of Economic Benefits		
Centrum Retail Services Limited	6,39,43,393	
Rent income Centrum Retail Services Limited		18,18,487
Centrum Microcredit Limited	24,24,648	750
	9,000	
Centrum Capital Limited	-	68,70,228
Service Fee income Centrum Wealth Management Limited		
Centrum Retail Services Limited	10,87,903	
JBCG Advisory Services Private Limited	2,77,534	
Centrum Microcerdit Limited	21,53,427	
	7,50,000	
	l l	

Centrum Financial Services Limitea	Tot Trivate	Circulation Only
Expenses incurred on behalf of the Company		
Centrum REMA LLP		
	1,22,500	
Centrum Wealth Management Limited		
	61,250	
Centrum Capital Limited	32,233	45,54,000
Centrum Microcredit Limited		74,800
Centrum Housing Finance Limited		20,429
Centrum Housing Finance Limited		20,423
Advisory fees income		
		7.00.000
Centrum Wealth Management Limited		7,00,000
Interest in come		
Interest income		2.50.002
Centrum Retail Services Limited		3,58,992
	2,87,96,590	
Centrum Capital Limited		39,51,509
	1,16,25,918	
Centrum Wealth Management Limited		-
	94,12,562	
Centrum Microcredit Limited		29,69,316
	59,83,607	
Club 7 Holidays Private Limited		
	91,803	
Centrum Securities Private Limited	-	_
Centrum Broking Limited	_	_
Axis Spaces Private Limited		2,81,70,009
Axis spaces i rivate Limited		2,81,70,003
Interest evnences		
Interest expenses		2 70 25 410
Centrum Retail Services Limited	1 51 22 700	2,79,35,410
	1,51,32,780	40.00.700
Centrum Housing Finance Limited		19,28,768
	7,83,562	
Centrum Microcredit Limited		
	6,12,603	
Centrum Capital Limited	-	2,18,65,337
Axis Spaces Private Limited		1,19,50,032
Interest subvention		
Centrum Capital Limited		5,88,68,196
·		, , ,
Investment service fees expenses		
Centrum Wealth Management Limited		95,70,000
Tomas Treater Management Emilieu		33,73,000
Expenses		
Rent expenses		40.24.067
Centrum Retail Services Limited	20.22.227	49,31,067
	28,23,327	
Centrum Wealth Management Limited		7,60,084
	11,27,512	

Centrum Financial Services Limited	For Prive	ate Circulation Only
Centrum Capital Limited		20,06,329
Centrum Broking Limited	3,77,638	
Central Broking Emitted	4,96,211	
Electricty expenses		
Centrum Retail Services Limited	16 71 457	10,51,938
Centrum Wealth Management Limited	16,71,457	
Centrum Wealth Management Limited	1,28,386	
Centrum Capital Limited	_,,	
·	72,885	
Centrum Broking Limited		
	47,447	
Printing and stationery, postage and courier and telephor	e evnense	
Centrum Retail Services Limited		46,345
	2,72,597	,
Centrum Wealth Management Limited		
	46,299	
Travelling expense		
Club7 Holidays Private Limited		27,37,705
Club/ Holidays Filvate Littlited	1,30,040	27,37,703
	1,30,010	
Arrangers fees		
Centrum Capital Limited		47,00,000
	72,50,000	2 75 000
Centrum Wealth Management Limited	54,27,458	3,75,000
	34,27,436	
Placement fees income		
Centrum Capital Limited		31,50,000
Reimbursement of expenses		
Centrum Capital Limited	8,49,474	-
Centrum Retail Services Limited	0,43,474	
	5,66,496	
Centrum Broking Limited		
	3,12,483	
Centrum Microcredit Limited	1 00 000	-
Centrum REMA LLP	1,89,600	3,67,500
CONTROL NEIVIA ELI	1,97,917	3,07,300
Centrum Wealth Management Limited	-,5.,52,	1,83,750
Group allocation income		
Centrum Retail Services Limited	-	1,54,00,000
		I

Centrum Financial Services Limited	10/1/1/	ate Circulation Only
Group allocation expense		
Centrum Retail Services Limited		_
	3,75,77,500	
Security deposit received		
Centrum Retail Services Limited		59,46,312
Centrum Retail Services Limited	_	39,46,312
Control de control de control		
Security deposit repaid		
Centrum Retail Services Limited		9,46,312
	50,00,000	
Corporate Guarantees issued on behalf of the Company		
Centrum Capital Limited		1,60,00,00,000
	33,66,00,000	
Commission and Brokerage expenses Paid		
Centrum Broking Limited		6,34,58,803
0 111	9,37,40,418	-,- ,,
Centrum Investment Advisors Limited	3,37,10,120	
Centrum investment Advisors Elimited	22,68,700	
	22,08,700	
Van Managamant Danagamal		
Key Management Personnel		
Managerial remuneration		
Mr. Ranjan Ghosh		3,51,08,974
	3,44,61,315	
Indemnification		
Centrum Capital Limited		25,00,00,000
Compulsory Convertible Debentures		
Centrum Retail Services Limited		
Centrum Netan Services Limited	15 00 14 200	
Continue Conital Limited	15,09,14,300	45.00.44.300
Centrum Capital Limited		15,09,14,300
Closing balances with Related Parties		
<b>3</b>		
Corporate Guarantee received		
Corporate Guarantee received	I	ı

# For Private Circulation Only

Centrum Pinanciai Services Limitea	Tor Trivate Circuit	mon only
Centrum Capital Limited	68,26,06,099	1,72,72,62,887
Clasing halawasa Assat		
Closing balances –Asset Centrum Capital Limited		-
	24,00,12,822	
Centrum Microcredit Limited	15,00,00,000	-
Centrum Wealth Management Limited		
Club 7 Holidays Private Limited	9,61,61,556	
·	1,50,91,803	
Centrum Retail Services Limited	31,04,68,000	49,92,482
JBCG Advisors Private Limited		
Centrum Broking Limited	17,68,980	
Gentium Browing Emitted	10,23,49,046	
Closing balances – Liability		
Centrum Microcredit Limited	11,84,25,716	
Centrum Capital Limited		
Centrum Broking Limited	78,30,000	
Centrum Broking Limited	3,18,54,643	
Centrum Retail Services Limited	16,17,44,600	59,46,312
Centrum Wealth Management Limited	10,17,44,000	-
Centrum REMA LLP	10,65,00,000	
CONTRACT NEIVIN LLI	1,28,251	
Club7 Holidays Private Limited	-	9,44,885

# 4. Half year ended September 30, 2020 Related party disclosure

# Transaction with related parties for the Quarter ended Sep 30, 2020

D. J. J.	(Amount in Rs.)
Particulars	For April 2020 to Sept 2020
	2020
Loans given	
JBCG Advisory Ltd	28,00,00,000
Centrum Wealth Management Limited	9,00,00,000
Loan repayment	
Centrum Wealth Management Limited	5,60,00,000
Centrum Capital Limited	8,00,00,000
JBCG Advisory Ltd	27,00,00,000
Loan taken	
Centrum Microcredit Limited	4,00,00,000
Loan repaid during the year	
Centrum Microcredit Limited	4,00,00,000
Sale of Bonds	
Centrum Capital Advisors Limited	5,18,85,885
MLD repaid including accrued interest*	
Centrum Wealth Management Limited	1,15,99,43,570
Rent income Centrum Microcredit Limited	4,500
Service Fee income	4,500
JBCG Advisory Services Private Limited	12,53,425
Advisory fees income	
Centrum Capital Limited	3,35,00,000
<b>T</b>	
Interest income Centrum Retail Services Limited	2,02,05,206
Centrum Capital Limited	1,29,64,383
Centrum Wealth Management Limited	31,51,343
Centrum Microcredit Limited	1,12,80,821
Club 7 Holidays Private Limited	10,49,999
JBCG Advisory Services Private Limited	11,07,671
Interest expenses	

Centrum Financial Services Limited	For Private Circulation Only
Centrum Retail Services Limited Centrum Microcredit Limited	75,66,388 1,99,452
Expenses Rent expenses	
Centrum Retail Services Limited	41,92,212
Electricty expenses Centrum Retail Services Limited	5,01,164
Printing and stationery, postage and courier and telephone expense Centrum Retail Services Limited	1,96,286
Brokerage Exp( DP Charges) & Brokerage-Option Centrum Broking Ltd	1,360
Group allocation expense Centrum Retail Services Limited	1,57,50,000
Commission and Brokerage expenses Centrum Investment Advisors Limited	81,94,000
Travelling Expenses Club 7 Holidays Private Limited	23,645
Membership & Subsciption Centrum REMA LLP Key Management Personnel	46,708
Key Management Personnel Managerial remuneration	
Closing balances with Related Parties	
Interest Receivable Centrum Wealth Management Limited Centrum Capital Limited	28,62,137
Club 7 Holidays Pvt Ltd JBCG Advisory Services Private Limited(Fee Receivable)	11,41,802 31,54,014
JBCG Advisory Services Private Limited(Int Receivable)	3,24,109
Other Receivable/ Advissory fee Centrum Capital Limited	1,21,55,000
Centrum Microcredit Ltd	-
Corporate Guarantee received Centrum Capital Limited Centrum Retail Services Limited	1,10,83,95,029
Other Payable Centrum Retail Services Limited- Creditors	-
Centrum Investment Advisors Limited (MLD Comm)	-
Closing balances –Asset Centrum Capital Limited	16,00,00,000
Centrum Microcredit Limited	15,00,00,000

# For Private Circulation Only

Centrum Wealth Management Limited	13,00,00,000
Club 7 Holidays Private Limited	1,50,00,000
Centrum Retail Services Limited	31,00,00,000
JBCG Advisors Private Limited	-
Centrum Broking Limited	7,77,96,620
Closing balances – Liability	
Centrum Microcredit Limited (Filling fees)	-
Centrum Retail Services Limited (CCD)	15,09,14,300
Centrum Capital Limited	3,18,54,643
Centrum Microcredit Limited ( (Portfolio Assigned)	5,09,85,588

### ANNEXURE J - DISCLAIMER FROM REFERENCE INDEX.

- 1. The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 50 Index (Name of the Index) to track general stock market performance in India. The relationship of IISL to the Licensee is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Licensee or the Product(s). IISL does not have any obligation to take the needs of the Licensee or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 50 Index (Name of the Index). IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).
- 2. IISL does not guarantee the accuracy and/or the completeness of the Nifty 50 Index (Name of the Index) or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Licensee, owners of the product(s), or any other person or entity from the use of the Nifty 50 Index (Name of the Index) or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.
- **3.** An investor, by subscribing or purchasing an interest in the Product(s), will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

## **Audited Financial Statements for FY 2017-18**

Centrum Financial Services Limited Balance Sheet

Particulars			(Amount in Rs.)
Faxticulars	Note	As at	As at
Equity and liabilities	ло.	31 March 2018	31 March 2017
Shareholders' funds			
Share capital			
Reserves and surplus	3 4	56,86,19,420	36,88,34,200
reserves and surplus	4	1,14,06,56,994	73,68,11,902
, .		1,70,92,76,414	1,10,56,46,102
Non-current liabilities			
Long-term borrowings	5	2,07,81,10,522	1,58,11,00,000
Other long-term liabilities	6	29,38,18,135	9,58,14,669
Deferred tax habilities (net)	12	29,36,16,133	1,22,086
Long-term provisions	7	60,56,082	84,99,192
,	1	2,37,79,84,739	1,68,55,35,947
Current liabilities		2,57,77,64,757	1,00,55,55,547
Short-term borrowings	8	26,09,36,384	61,04,55,252
Trade payables	9	2,22,19,225	37,05,919
Other current liabilities	6	1,16,77,18,730	88,97,95,682
Short-term provisions	7	3,68,76,933	4,00,39,522
		1,48,77,51,272	1,54,39,96,375
Total		5,57,50,12,425	4,33,51,78,424
	<del>                                     </del>	3,37,30,12,423	4,33,31,70,424
Assets			i
Non-current assets			1
Fixed assets			
Property, plant and equipment	10	75,19,481	49,29,314
Intangible assets	10	1,49,97,643	4,85,288
Intangible assets under development	10	1,47,15,000	_
		3,72,32,124	54,14,602
Non-current investments	11	59,75,61,424	27,91,33,604
Deferred tax assets (net)	12	1,28,26,560	-1
Other non-current assets	13	31,29,14,356	33,99,54,533
Long-term loans and advances	14	1,31,18,02,284	5,79,21,622
		2,23,51,04,624	67,70,09,759
Current assets			
Current investments	15	13,56,03,051	17,82,47,460
Cash and bank balances	16	72,69,61,101	13,02,30,318
Short-term loans and advances	14	2,16,62,81,967	3,13,72,59,590
Other current assets	13	27,38,29,558	20,70,16,755
		3,30,26,75,677	3,65,27,54,063
Total		5,57,50,12,425	4,33,51,78,424

The accompanying notes 1 to 34 form an integral part of the financial statements As per our report of even date

For Walker Chandiok & Co LLP

Chartered Accountants

Firm's Registration No.: 001076N/N500013

Manish Gujral

Partner

Membership No.: 105117

Date : 16 May 2018 Place : Mumbai



For and on behalf of the Board of Directors of

Centrum Financial Services Limited

Ranjan Ghosh

CEO and Managing Director DIN: 07592235

Eharat Adnam

Chief Financial Officer

Date : 16 May 2018 Place : Mumbai Shailendra Apte

Director DIN: 000178

Rura Sabnis Company Secretary Centrum Financial Services Limited Statement of Profit and Loss

	•	the second second	(Amount in Rs.
Particulars	Note	For the year ended	For the year ended
	no.	31 March 2018	31 March 2017
Revenue			
Revenue from operations	17	51,13,40,014	36,32,07,637
Other income	18	19,32,60,871	2,28,27,473
Total revenue (i)		70,46,00,885	38,60,35,110
Expenses			
Employee benefits expense	19	9,57,53,004	1,76,47,072
Finance cost	20	45,64,82,120	24,55,45,496
Depreciation and amortization expense	10&11	84,54,293	3,84,846
Other expenses	21	8,16,25,354	1,45,85,845
Provisions and write offs	22	3,40,94,607	2,29,45,821
Total expenses (ii)		67,64,09,378	30,11,09,080
Profit before tax (iii) = (i) - (ii)		2,81,91,507	8,49,26,030
Tax expense			-,,,
(a) Cutrent tax	] ]	2,52,65,070	2,50,24,652
(b) Deferred tax (credit)/charge		(1,29,48,646)	51,07,260
(c) Income tax for earlier years		1,20,00,000	-
Profit after tax		38,75,082	5,47,94,118
Familia de la companya del companya de la companya del companya de la companya de			
Earnings per equity share Basic	25		
Diluted		0.10	1.49
		0.10	1.49
[Nominal value of shares Rs.10 each (31 March 2017: Rs. 10)]			

The accompanying notes 1 to 34 form an integral part of the financial statements As per our report of even date

MUMBAI

For Walker Chandiok & Co LLP

Chartered Accountants

Firm's Registration No.: 001076N/N500013

Manish Gujral

Membership No.: 105117

Date: 16 May 2018

Place : Mumbai

For and on behalf of the Board of Directors of Centrum Financial Services Limited

Ranjan Ghosh

CEO and Managing Director

DIN: 07592235

Bharat Adnani

Chief Financial Officer

Date: 16 May 2018

Place : Mumbai

Shailendra Ap

Director

DIN: 00017814

Rua Sabnis

Company Secretary



Centrum Financial Services Limited Cash flow statement

Particulars	For the year ended	(Amount in Re
	31 March 2018	31 March 2017
A. Cash flows from the operating activities:		THE RESIDENCE OF THE PERSON OF THE PERSON NAMED IN
Net profit before tax	2,81,91,507	8,49,26,03
Adjustments for:		
Depreciation and amortisation expenses	84,54,293	3,84,84
Provision for standard assets	55,82,935	29,45,82
Shares issue expenses	58,90,000	
Loan written off	2,71,77,177	
Loss on sale of shares	3,23,29,267	
Gratuity provision	8,78,221	_
Diminution in value of investment	13,34,495	4,00,00,00
Interest on fixed deposits	(2,61,33,575)	
Profit on sale of investments		(2,28,17,47
Unrealised gain on options	(2,20,65,024)	-
Interest income on bonds	(3,93,86,977)	-
Rental income	(20,21,918)	-
L	(2,58,15,416)	
Operating profit before working capital adjustments  Adjustments for working capital changes:	(55,85,015)	10,54,39,224
Increase/(decrease) in current liabilities	27,79,23,047	79,80,18,748
Increase/(decrease) in trade payables	1,85,13,306	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Increase/(decrease) in other liabilities	19,80,03,466	9,07,24,54
Increase/(decrease) in long-term provision	(33,04,054)	32,08,95
Increase/(decrease) in short-term provision	(87,62,801)	(29,13,94
Increase/(decrease) in non-current liabilities	(1,22,086)	1,22,08
Increase/(decrease) in long-term loans and advances	(1,27,18,07,018)	(4,33,80,30)
Increase/(decrease) in short-term loans and advances	97,09,77,624	
(Increase)/decrease in non-current assets		(1,39,17,56,067
(Increase)/ decrease in non-current assets	(2,20,77,380)	(49,85,174
Cash flows (used in) operating activities	(2,74,25,826)	(5,42,17,088
	, , , , ,	(12,22,22,22)
Direct tax paid (net)	(2,43,16,425)	(3,01,31,912
Net Cash flows (used in) operating activities (A)	10,20,16,837	(52,98,70,929
3. Cash flows from investing activities:	1	
Proceeds from sale of options (net)	1,18,95,567	
Rental income	2,58,15,416	-
Interest income on fixed deposits	2,61,33,575	2,28,17,473
Interest income on bonds	20,21,918	
Purchase of mutual funds	(3,79,05,00,000)	-
Proceeds from sale of mutual funds	3,80,06,69,456	-
Proceeds from sale of shares	4,58,70,638	
Purchase of fixed assets	(3,46,23,377)	(52,78,083
Purchases of investments	(33,39,26,133)	(48,56,42,920)
ash flows (used) in investing activities (B)	(24,66,42,940)	(46,81,03,530)
. Cash flows from financing activities:	(21,00,12,510)	(40,02,00,000)
Proceeds from issuance of equity shares (including securities premium)	59,97,55,230	(2,24,16,167)
Shares issue expenses	(58,90,000)	(2,24,10,107)
Proceeds from long-term borrowing (net)		1 15 01 07 502
Proceeds from/(Repayment of) short-term borrowing (net)	49,70,10,522	1,15,81,27,593
	(34,95,18,868)	74,91,778
NCD issue expenses	-	(3,23,77,951)
ash flows generated from financing activities (C)	74,13,56,884	1,11,08,25,253
et increase in cash and cash equivalents (A+B+C)	59,67,30,782	11,28,50,794
sh and cash equivalents at the beginning of the year	13,02,30,318	1,73,79,524
i i		







Centrum Financial Services Limited Cash flow statement

		(Amount in Rs.)
Particulars	For the year ended	For the year ended
	31 March 2018	31 March 2017
Reconciliation of cash and cash equivalents as above with cash and bank		
balances (refer note 16)	I	
Cash and cash equivalent as at end of the year as per above	72,69,61,100	13,02,30,318
		, , ,
Total cash and bank balances at the end of the year	72,69,61,101	13,02,30,318

### Note:

i) The above cash flow statement has been prepared under the Indirect method as set out in Accounting Standard - 3, 'Cash Flow Statements', as specified under section 133 of the Companies Act, 2013 read with Rule 7' of the Companies (Accounts) Rules, 2014 (as amended).

ii) Figures in brackets indicate cash outflows.

The accompanying notes 1 to 34 form an integral part of the financial statements As per our report of even date

For Walker Chandiok & Co LLP

Chartered Accountants

Firm's Registration No.: 001076N/N500013

Manish Gujral

Partner

Membership No.: 105117

Date: 16 May 2018 Place: Mumbai

For and on behalf of the Board of Directors of

Centrum Financial Services Limited

Ranjan Ghosh CEO and Managing Director

DIN: 07592235

Bharat Adnani Chief Financial Officer

Date : 16 May 2018 Place: Mumbai

Shailendra Apto Director

DIN: 00017814

Sabnis Company Secretary



## **Audited Financial Statements for FY 2018-19**

Centrum Financial Services Limited Balance Sheet

Particulars	Note No	As at	(Amount in Rs. As at
		31 March 2019	31 March 2018
Equity and liabilities			
Shareholders' funds			
Share capital	3	98,95,69,420	56,86,19,42
Reserves and surplus	4	1,98,80,08,254	1,14,06,56,99
	-	2,97,75,77,674	1,70,92,76,414
Non-current liabilities			
Long-term borrowings	5	4,09,68,00,740	2,07,81,10,52
Other long-term liabilities	6	18,01,94,905	29,38,18,13
Long-term provisions	7	5,28,35,197	60,56,08
		4,32,98,30,842	2,37,79,84,739
Current liabilities			
Short-term borrowings	8	2,72,42,99,049	26,09,36,38
I'rade payables	9		
- total outstanding dues of micro enterprises and small enterprises		9,44,885	6,90,970
<ul> <li>total outstanding dues of creditor other than micro enterprises and small enterprises</li> </ul>		1,09,27,586	2,15,28,25
Other current liabilities	6	3,78,65,24,616	1,16,77,18,730
Short-term provisions	7	2,93,33,998	3,68,76,93
		6,55,20,30,134	1,48,77,51,272
Total	-	13,85,94,38,650	5,57,50,12,425
Assets			
Non-current assets			
fined assets			
Property, plant and equipment	10	1,14,55,188	75,19,481
Intangible assets	10	17,21,42,502	1,49,97,64
Intangible assets under development		, ,	1,47,15,000
Non-current investments	11	39,54,46,627	40,10,95,062
Deferred tax assets (net)	12	2,65,54,228	1,28,26,560
Other non-current assets	13	4,29,58,908	31,29,14,350
ong-term loans and advances	14	3,11,94,61,011	1,31,18,02,284
		3,76,80,18,464	2,07,58,70,386
Current assets			
current investments	15	34,73,99,996	8,00,47,495
ash and bank balances	16	1,02,34,13,276	72,69,61,10
hort-term loans and advances	14	8,32,02,88,445	2,41,62,81,96
Other current assets	1.3	40,03,18,470	27,58,51,470
		10,09,14,20,186	3,49,91,42,039
otal		13,85,94,38,650	5,57,50,12,425
urnmary of significant accounting policies	1-37		
he accompanying notes form an integral part of the financial statements	1-37		

The accompanying notes 1-37 form an integral part of the audited financial statements  $\Delta s$  per report of our even date

For Walker Chandiok & Co LLP
Chartered Accountants
Firm's registration number: 001076N/N500013
Manish Gujral

Partner Membership no. 105117

Date 21 May 2019 Place Mumbai

MUMBAI

For and on behalf of the Board of Direct Centrum Financial Services Limited

Ranjan Chosh Managing Director and CEO QIN: 07592235

Rhardt Adnani

Date : 21 May 2019 Place : Mumbai

Shailendra Apto

Director DIN: 00017814

Dipesh Goyal Company Secretary

Centrun

Centrum Financial Services Limited Statement of Profit and Loss

n			(Amount in Rs.)
Particulars	Note No.	For the year ended 31 March 2019	For the year ended 31 March 2018
Revenue			
Revenue from operations	17	93,89,20,573	51,18,53,846
Other income	18	8,04,68,884	14,14,64,495
Total revenue (I)		1,01,93,89,457	65,33,18,341
Expenses			
Employee benefits expenses	19	21,16,14,742	9,57,53,004
Finance costs	20	65,35,10,977	40,53,62,331
Depreciation and amortisation expenses	10 & 11	1,30,83,351	84,54,293
Other expenses	21	8,82,38,625	8,14,62,598
Provision and write offs	22	5,09,62,943	3,40,94,607
Total expenses (II)		1,01,74,10,638	62,51,26,834
Profit before tax (III) = (I) - (II)		19,78,819	2,81,91,507
Tax expense			
Current tax expense		1,09,48,395	2,52,65,071
Deferred tax (credit)		(1,37,27,668)	(1,29,48,646)
Income tax for earlier years			1,20,00,000
Profit after tax		47,58,091	38,75,082
Earnings per equity share			
Basis	25	0.06	0.10
Diluted	Anada an	0.06	0.10
[Nominal value of shares Rs.10 each (31 March 2018 : Rs. 10)]			
Summary of significant accounting policies	2		
I'he accompanying notes form an integral part of the financial statements	1-37		

As per report of our even date

For Walker Chandiok & Co LLP

Chartered Accountants

Firm's registration number: 001076N/N500013

Manish Gujral

Partner

Membership no. 105117

Date : 21 May 2019 Place : Mumbai MUMBAI S

For and on behalf of the Board of Directors

Centrum Financial Services Limited

Ranjan Ghosh

Managing Director and CEO

-PIN: 07592235

Bharat Adnani

Chief Financial Officer

Chief Pinancial Office

Date: 21 May 2019

Place : Mumbai

\* Central Actions | Central Ac

Shallendra Apte

DIN: 00017814

Dipesh Goyal

Company Secretary

Director

Centrum Financial Services Limited Cash Flow Statement

		For the year ended	(Amount in Rs.,
Particulars	rticulars		For the year ended 31 March 2018
Cash flows from the operating activities:			
Net profit before tax		19,78,819	2,81,91,507
Adjustments for :			
Depreciation and amortisation expenses		1,30,83,351	84,54,293
Provision for standard and non performing assets		4,68,98,809	55,82,935
Stamp duty charges		45,49,000	58,90,000
Loans written off		-	2.71.77.177
Loss on sale of shares		-	3,23,29,267
Provision for gratuity		6,84,745	8,78,221
Employees stock option provision		1,-1-1,57,-169	
Leave encashment		47,291	250
Diminution in value of investments		21,77,850	13,34,495
Interest on fixed deposits		(2,23,13,997)	(2,61,33.575)
Profit on sale of investments		(5,73,27,246)	(2,20,65,024)
Unrealised gain on options		(1,80,62,201)	(3,93,86,977)
Rental income		(86,89,465)	(2,58,15,416)
Operating profit before working capital adjustments		(2,25,15,575)	(35,63,096)
Changes in working capital:			
Increase/(decrease) other in current liabilities		2,61,88,05,886	27,79,23,047
Increase/(decrease) in trade payables		(1,03,46,753)	1,85,13,306
Increase/(decrease) in other long term liabilities		(11,36,23,230)	19.78.81.380
Increase/(decrease) in long-term provision		4,67,79,115	(33.04.054)
Increase/(decrease) in short-term provision		(5,51,73,780)	(87,62,801)
(Increase)/decrease in long-term loans and advances		(1,75,25,50,690)	(1,27,18,07,018)
		(5,90,40,06,478)	97,09,77,624
(Increase)/decrease in short-term loans and advances		• • • • • • • • • • • • • • • • • • • •	(2,20,77,380)
(Increase)/decrease in non-current assets		(1,37,27,668)	
(Increase)/decrease in current assets		(10,64,04,793)	(2,74,25,826)
Cash Flows Generated from / (Used in) Operating Activities		(5,31,27,63,966)	12,83,55,181
Direct tax paid (net)		(5,23,28,765)	(2,43,16,425)
Cash flows generated from/(used in) operating activities	(A)	(5,36,50,92,731)	10,40,38,756
B. Cash flows from investing activities:			
Proceeds from sale of options (net)		4,99,57,199	1,18,95,567
Rental income		86,89,465	2,58,15,416
Interest income on fixed deposits		2,23,13,999	2,61,33,575
Proceeds from sale of mutual funds (net)		73,70,047	1.01,69,456
Proceeds from sale of shares			4,58,70,638
Purchase of property, plant and equipment		(15,38,00,482)	(3,46,23,377)
Purchase of investments		4,25,098	(33,39,26,133)
Cash flows generated from/(used in) investing activities	(B)	(6,50,44,675)	(24,86,64,858)
C. Cash flows from financing activities:	. ,		
Proceeds from issuance of equity shares (including share issue expense)		1,24,45,36,700	59,38,65,230
Proceeds from long-term borrowing (net)		2,01,86,90,218	49,70,10,522
Proceeds from/(Repayment of) short-term borrowing (net)		2,46,33,62,665	(34,95,18,868)
Cash flows generated from/(used in) financing activities	(C)	5,72,65,89,583	74,13,56,885
Not increase //decrease in each and each activation of	(A+B+C)	29,64,52,177	59,67,30,783
Net increase/(decrease) in cash and cash equivalents during the year	(ATDTC)	27,04,32,1//	37,07,30,763
Cash and cash equivalents at the beginning of the year		72,69,61,100	13,02,30,318
Cash and cash equivalents at the end of the year		1,02,34,13,277	72,69,61,100





Centrum Financial Services Limited Cash Flow Statement

Particulars	For the year ended 31 March 2019	For the year ended 31 March 2018
Reconciliation of cash and cash equalients as above with cash and bank balances (Refer note 16)		
Cash on hand	2,82,578	2,49,637
Balances with banks		
- in current account	47,01,28,101	62,67,11,464
Deposits with original maturity less than 3 months	30,00,00,000	10,00,18,493
Other bank balances	25,30,02,597	-
Total cash and bank balances at the end of the year	1,02,34,13,276	72,69,79,594

Note:

i) The above condensed cash flow statement has been prepared under the Indirect method as set out in Accounting Standard - 3, 'Cash Flow Statements', as specified under section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended). ii) Figures in brackets indicate cash outflows.

As per report of our even date

For Walker Chandiok & Co LLP Chartered Accountants

Firm's registration number: 001076N/N500013

Manish Gujral Partner

Membership no. 105117

Date: 21 May 2019 Place : Mumbai

For and on behalf of the Board of Direct Centrum Financial Services Limited

Ranjan Ghosh

Managing Director and CEO DIN: 07592235

Shailendra Apt

Director DIN: 00017814

Bharat Adnani Chief Financial Officer

Dipesh Goyal

Date : 21 May 2019 Place : Mumbai

## **Audited Financial Statements for FY 2019-20**

Centrum Financial Services Limited Balance Sheet as at March 31, 2020

(Currency: Indian Rupees in laklis)

		Note No.	As at March 31, 2020	As at March 31, 2019	As at April 1, 2018
ASSET	S				
I) Fin	nancial Assets				
(a)		3	5,624.56	4,704.11	6,269.61
(P)		4	2,220.30	5,564.54	4,122.80
(c)		5	1,638.80	705.26	935.26
(d)		6	84,388.70	1,09,287.84	33,959.89
(e)		7	4,642.70	6,693.77	3,752.92
(f)	Other financial assets	8 -	1,072.99	2,055.26	1,350.95
1000			99,588.05	1,29,010.78	50,391.43
	n Financial Assets				-0
(a)		9	2,039.60	1,136.65	585.57
	Deferred tax Assets (Net)		215.94	600.36	333.71
(c)		10	3,397.84	3,454.48	3,510.95
	Property, Plant and Equipment	11	152.74	114.55	75.20
(e)		11	10.02	45.76	10.6
(f)	A SECTION OF THE PROPERTY OF T		1.442.62	1.442.02	147.13
(g)		11 11	1,442.02	1,442.02	141.1
(h)			207.31	162.56	8,8
(i)	Other non financial assets	12	390.58 7,856.05	237.83 7,194.21	29.50 4,842.60
	m	1-			
	Total Assets	-	1,07,444.10	1,36,204.99	55,234.09
	ITIES AND EQUITY				
	TTIES				
	nancial Liabilities	5	2 401 88	201064	1 962 7
	Derivative financial instruments	,	3,401.88	2,919.64	1,862.7
(0)	Payables To de Payables	13	140		
	i) Trade Payables	13	5.94	51.03	6.9
	total outstanding dues of micro enterprises and small enterprises		220.23	115.66	116.4
	total outstanding dues of creditors other than nucro enterprises and small enterprises		220,23	113.00	116.46
	ii) Other Payables	14			
	total outstanding dues of nucro enterprises and small enterprises				
	total outstanding dues of creditors other than micro enterprises and small enterprises		12,15		
(c)	Debt securities	15	52,076.26	36,996,77	16,485.6
(d)		16	19,535,16	63,778.11	17,751.7
(e)		17	256.72	521.04	2,041.6
(f)	•	34	11,01	47.25	10.8
(g)		19	1,142.60	1,600.69	39.9
(8)	Other infanctal natificies	19	76,661.95	1,05,030.19	38,315.8
n No	on-Financial Liabilities		70,002.55	1,00,050.17	30,313.0.
	Current tax liabilities (Net)	9	89.08	89.08	89.0
	Provisions	20	89.42	115.15	26.0
	Other non-financial liabilities	21	676.66	1,039,30	233,30
(4)	Chief Hotel Haddeles	5.0	855,16	1,243.53	348.5
QUIT					
	Equity Share capital	22	9,895.69	9,895.69	5,686.1
(b)	Other Equity	23	20,031.30	19,035.58	10,883.5
		•	29,926.99	28,931.27	16,569.7
	Total Liabilities and Equity		1,07,444.10	1,36,204.99	55,234.09
		1 0. 2			
ee acc	ompanying notes to the financial statements	1 & 2			

For Haribhakti & Co. LLP

Chartered Accountants
ICAI Firm Registration No.103523W/W100048

Membership No 034828

Mumbai June 11, 2020

For and on behalf of the Board of Directors of Centrum Financial Services Limited

Ranjan Ghosh Managing Director and CEO DIN: 07592235

Abhishek Baxi Chief Financial Officer

Mumbai June 11, 2020

Director
DIN: 00017814

nana Goyal npany Secretary

Centrum Financial Services Limited Statement of Profit and loss for the year ended March 31, 2020

(Currency: Indian Rupees in taklis)

		Note No.	For the year ended March 31, 2020	For the year ended March 31, 2019
(I)	Revenue from Operation		Matel 31, 2020	March 31, 2019
	(a) Interest income	24	14,197.54	9,428,67
	(b) Rental income		24.34	86.89
	(c) Fee and commission income	25	299,88	46.20
	(d) Net gain on fair value change	26	90.16	567,62
	(i) Other operating revenue	27	189,11	41.53
	Total		14,801.03	10,170.91
(11)	Other income	28	140.52	27.07
	Total Revenue		14,941.55	10,197.98
(111)	Expenses			<u> </u>
(/	(a) Finance costs	29	8,774.76	6,834.55
	(b) Impairment on financial instruments	30	(8.76)	1.204.79
	(c) Employee Benefits Expenses	31	3,112,67	2.117.91
	(d) Depreciation, amortization and impairment	11	166.21	127.66
	(c) Others expenses	32	1,678,41	956.74
	Total expenses		13,723.29	11,241.65
(IV)	Profit / (loss) before tax for the period / year		1,218.26	(1,043.67)
(V)	Tax Expense:	33		
	(a) Current tax			109.48
	(b) Short / (Excess) provision for earlier years		8.99	
	(c) Deferred Tax		386.65	(268.74)
			395.64	(159.26)
(VI)	Profit / (loss) after tax for the period / year		822.62	(884.41)
(VII)	Other Comprehensive Income			
,,	(a) (I) Items that will not be reclassified to profit or loss			
	(i) Remeasurement gains and (losses) on defined benefit obligations (net)		(8.60)	7.44
	(II) Income tax relating to items that will not be reclassified to profit or ioss		(2,17)	(2.07)
	, , , , , , , , , , , , , , , , , , ,		(10.77)	5.37
(VIII)	Total Comprehensive Income for the period / year		811.85	(879.04)
(1X)	Paid-up equity share capital (face value Rs. 10 each)		9,895.69	9,895.69
(X)	Earnings per equity share in Rupees (Face value Rs. 10 each)			
	Basic	35	0,83	(1.15)
	Diluted	35	0.82	(1.15)
			0.62	(1,13)

See accompanying notes to the financial statements

For Haribhakti & Co. LLP

Chartered Accountants
ICAI Firm Registration No.103523W/W100048

umant Sakhardande

Membership No 034828

Mumbai

June 11, 2020

For and on behalf of the Board of Directors of Centrum Financial Services Limited

Ranjan Ghosh Managing Director and CEO DIN: 07592235

Abhishek Baxi Chief Financial Officer

Mumbai June 11, 2020 Director DIN: 00017814

chana Goyal mpany Secretary



### Centrum Financial Services Limited Statement of Cash flows for the year ended March 31, 2020

(Currency: Indian Rupees in lakhs)

	Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
A	Cash flow from operating activities		
	Profit before tax	1,218.26	(1,043.67)
	Adjustments for		
	Depreciation and amortisation	166.21	127.66
	Impairment on financial instruments	(8.76)	1,204.79
	Net gain on fair value change	(90.16)	(567.62)
	Profit / Loss on sale of fixed assets	0,93	-
	Employees stock option provision	155.23	144.57
	Rental income	(24,34)	(86,89)
	Interest subsidy- On market linked debentures		588.68
	Unrealised Gain on Option	(44.26)	180.62
	Operating cash flow before working capital changes	1,373,11	548.14
	Add (Less): Adjustments for working capital changes		
	Loans	24,899.96	(76,517.53)
	Other financial assets	982.27	(704.31)
	Other non financial assets	(152,75)	(208.33)
	Other Bank balances	3,353.90	(1,447.46)
	Derivative financial instrument	(407.04)	1,106.30
	Trade and other Payables	71.63	43.32
	Other financial liability	(458.09)	1,560.79
	Interest Accrued on Borrowings	(2,316.39)	201.30
	Non financial liabilities and provisions	(412.52)	898.57
	Cash used in operations	26,934.08	(74,519.21)
	Income taxes paid	(911.97)	(660.54)
	Net cash used in operating activities -A	26,022.11	(75,179.75)
В	Cash flow from investing activities		
	Purchase of property, plant and equipment, intangible assets and Goodwill	(157.95)	(1,407.05)
	Sale of property, plant and equipment and intangible assets	0.22	•
	Purchase of investments & investment property	(1,877.67)	(6,258.00)
	Proceeds from sale of investments	4,020.79	3,884.84
	Divídend on investments	04.24	96.90
	Rental income on Investment property	24.34	86.89
	Net cash generated from / (used in) layesting activities - B	2,009.73	(3,693,32)
C	Cash flow from financing activities	118	
	Proceeds from issue Equity shares (incl. Securities Premium)		12,490.86
	Proceeds from issue Equity shares (incl. Securities Premium)  Proceeds from issue of debt securities	29,186.55	25,113.34
	Repayment of debt securities	(11,537.23)	(5,265.86)
	Proceeds from Deposits & borrowings (other than Debt securities)	ACC 3,743.08	46,488.70
	Repayment of Deposits & borrowings (other than Debt securities)	(50,539.23)	(1,520.62)
			50 W. 50
	Proceeds / (Repayment) of short term borrowing (net)  Net cash generated from financing activities - C	(29,146.83)	77,306.42
	E A	(b) es [18]	
	ON THE STATE OF TH	*/	

For the year ended

For the year ended

Centrum Financial Services Limited Statement of Cash flows for the year ended March 31, 2020

**Particulars** 

(Currency: Indian Rupees in lakhs)

	March 31, 2020	March 31, 2019
Net increase / (Decrease) in cash and cash equivalents (A+B+C)	(1,114.99)	(1,566.65)
Cash and cash equivalent as at the beginning of the year	4,702.24	6,268.90
Cash and cash equivalent as at the end of the year	3,587.25	4,702.24
Notes:		
i) Components of Cash and Cash Equivalents included above	*	
Particulars	March 31, 2020	March 31, 2019
Cash and cash equivalents (refer note 3)	5,624.56	4,704.11
Less: Bank overdraft (refer note 16.5)	(2,037.31)	(1.87)
Total	3,587.25	4,702,24
ii) Non Cash Investing Activity		
Particulars	March 31, 2020	March 31, 2019
Impact on fair valuation on net assets acquired through business combination		1.92
Acquisition of right of use assets (refer note no 11)	8 <b>-</b> 1	46.09
Total		48.01
iii) Net Cash Provided by / (Used in ) Operating activities includes :		
Particulars	March 31, 2020	March 31, 2019
Interest Received Interest Paid	13,399.35 (9,420.04)	9,087.16 (4,631.25)

iv) Statement of cash flows has been prepared under the indirect method as set out in the Ind AS 7 "Statement of Cash Flows" as specified in the Companies (Indian Accounting Standards) Rules, 2015.

See accompanying notes to the financial statements

For Haribhakti & Co. LLP

Chartered Accountants
ICAI Firm Registration No.103523W/W100048

Membership No 034828

June 11, 2020

For and on behalf of the Board of Directors of

Centrum Financial Services Limited

Ranjan Ghosh

Managing Director and CEO DIN: 07592235

Shailendra Api

Director DIN: 00017814

ana Goyal

pany Secretary

Abhishek Baxi Chief Financial Officer

Mumbai

June 11, 2020

## Unaudited Financials and Limited Review Report for half year ended September 30, 2020

# Centrum Financial Services Limited CIN: U65910MH1993PLC192085

Corporate Office : Centrum House, CST Road, Kalina, Mumbai - 400 098 Registered Office: 2nd Floor, Bombay Mutual Building, Dr. D. N. Road, Fort, Mumbai - 400 001
Tel No. +91 22 4215 9000, Website: www.centrum.co.in

## STATEMENT OF FINANCIAL RESULTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2020

		(Currency:	Indian Rupees in lakhs)	
		For half	year ended	For year ended
		September 30, 2020	September 30, 2019	March 31, 2020
(I)	Revenue from Operation	(Unaudited)	(Unaudited)	(Audited)
	(a) Interest income	5,677.20	7.460.01	
	(b) Rental income	0.05	7,462.01 12.17	14,197.54
	(c) Fee and commission income	411.19	42.78	24.34
	(d) Net gain on fair value change (Refer Note 6)	535.74	397.72	299.88
	(c) Other operating revenue	4.43	8.37	90.16
	Total	6,628.61	7,923.05	189.11
(II)	Other income	0,020.01	7,923.05	14,801.03
(11)	Other income	1.78	3.93	140.52
	Total Revenue	6,630,39	7,926.98	140.52
(III)	Expenses		7,920.90	14,941.55
(111)	(a) Finance costs			
		4,862.78	5,190.46	8,774.76
	(b) Impairment on financial instruments (Refer Note 5)     (c) Employee benefits expenses	(61.47)	(61.50)	
	(d) Depreciation, amortization and impairment	1,240.34	1,644.10	(8.76) 3,112.67
	(e) Others expenses	76.75	71.77	166.21
	(v) Others expenses	484.25	921.35	1,678.41
	Total expenses	6,602.65	7,766.18	13,723.29
(IV)	Profit / (loss) before tax for the period / year	27.74		
OV D		27.74	160.80	1,218.26
(V)	Tax Expense :			
	(a) Short / (Excess) provision for earlier years			
	(c) Deferred Tax	(33.83)	144.46	8.99
	•	(33.83)	144.46	386.65
(VIII)	Des Cold Cold	(55.05)	144.40	395.64
(VI)	Profit / (loss) after tax for the period / year	61.57	16.34	022.62
(VII)	Othorogeneral		10.34	822.62
( + 11)	Other comprehensive income			
	(i) Remeasurement gains and (losses) on defined benefit obligations (net)	(1.35)	(7.57)	(8.60)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	(0.34)	2.11	(2.17)
	Total -	(1.69)		
	ASIAI	(1.09)	(5.46)	(10.77)
	-	(1.69)	(5.40)	
(VIIII)	T	(1.09)	(5.46)	(10.77)
(1111)	Total comprehensive income for the period / year	59.88	10.88	011.05
(TNO)	P. (1)	67100	10.00	811.85
(IX)	Paid-up equity share capital (face value Rs 10/- per share)	9,895.69	9,895.69	0.007.60
(X)	Famina	-,	2,023.03	9,895.69
(24)	Earnings per equity share in Rupees (Face value Rs. 10 each)			
	Basic	0.05		
	Diluted	0.06	0.01	0.83
	Note that the impact of commutation	0.06	0.01	0.85
	Note that the impact of compulsorily convertible debentures have not been considered while ca a future date and hence currently the same is unascertainable.	lculating diluted EPS sin-	ce the rate of conversion u	ould be known only at
	and thence currently the same is unascertainable.		va volt of stoll v	oute be known only at



Centrum Financial Services Limited

Notes:
1. Statement of Assets and Liabilities

(Currency:	Indian	Rupees	in	lakhs)	
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			As at	As at
			September 30, 2020	March 31, 2020
ASS	SETS		(Unaudited)	(Audited)
		nancial Assets		
	(a)	Cash and cash equivalents	15,665.81	5,624.56
	(b)	Bank balances other than cash and cash equivalents	2,946.65	2,220.30
		Derivative financial instruments	936.33	1,638.80
	(d)	Receivables	,00.00	1,050.00
		(i) Trade Receivables	121.55	
	(e)	Loans	72,627.97	84,388.70
		Investments	6,273.92	4,642.70
	(g)	Other financial assets	932.03	1,072.99
(II)	Vor	n Financial Assets	99,504.26	99,588.05
(11)		Current tax assets (Net)	1 977 27	2 222 52
		Deferred tax assets (Net)	1,877.27	2,039.60
		Investment property	249.43	215.94
		Property, plant and equipment	2 502 06	3,397.84
		Right-of-use assets	3,503.96	152.74
		Goodwill	5.44	10.02
		Other intangible assets	1,442.02	1,442.02
	1,000	Other non financial assets	192.27	207.31
	(11)	One non imanetal assets	7,702.20	390.58 7,856.05
				-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	DYY 7	Total Assets	1,07,206.46	1,07,444.10
		TIES AND EQUITY TIES		
		meial Liabilities		
1)		Derivative financial instruments		10.000
		Payables	3,167.17	3,401.88
	(0)	i) Trade Payables		
		total outstanding dues of micro enterprises and small enterprises		504
		total outstanding dues of creditors other than micro enterprises and	82.28	5.94
		small enterprises	82.28	220.23
		ii) Other Payables		
		total outstanding dues of micro enterprises and small enterprises		12
		total outstanding dues of creditors other than micro enterprises and	19.34	12.15
		small enterprises	17.54	12.13
	(c)	Debt securities	58,489.96	52,076.26
	(d)	Borrowings (Other than debt securities)	13,271.19	19,535.16
	(e)	Deposits	160.90	256.72
	(f)	Lease liabilities	6.17	11.01
	(g)	Other financial liabilities	1,167.78	1,142.60
n	Non-	Financial Liabilities	76,364.79	76,661.95
		Current tax liabilities (Net)	89.08	00.00
		Provisions (1997)		89.08
		Other non-financial liabilities	164.80	89.42
	3/ 3	out in individual machines	533.77 787.65	676.66 855.16
QUI				
		Equity Share capital	9,895.69	9,895.69
	D) (	Other Equity	20,158.33	20,031.30
			30,054.02	29,926.99
		Total Liabilities and Equity	1,07,206.46	1,07,444.10



#### Centrum Financial Services Limited

#### Notes:

- 2. The above results of Centrum Financial Services Limited ("the Company") have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on November 6, 2020. The financial results for the half year ended September 30, 2020 have been subjected to limited review by the statutory auditors.
- 3. The above financial results have been prepared in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended {the "Regulations" } and the Indian Accounting Standards ('Ind AS') notified under Companies {Indian Accounting Standards}) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016 as applicable, prescribed under Section 133 of the Companies Act 2013 ('the Act') read with relevant rules issued thereunder and the other accounting principles generally accepted in India.
- The Company is primarily engaged in the business of financing and there are no separate reportable segments identified as per the Ind AS 108 - Segment Reporting.
- 5. The outbreak of COVID-19 pandemic across the globe and in India had a significant impact on the global and Indian financial markets and slowdown in economic activities. The Company has granted moratorium up to six months on the payment of instalments falling due between March 01, 2020 and August 31, 2020 to all eligible borrowers based on the Board approved moratorium policy read with the Reserve Bank of India (RBI) guidelines dated March 27, 2020 and May 23, 2020 relating to 'COVID-19 Regulatory Package' and RBI guidelines on Asset Classification and Provisioning dated April 17, 2020. Further, period for which moratorium is granted has not been considered for computing days past due (DPD) as on September 30, 2020. Extension of such moratorium benefit to the borrowers as per the COVID-19 Regulatory Package of the Reserve Bank of India (RBI) and DPD freeze for such period, by itself, was not assessed/considered to result in significant increase in the credit risk as per Ind AS 109 for staging of accounts. The Company had made provisions as per the adopted ECL model for impairment on financial instruments.
  - Currently, the Company has considered the moratorium, various other measures taken by Government and the DPD status post 30 days from the end of the moratorium period i.e. on September 30, 2020 and the collection efficiency of the Company and accordingly have assessed that no additional provisioning on account of impact of COVID 19 is required as on September 30, 2020. Further, the Company's current view is that all other as. To of the Company are recoverable. The impact of COVID -19 is dynamic, evolving and uncertain and impact assessment is based on the current situation. However, the actual impact may vary due to prevailing uncertainty caused by the pandemic. The period from June 2020 onwards had also witnessed a lifting (in phases) of the lock down imposed to control the COVID-19 pandemic. Business' have been able to re-start in a limited manner and are slowly adjusting to a new normal. The management believes that the impact of the moratorium on it's books has been minimal, if any, and does not warrant any additional provision overlay.
- 6. The Company had invested in 50 Perpetual Subordinated Unsecured Basel III Compliant Additional Tier I Bonds ("AT I Bonds") issued by Yes Bank Limited aggregating to Rs.500 Lakhs on October 18, 2017. The Company has made an internal assessment and believes that the recoverable value from the AT I Bonds as on September 30, 2020 is Rs.100 Lakhs as it is subjudice.
- 7. The Company has credited the ex-gratia amount for the payment of difference between the compound Interest and simple interest to the borrowers in specified loan accounts between March 1, 2020 and August 31, 2020 as per the eligibility criteria and other features as mentioned in the notification dated October 23. 2020 issued by Government of India. Ministry of Finance, Department of Financial Services.
- 8. Previous period figures have been re-grouped/reclassified wherever necessary to make them comparable with the current period figures.

For and on behalf of the Board of Directors Centrum Financial Services Limited

Ranjan Ghosh

Managing Directo DIN: 07592235

### Centrum Financial Services Limited CIN: U65910MH1993PLC192085

Corporate Office: Centrum House, CST Road, Kalina, Mumbai - 400 098 Registered Office: 2nd Floor, Bombay Mutual Building, Dr. D. N. Road, Fort, Mumbai - 400 001 Tel No. +91 22 4215 9000, Website: www.centrum.co.in

### Annexure:1

- The secured redeemable principal protected non-convertible market linked debentures (MLDs) issued by the Company are fully secured by a
  first pari-pasu charge over the specified immovable property and present and future book debts, investments & receivables of the Company.
  The Non-convertible Debentures (excluding MLDs) issued by the Company are fully secured by first ranking pari passu charge against the
  Company's Identified Receivables. Complete details regarding the security created is provided under the Information Memorandum /
  Debenture Trust Deed.
- 2. Asset cover as at September 30, 2020 is adequate as per the terms issue of Non-convertible Debentures (including MLDs).
- Debenture redemption reserve is not required in respect of privately placed debentures in terms of Rule18(7)(b)(iii) of Companies (Share Capital and Debenture) Rules, 2014.
- 4. Debt equity ratio as on September 30, 2020 is 2.5
- 5. Asset Coverage Ratio, Debt Service Coverage Ratio and Interest Service Coverage Ratio
  As per the proviso of regulation 52(4) of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations 2015, the Company being Non-Banking Finance Company ('NBFC') is not required to disclose Asset Coverage Ratio, Debt Service Coverage Ratio and Interest Service Coverage Ratio. Accordingly, these disclosures are not made.
- 6. Net worth of the Company is Rs. 30054.02 Lakhs
- 7. Outstanding redeemable preference shares (quantity and value): Not applicable
- 8. Capital redemption reserve / Debenture redemption reserve : Not applicable
- 9. Net profit after tax for the half year ended September 30, 2020 is Rs. 61.57 Lakhs

Basic Rs. 0.06 Diluted Rs. 0.06

11. Details of Credit rating and changes in credit rating is given here under:

	Instrument	(Rs. in Lakhs)	Rating				
Bank Loan Long-term*		30,000	CARE BBB+; Stable				
Commercial Paper		10,000	00 CARE A1+ (CE)				
Commercial Paper		10,000	10,000 ICRA A1+ (CE)				
Long Term Market	Linked Debentures #	44,240	CARE PP-MLD BBB+; Stable				
Non-convertible De	ebentures (excluding MLDs) *	15,000	CARE BBB+; Stable				

- Previous due date for the payment of Interest / Principal for the half year ended September 30, 2020: Not Applicable as no Non-Convertible
  Debentures (including MLDs) matured till half year ended September 30, 2020
- The due dates of interest and principal payment on Non-Convertible Debentures (including MLDs) issued by the Company is provided in Annexure 1A

For and on behalf of the Board of Directors

Ranjan Chosh

Managing Director and CEO

DIN: 07592235

Centrum Financial Services Limited
CIN: U65910MH1993PLC192085

Corporate Office: Centrum House, CST Road, Kalina, Mumbai - 400 098

Registered Office: 2 and Floor, Bombay Mutual Building, Dr. D. N. Road, Fort, Mumbai - 400 001

Tel No. +91 22 4215 9000, Website: www.centrum.co.in

as required pursuant to Regulation 52(4) of SEBI (Listing Obliga

No. Particulars			m .					and Disclosure Requirements) Regulations, 2015 (Currency: Indian Rupees in								
1	-	MLD38		131			U		oted / uoted	Amt. as at		1	Issue Date			
2 MLD39 3 MLD 38A 4 MLD40 5 MLD39A 6 MID 38P				INE	244R07	819		oted	September 30, 2020			_	ssue Da	te Date	Date of Matur	
		-			INE244R07827 INE244R07819		Quoted		505.00 1,955.00			1 4	23-Oct-1		23-Nov-20	
		-	-	INE244R0783		7835 Quoted			45		458.00	-	02-Nov-18 22-Nov-18		12-May-22 23-Nov-20	
								ted			1,315.00		5-Dec-1	8 2		
7 8	ML	D 38C			INE2	44R078	19	Quo	ted			257.01	17	2-Dec-18		4-Jun-22
9	ML	D 38D			INFO	44R078:	19	Quot	ed		_	478.81	19	Dec-18	23	-May-22 -Nov-20
10	MI	D 38E .D 41	+	-	INE24	4R0781	19	Quot	ed			874.09 201.48	28	-Dec-18	23	-Nov-20
11	MLE	0 41A	-	-	INE24	4R0784	3	Quot	ed			139.27		-Jan-19 -Jan-19	23	-Nov-20
12	MLD	41B		·	INE24	4R0784	3	Quote	ed be		1,8	393.00	25-	Jan-19	23-	Nov-20
13	MLD	38F		-	INE24	4R0784	3	Quote				42.68	31-	Jan-19	04-	Aug-22 Aug-22
15	MLD	41C	+		INE24	R07843	9	Quote				36.93	06-	Feb-19	04-,	Aug-22
17	MLD	41F	+	-	INE244	R07843		Quote	d			83.82	20 1	eb-19	23-1	Nov-20
18	MLD	43	1	-	INE244	R07843		Quote	1		2(	7.73	15-N	far-19	04-4	Aug-22
20	MLD 4	11G		-	INE244	R07868		Quoted				0.74	12-A	pr-19	04-4	ug-22
21	MLD 4	111	1	-	INE244	R07843	-	Quoted				7.93	24-A	pr-19	01-N	ov-22
22	MLD 4		-	-	INE244F	07843	-	Quoted				6.44	30-A	pr-19	04-At	ug-22
23	MLD 4			-	INE244R	07868	1	Quoted Quoted	-		879	2.27	02-M	ay-19	04-AL	g-22
24	MLD 4:	1K		-	INE244R	07843		Quoted	-		568	.00	30-Ma	y-19	04-Au	g-22
6	MLD 4			-	INE244R	07843		Quoted			625		07-Jui	1-19	01-No	v-22
7	MLD 43			-	INE244RO	7884	1	Quoted			265 270.		12-Jur	-19	04-Au	2-22
8	MLD 43	L	_	-	INE244RO	7868	1	Quoted			755.	00	14-Jun 21-Jun	-19	15-Dec	-20
	MLD 444	4		-	INE244RO	7843		luoted luoted	-		205.	00	26-Jun		28-Oct	-21
-	MLD 41N	Λ	_	-	INE244RO	7876	Q	luoted	-	_	630.3		27-Jun-	19	01-Nov	-22
1	MLD 430 MLD 440		-		INE244R07	868	Q	uoted			482.5	-	04-Jul-:	19	04-Aug- 15-Dec-	20
	MLD 44D	-	-		INE244R07	876	Q	uoted			177.2		12-Jul-1 17-Jul-1		04-Aug-	22
	MLD 41N		-	-	INE244R07	876	Qu	oted	-		655.9	8	19-Jul-1		01-Nov-	22
-	MLD 44E		-	_	INE244R078	343		oted			501.9	5 3	23-Jul-1	9	15-Dec-2	20
	MLD 44F MLD 410		-		INE244R078	76		oted			417.66	1 2	5-Jul-19	9	04-Aug-2	2
- 1	MLD 44G	-	-	-	INE244R078	43		oted			253.46		9-Jul-19 0-Jul-19		15-Dec-2	0
	MLD 41P		-		NE244R078	76	Que	oted		- 1	701.38		1-Jul-19	+	15-Dec-2	0
	ИLD 44H		-	-	NE244R0787 NE244R0787	13	Quo	ted			202.54	01	-Aug-19		04-Aug-22 15-Dec-20	2
	ALD 43D ALD 441		-	11	VE244R0786	6	Quo	ted		3	70.73	02	-Aug-19		04-Aug-22	
	ILD 41Q	-		11	NE244R0787	6	Quo	ted		2	75.00	08-	Aug-19		15-Dec-20	
	1LD 44J		-	- 10	IE244R0784	3	Quot	ed led		44	45.75	20-	Aug-19 Aug-19	+	01-Nov-22	
	LD 41R		-	IN	E244R07876	5	Quot	ed	_		97.87	22-,	Aug-19	1	15-Dec-20 04-Aug-22	_
M	LD 44K LD 44L	-	-	IN	E244R07843 E244R07876	-	Quoti	ed		57	2.49	21-1	Aug-19		15-Dec-20	-
MI	D 415	-	-	IN	E244R07876	-	Quote			25	3.51	06.9	lug-19 ep-19	-	04-Aug-22	
MLI	D 44M		-	INE	244R07843		Quote	d			7.80	09-S	ep-19	-	15-Dec-20	_
	D 44N D 440		-	INF	244R07876 244R07876	_	Quote	d		633	3.26	12-5	ep-19		15-Dec-20 04-Aug-22	-
	D 46	-	-	INE.	244R07876	-	Quote	d		159		13-Se	p-19	1 3	15-Dec-20	-
	0 44P	1	_	INE	244R07892	1	Quoted	1		199.		18-Se 20-Se	p-19	1	15-Dec-20	
MLD	41T			INE2	44R07876		Quoted	-		597.	.00	26-Se	p-19	1	5-Dec-20	
MLD	410	-		INFO	44R07843 44R07843		Quoted		_	185. 93.:		27-Se	p-19	1	8-Apr-23 5-Dec-20	-
MLD	41V	-		INE2	44R07876		Quoted			174.6		01-Oc	t-19	04	1-Aug-22	1
MLD.	46A	-		INE2	14R07843		Quoted	+		962.3	36	18-Oct	-19	04	-Aug-22	1
MLD	44R	-	-	INE24	4R07892		Quoted	+		107.9	8	25-Oct	-19	15	-Dec-20	-
MLD.				INE24	4R07876 4R07900	- 0	Quoted		_	200.4 335.9		30-Oct-	-19	28.	-Aug-22 -Apr-23	1
MLD 4	6B			INE24	4R07918	1 9	luoted			685.00		31-Oct-	19	15-	Dec-20	
MLD 4	7A	•	-	INE24	1R07892		uoted uoted	-		370.00		08-Oct- 15-Nov-	19	12-	May-21	
MLD 48	BA	-	1	INE244	R07900	Q	uoted	+		262.96		20-Nov-		24-1	May-23	
MLD 48				INE244	R07918	Qu	oted			331.29	1 3	22-Nov-:	19	12-A	Apr-23 May-21	
MLD 47 MLD 411				INE244	R07900	Qu	oted			269.67 401:32		5-Nov-1		24-N	1ay-23	
MLD 41	X	-	-	INE2441	R07843	Qu	oted oted	-		392.22	2	8-Nov-1 9-Nov-1	9	24-N	lay-23	
MLD 470	0	-	-	INE244F	R07843		oted	1		343.39	2	0-Dec-19	9 1	12-M	lay-21	
MLD 47E		-		INE244R	07900	Que	oted		-	338.01 204.06	24	1-Dec-19		04-Au	Ig-22	
VILD 50	-	-		INE244R	07926	Quo	oted			205.06	11	3-Jan-20 Feb-20		12-Ma	ay-21	
ALD 51		·	-	INE244R	07934	Quo		_	1	25.00	11	-Feb-20	+	12-Ma	IV-21	
ALD 52			-	INE244RO	7942	Quo	ted			50.00	11	Feb-20		12-Ma	y-21	
LD 51A	-			INE244RO	7942	Quot	ed			35.00 85.00	11-	Feb-20		12-Ma	y-21	
D 51B	-	-	-	INE244RO	7959	Quot				50.57		Feb-20 Feb-20	-	12-May	/-21	
D 528		-		NE244RO	7942	Quote			68	34.90		Feb-20	+	12-May	-21	
D 52C		-	1	NE244R07 NE244R07	959	Quote	d			1.88	11-6	eb-20		12-May 12-May	-21	
CD 1	-	-	11	VE244R07	967	Quote	d			7.84	11-F	eb-20	- :	12-May-	21	
D3	-	-	- 11	VE244R07	975	Quote	d		1,000		29-1-F	eb-20 un-20	1	2-May-	21	
D4		-	- 15	E244R079	983	Quoted			5,000	0.00	30-J	ul-20		29-Jun-2	23	
D 5		-	IM	E244R079 E244R07A	91	Quoted	1		4,000 2,500	.00	18-A	Ig-20	1	80-Jan-2 6-Nov-2	20	
						Quoted					22-Se					



## HARIBHAKTI & CO. LLP

Chartered Accountants

Independent Auditor's Review Report on year to date Unaudited Financial Results of the Centrum Financial Services Limited pursuant to the Regulation 52 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

The Board of Directors

Centrum Financial Services Limited

- We have reviewed the accompanying Statement of Unaudited Financial Results of Centrum Financial Services Limited ("the Company") for the half year ended September 30, 2020 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" prescribed under Section 133 of Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be

Haribhakti & Co. LLP, Chartered Accountants Regn. No. AAC- 3768, a limited liability partnership registered in India (converted on 17th June, 2014 from a firm Haribhakti & Co. FRN: 103523W)

703, Venus Atlantis, 100 Ft. Road, Corporate Road, Prahlad Nagar, Ahmedabad - 380 015 T: +91 79 4032 0441/4032 0442 Registered offices: 701, Leela Business Park, Andheri-Kurla Road, Andheri (E), Mumbai - 400 059, India Other offices: Bengaluru, Chennai, Coimbatore, Hyderabad, Kolkata, Mumbai, New Delhi, Pune.



## HARIBHAKTI & CO. LLP

Chartered Accountants

disclosed in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

- 5. We draw attention to the following matters in the notes to the accompanying Statement:
  - a) Note 5 to the Statement which describes the staging of accounts to whom moratorium benefit was extended and uncertainty caused by COVID-19 pandemic with respect to the Company's estimates of Impairment of loans to customers. The Company considers that all the assets are recoverable. Further, the extent to which the COVID-19 pandemic will impact the Company's financial performance is dependent on future developments, which are highly uncertain.
  - b) Note 6 to the Statement, as regards the valuation of the investment in the Additional Tier I Bond of Yes Bank amounting to Rs.500 Lakhs by the Company. This matter is subjudice and the impact, if any, of the outcome is unascertainable.

Our report is not modified in respect of these matters.

For Haribhakti & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No.103523W/W100048

Sumant Sakhardande

Partner

Membership No.: 034828 UDIN: 20034828AAAAIA8157

Mumbai

November 6, 2020

Haribhakti & Co. LLP, Chartered Accountants Regn. No. AAC- 3768, a limited liability partnership registered in India (converted on 17th June, 2014 from a firm Haribhakti & Co. FRN: 103523W)

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